FUND UPDATE OCTOBER 2014

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MALL TERMINE

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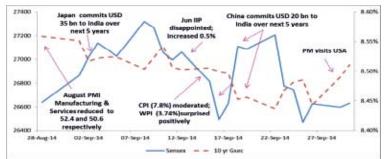
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MARKET OUTLOOK

Month Gone By - Markets

September was a mixed month for Indian equities as the Nifty yet again saw fresh all-time highs before coming off to end the month flat (+0.1%). On the political front, this was the month of bilateral visits with PM visitng Japan and USA and Chinese President visting India. September saw the launch of the "Make in India" campaign by PM Modi. The campaign focusses on job creation through growth of the manufacturing sector. The dates for assembly elections in Haryana and Maharashtra also got announced. S&P revised India's sovereign rating outlook from negative to stable. The S&P cited India's improved political setting as one of the key reasons for this outlook revision



Indian Rupee (INR) depreciated 2.1% in the month of September. 10-year benchmark treasury yield fell 5 bps over the month. In September Foreign Institutional Investors (FIIs) were net buyers of Indian equities to the tune of US Dollar (USD) 850 million (mn) while Domestic Institutional Investors (DIIs) returned to being net sellers with a small net selling of USD 195 mn. FIIs also bought Indian debt worth USD 2.6 bn over the month



Economy

In its bi monthly meeting, RBI kept the key policy rates unchanged. Index of Industrial Production (IIP) disappointed in July growing at just 0.5% against expectation of 1.7%. The disappointment was predominantly led by manufacturing, while mining and electricity were fairly stable. August Consumer Price Index (CPI) moderated slightly to 7.8% from 8.0% in July largely led by core inflation which fell by 50 bps to 6.9%. Food inflation remained elevated at 9.4% largely on account of high fruits/vegetables and milk inflation. However, inflation in other food items such as cereals and oilseeds continued to moderate. August Wholesale Price Index (WPI) fell to 5 year low of 3.74% from 5.2% in July while core WPI fell to 3.46% from 3.58% in July. July trade deficit decreased to USD 10.8 bn.

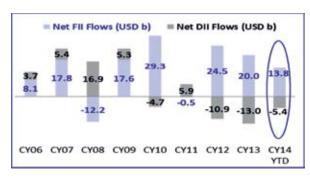


Equity Market Outlook

September saw cnx midcap outperforming cnx nifty by 260 bps. The impending SC verdict on the coal case was also delivered during the month and the worst fears for many of the steel and power companies were realized. It rendered that allocations made by screening committee and under government dispensation route after 1993 violated various laws and cancelled all but 4 blocks of NTPC, SAIL and Sasan Power (Reliance Power). The Supreme court has allowed mines to run as it is upto March 31, 2015. During this period, auction of coal mines can be done. In the event, auction does not succeed the operating coal mines would go to Coal India.

September saw a smart recovery in capital market activity with 18 deals totaling USD 1.1bn during the month. This included the stake sales in Idea Cellular (USD 230mn) and in Petronet LNG (USD 120mn). The IPO market also saw a rebound with the USD 60mn placement of Sharda Cropchem. YTD, FIIs have net bought USD 13.8 bn while DIIs have net sold USD 5.4 bn.

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Equity markets are currently in the value zone as seen in the chart below. Equities can react in the coming months based on following events:-

• Monsoon deficiency has reduced to 12% and it is much better than what it looked like in mid August. While the dependence on the kharif crop has been reducing with the improvement in rabi (winter) crop output in recent times, the monsoon impact on GDP growth remains an overhang.

• Inflation is still a big issue in India. For Indian equities to enter into a period of sustained rise, it is pertinent to tame inflation. The RBI wants to fight the inflation battle only once, thus reducing probabilities of aggressive rate cuts in the near term

• The US Fed seems to be committed to the tapering. It reduced bond purchases by another USD 10 bn in the September meeting. The world markets, including India have not seen any wild reactions to the same. The Fed has also hinted that further tapering is on course unless macro data suggests otherwise.

• The US dollar strength is something to be watched closely. USD is strengthening against most global currencies in the backdrop of tapering and expectations of rising rates in the near future. India has so far not seen any major currency depreciation. However, it needs close watching as any risk off would make India prone to outflows

• There seems to be a possibility that Eurozone will need a quantative easing to fight deflation. Some brokerage houses are suggesting that the quantum can easily negate the liquidity that is likely to be pulled out of asset classes across the world once the Fed is done with the tapering. This could mean that money may not be pulled out on a net basis, from emerging markets including India

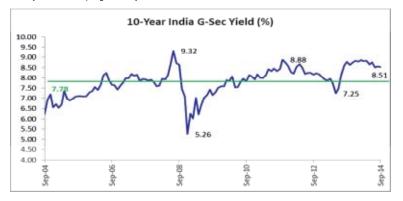


Debt Market Outlook

Brent oil has corrected 10% to USD 95 per barrel in last couple of months. Bond markets witnessed easing of yields largely owing to fall in international oil prices, as lower oil prices reduces government subsidy as well as also helps in containing imported inflation. On the other hand core inflation dropped to all time low of 6.90% reducing the concerns on inflation front. FII flows also led to some easing of rates. 10y bond yield dropped to 8.51%.

RBI maintained status quo in its policy on 30th September, highlighting the fact that some upside risks to achieving 6% CPI target remains. RBI also highlighted policy rate can move in either direction depending upon inflation momentum over next 1year. Lower commodity price gives lot of comfort on inflation momentum; market economists are showing confidence that India can achieve 6% inflation target if current disinflation in global commodity prices persists going forward.

Outlook on interest rates hinges on the food inflation dynamics in next couple of quarter. If food inflation remains benign and pace of core inflation continues to fall it will provide room for easing policy rate into next financial year. In near term 10yr will trade in the narrow range of 8.40%-8.60%, however in next couple of years if economy indeed reaches 6% inflation target then bond yields can drop significantly.



AS ON 30th SEPTEMBER 2014

FUND PERFORMANCE OF ULIP FUNDS

Funds available with insurance plans launched on & post Sept. 1, 2010.

| Returns As On 30th Sept 2014 | Classic Opportunities Fund (AUM: ₹ 1,26,776.83 Lakhs) | Frontline Equity Fund (AUM: ₹ 28,018.90 Lakhs) | Dynamic Floor Fund II (AUM: ₹ 69,628.68 Lakhs) | Balanced Fund (AUM: ₹ 2,561.50 Lakhs) | Guarantee Fund (AUM: ₹ 4,826.96 Lakhs) | Kotak Dynamic Bond Fund (AUM: ₹ 75,525.65 Lakhs) | Kotak Dynamic Gilt Fund (AUM: ₹ 3,689.48 Lakhs) | Kotak Dynamic Floating Rate Fund (AUM:₹ 3,959.06 Lakhs) | Money Market Fund (AUM: ₹ 16,238.23 Lakhs) | Discontinued Policy Fund (AUM: ₹ 15,607.03 Lakhs) |
|---------------------------------|--|---|---|--|---|---|--|--|---|--|
| Inception | 12.6% | 10.8% | 7.1% | 9.8% | 8.4% | 8.3% | 6.8% | 7.5% | 7.7% | 8.7% |
| 7 years | n.a | n.a | n.a | n.a | n.a | 9.4% | 7.9% | 8.0% | n.a | n.a |
| 6 years | n.a | n.a | n.a | n.a | n.a | 10.1% | 8.6% | 8.2% | n.a | n.a |
| 5 years | n.a | n.a | n.a | n.a | n.a | 8.3% | 7.4% | 8.2% | n.a | n.a |
| 4 years | 9.2% | 8.4% | 5.9% | 7.9% | 6.2% | 8.3% | 7.7% | 9.0% | 8.5% | n.a |
| 3 years | 18.5% | 17.7% | 10.1% | 13.7% | 10.1% | 9.1% | 8.4% | 9.8% | 8.9% | 9.1% |
| 2 years | 20.9% | 20.0% | 9.2% | 14.7% | 9.2% | 7.3% | 7.0% | 10.4% | 8.7% | 8.6% |
| 1 year | 45.5% | 40.9% | 20.1% | 27.9% | 20.1% | 11.9% | 12.2% | 10.1% | 8.8% | 8.5% |
| 6 mth | 25.4% | 22.8% | 12.0% | 15.9% | 12.1% | 6.4% | 6.9% | 4.9% | 4.3% | 4.3% |
| 3 mth | 6.3% | 5.1% | 3.2% | 4.0% | 3.2% | 2.3% | 2.4% | 2.2% | 2.0% | 2.1% |
| 1 mth | 1.1% | 0.7% | 0.7% | 1.0% | 0.7% | 1.3% | 1.2% | 0.8% | 0.7% | 0.7% |

Funds available with insurance plans launched Prior to Sept. 1, 2010.

| Returns As On 30th Sept 2014 | Kotak Opportunities Fund (AUM: ₹ 88,323.93 Lakhs) | Kotak Aggressive Growth Fund (AUM: ₹ 28,457.95 Lakhs) | Kotak Dynamic Growth Fund (AUM: ₹ 6,247.23 Lakhs) | Dynamic Floor Fund (AUM: ₹ 1,04,563.42 Lakhs) | Kotak Dynamic Balanced Fund (AUM: ₹ 1,807.02 Lakhs) |
|---------------------------------|---|---|---|---|---|
| Inception | 21.2% | 17.9% | 15.7% | 10.2% | 14.1% |
| 7 years | n.a | 7.8% | 6.4% | 8.8% | 7.3% |
| 6 years | n.a | 14.1% | 11.2% | 10.4% | 11.0% |
| 5 years | 12.7% | 10.9% | 10.2% | 6.3% | 9.7% |
| 4 years | 8.6% | 8.2% | 8.1% | 5.5% | 8.1% |
| 3 years | 18.0% | 17.7% | 15.7% | 9.3% | 14.1% |
| 2 years | 20.4% | 20.2% | 17.3% | 8.2% | 15.0% |
| 1 year | 45.6% | 41.5% | 33.8% | 19.4% | 28.5% |
| 6 mth | 25.5% | 23.0% | 18.8% | 11.8% | 15.8% |
| 3 mth | 6.2% | 5.1% | 4.4% | 3.0% | 4.0% |
| 1 mth | 1.1% | 0.7% | 0.8% | 0.7% | 1.0% |

| Returns As On 30th Sept 2014 | Peak Guarantee Fund I (AUM: ₹ 2,899.74 Lakhs) | Kotak Guaranteed Growth Fund (AUM: ₹ 1,20,850.25 Lakhs) | Kotak Guaranteed Balanced Fund (AUM: ₹ 11,664.86 Lakhs) | Pension Classic Opportunities Fund (AUM: ₹ 17,304.98 Lakhs) | Kotak Pension Opportunities Fund (AUM: ₹ 2,382.41 Lakhs) | Pension Frontline Equity Fund (AUM: ₹ 3,341.15 Lakhs) | Pension Guarantee Fund (AUM: ₹ 14,134.52 Lakhs) |
|---------------------------------|---|---|---|---|--|---|---|
| Inception | 7.5% | 14.2% | 12.7% | 13.4% | 12.0% | 12.4% | 7.1% |
| 7 years | n.a | 4.9% | 6.0% | n.a | n.a | n.a | n.a |
| 6 years | n.a | 8.5% | 8.9% | n.a | n.a | n.a | n.a |
| 5 years | n.a | 8.7% | 8.4% | n.a | 12.0% | n.a | n.a |
| 4 years | 5.8% | 7.7% | 7.7% | 9.3% | 8.6% | 8.5% | 6.0% |
| 3 years | 9.7% | 11.9% | 11.1% | 18.8% | 17.8% | 17.9% | 10.1% |
| 2 years | 8.8% | 11.9% | 10.7% | 21.4% | 19.9% | 20.4% | 9.2% |
| 1 year | 19.5% | 23.1% | 20.3% | 46.8% | 44.9% | 41.4% | 20.1% |
| 6 mth | 11.8% | 13.5% | 11.9% | 26.1% | 25.1% | 23.0% | 12.1% |
| 3 mth | 3.1% | 3.6% | 3.3% | 6.4% | 6.2% | 5.2% | 3.2% |
| 1 mth | 0.7% | 0.9% | 1.0% | 1.1% | 1.1% | 0.8% | 0.7% |

| Returns As On 30th Sept 2014 | Kotak Pension Growth Fund (AUM: ₹ 2,058.55 Lakhs) | Kotak Pension Floor Fund (AUM: ₹ 6,421.06 Lakhs) | Pension Floor Fund II (AUM: ₹ 12,776.33 Lakhs) | Kotak Pension Balanced Fund (AUM: ₹ 22,650.20 Lakhs) | Pension Balanced Fund II (AUM:₹543.79 Lakhs) | Kotak Pension Bond Fund (AUM:₹9,979.23 Lakhs) | Kotak Pension Gilt Fund (AUM:₹788.60 Lakhs) | Kotak Pension Floating Rate Fund (AUM:₹519.16 Lakhs) | Pension Money Market Fund II (AUM: ₹ 1,746.65 Lakhs) |
|---------------------------------|--|---|---|---|---|--|--|---|---|
| Inception | 11.8% | 6.4% | 7.1% | 12.9% | 9.6% | 8.3% | 6.9% | 7.6% | 7.7% |
| 7 years | n.a | n.a | n.a | 6.2% | n.a | 9.6% | 8.1% | 8.0% | n.a |
| 6 years | n.a | n.a | n.a | 8.9% | n.a | 10.2% | 8.6% | 8.1% | n.a |
| 5 years | 8.7% | 5.7% | n.a | 8.4% | n.a | 8.4% | 7.4% | 8.2% | n.a |
| 4 years | 7.6% | 4.8% | 6.2% | 7.7% | 8.1% | 8.3% | 7.7% | 9.0% | 8.4% |
| 3 years | 11.8% | 9.6% | 10.1% | 11.1% | 13.9% | 9.1% | 8.4% | 9.7% | 8.8% |
| 2 years | 11.8% | 8.7% | 9.2% | 10.7% | 14.7% | 7.3% | 7.1% | 10.3% | 8.6% |
| 1 year | 22.9% | 19.4% | 20.1% | 20.2% | 28.2% | 11.9% | 12.3% | 10.2% | 8.7% |
| 6 mth | 13.4% | 11.8% | 12.1% | 11.9% | 15.8% | 6.4% | 6.9% | 4.9% | 4.3% |
| 3 mth | 3.6% | 3.0% | 3.2% | 3.3% | 4.1% | 2.3% | 2.4% | 2.2% | 2.0% |
| 1 mth | 0.9% | 0.6% | 0.7% | 1.0% | 1.0% | 1.3% | 1.2% | 0.8% | 0.7% |

AS ON 30th SEPTEMBER 2014

FUND PERFORMANCE OF ULIP FUNDS

• KOTAK GROUP PLANS

| Returns As On 30th Sept 2014 | Kotak Group Dynamic Floor Fund (AUM: ₹ 367.71 Lakhs) | Kotak Group Balanced Fund (AUM: ₹ 23,995.75 Lakhs) | Kotak Group Bond Fund (AUM: ₹45,385.54 Lakhs) | Kotak Group Gilt Fund (AUM: ₹ 1,578.94 Lakhs) | Kotak Group Floating Rate Fund (AUM: ₹ 4,033.78 Lakhs) | Kotak Group Money Market Fund (AUM: ₹ 2,757.27 Lakhs) | Kotak Group Secure Capital Fund (AUM: ₹ 915.21 Lakhs) |
|------------------------------------|---|---|---|---|---|--|---|
| Inception | 7.0% | 14.2% | 8.8% | 7.1% | 8.0% | 9.4% | 9.1% |
| 7 years | n.a | 7.4% | 10.3% | 8.3% | 8.4% | n.a | n.a |
| 6 years | n.a | 11.0% | 11.0% | 8.9% | 8.6% | n.a | n.a |
| 5 years | n.a | 9.9% | 9.3% | 7.7% | 8.6% | n.a | n.a |
| 4 years | 6.2% | 8.5% | 9.0% | 7.9% | 9.4% | n.a | n.a |
| 3 years | 10.1% | 14.3% | 9.6% | 8.7% | 10.2% | n.a | 9.3% |
| 2 years | 9.2% | 15.2% | 7.8% | 7.3% | 10.8% | n.a | 7.6% |
| 1 year | 20.2% | 28.9% | 12.4% | 12.5% | 10.5% | 9.3% | 12.1% |
| 6 mth | 12.0% | 16.1% | 6.6% | 7.1% | 5.0% | 4.3% | 6.4% |
| 3 mth | 3.1% | 4.0% | 2.4% | 2.5% | 2.3% | 2.0% | 2.4% |
| 1 mth | 0.8% | 1.0% | 1.4% | 1.2% | 0.8% | 0.7% | 1.3% |

• KOTAK FIXED MATURITY PLANS

| Returns As On 30th Sept 2014 | Kotak Group 57M FMP (AUM:₹2,485.75 Lakhs) |
|---------------------------------|---|
| Inception | 9.2% |
| 7 years | n.a |
| 6 years | n.a |
| 5 years | n.a |
| 4 years | n.a |
| 3 years | 9.4% |
| 2 years | 9.0% |
| 1 year | 9.7% |
| 6 mth | 4.7% |
| 3 mth | 2.3% |
| 1 mth | 0.8% |

KOTAK PRIVILEDEGE ASSURANCE PLANS

| Returns As On 30th Sept 2014 | Kotak Advantage Plus Fund II (AUM: ₹ 25.47 Lakhs) | Kotak Advantage Multiplier Fund (AUM: ₹ 167.46 Lakhs) | Kotak Advantage Multiplier Fund II (AUM: ₹ 141.49 Lakhs) |
|---------------------------------|---|---|--|
| Inception | 5.6% | 5.2% | 5.3% |
| 7 years | 4.0% | 3.4% | 3.5% |
| 6 years | 7.1% | 6.7% | 6.7% |
| 5 years | 4.5% | 4.0% | 4.1% |
| 4 years | 3.8% | 3.0% | 3.0% |
| 3 years | 5.5% | 5.6% | 5.8% |
| 2 years | 5.3% | 4.8% | 5.2% |
| 1 year | 5.4% | 6.1% | 6.3% |
| 6 mth | 2.9% | 3.1% | 3.2% |
| 3 mth | 1.2% | 1.3% | 1.3% |
| 1 mth | 0.6% | 0.6% | 0.6% |

Returns less than or equal to a year are absolute. Returns greater than a year are compounded annualised.

AS ON 30th SEPTEMBER 2014

PRODUCT - FUND MATRIX*

| | | Kotak Wealth Insurance | Kotak Ace Investment | Kotak Single Invest Advantage | Kotak Headstart Child Assure | Kotak Platinum | Kotak Invest Maxima |
|-------|----------------------------|---------------------------|-------------------------|----------------------------------|---------------------------------|----------------|----------------------|
| | Classic Opportunities Fund | ~ | ~ | ~ | ~ | ~ | ~ |
| | Frontline Equity Fund | ~ | ~ | ~ | ~ | ~ | |
| s | Balanced Fund | ~ | ~ | × | ~ | ~ | ~ |
| Funds | Dynamic Bond Fund | ~ | ~ | ~ | ~ | ~ | |
| | Dynamic Floating Rate Fund | | ~ | × | × | ~ | × |
| | Money Market Fund | ~ | ~ | ~ | ~ | ~ | ~ |
| | Dynamic Gilt Fund | ~ | ~ | ~ | ~ | ~ | × |
| | Discontinued Policy Fund | ~ | ~ | ~ | ~ | ~ | ~ |

*currently active plans

INDIVIDUAL FUNDS



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AS ON 30th SEPTEMBER 2014

CLASSIC OPPORTUNITIES FUND (ULIF-033-16/12/09-CLAOPPFND-107)

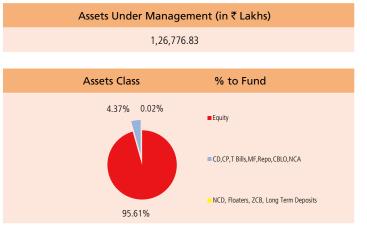
Fund Strategy : Aims to maximize opportunity for you through long-term capital growth, by holding a significant portion in a diversified and flexible mix of large / medium sized company equities

| Performance Meter | Classic Opportunities Fund | Benchmark |
|--|--|--|
| Inception (16-Dec-09) | 12.6% | 9.3% |
| 5 years | n.a | n.a |
| 4 years | 9.2% | 6.8% |
| 3 years | 18.5% | 17.0% |
| 2 years | 20.9% | 18.7% |
| 1 year | 45.5% | 42.5% |
| 6 mth | 25.4% | 21.3% |
| 3 mth | 6.3% | 4.1% |
| 1 mth | 1.1% | 0.6% |
| 3 years 2 years 1 year 6 mth 3 mth | 18.5% 20.9% 45.5% 25.4% 6.3% 1.1% | 17.0% 18.7% 42.5% 21.3% 4.1% |

Benchmark Details: Equity - 100% (BSE 200)

| Equity | % to Fund |
|-----------------------------------|-----------|
| HDFC Bank Ltd | 5.36% |
| Tata Consultancy Services Ltd | 5.12% |
| ICICI Bank Ltd | 5.09% |
| Tata Motors Ltd | 4.13% |
| Larsen And Toubro Ltd | 4.08% |
| Maruti Suzuki India Ltd | 3.97% |
| Infosys Ltd | 3.85% |
| Axis Bank Ltd | 3.64% |
| Oil & Natural Gas Corporation Ltd | 3.37% |
| State Bank of India | 3.28% |
| IT C Ltd | 3.24% |
| Lupin Ltd | 2.84% |
| Sun Pharmaceuticals Ltd | 2.76% |
| R Shares Banking ETF | 2.52% |
| Bharat Petroleum Corporation Ltd | 2.48% |
| Titan Industries Ltd | 2.32% |
| Tech Mahindra Ltd | 2.32% |
| Britannia Industries Ltd | 2.13% |
| Shree Cement Ltd | 2.09% |
| Wipro Ltd | 2.07% |
| Others (Details in the Annexure) | 28.96% |
| Total | 95.61% |

| Debt Portfolio | % to Fund |
|---------------------------------------|-----------|
| Canara Bank CD - 01.10.2014 | 1.46% |
| State Bank of Patiala CD - 06.07.2015 | 1.11% |
| PNB CD - 02.03.2015 | 0.99% |
| Mutual Fund Investments | 0.19% |
| The Indian Hotels Company Limited | 0.14% |
| Union Bank CD - 04.06.2015 | 0.10% |
| Corporation Bank CD - 18.05.2015 | 0.10% |
| PNB CD - 04.06.2015 | 0.09% |
| Axis Bank CD - 22.09.2015 | 0.09% |
| Bank of India CD - 09.06.15 | 0.07% |
| Corporation Bank CD - 19.06.2015 | 0.02% |
| 8.75% HDFC Bank FD NSE - 09.08.2015 | 0.01% |
| 9.00% HDFC Bank FD NSE - 24.07.2015 | 0.01% |
| 9.00% HDFC Bank FD BSE - 24.07.2015 | 0.00% |
| Current Asset/Liabilities | -0.01% |
| Others | 0.00% |
| Total | 4.39% |



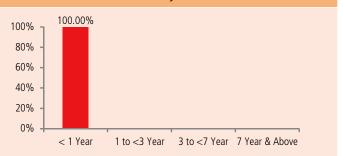
| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 75-100% | 0-25% | |

Allocation by Sector - Equity

| Metal & Metal Products Utilities Capital Goods & Engineering Others Cement & Cement Products Pharma Oil & Gas FMCG | 1.51% 1.79% 4.73% 6.06% 6.32% 7.02% 7.70% 9.66% |
|---|--|
| FMCG Auto & Auto Ancillary Information Tech Banking & Finance | - |



Debt Maturity Profile



AS ON 30th SEPTEMBER 2014

FRONTLINE EQUITY FUND (ULIF-034-17/12/09-FRLEQUFND-107)

Fund Strategy : Aims for a high level of capital growth for you, by holding a significant portion in large sized company equities

| Frontline Equity Fund | Benchmark |
|-----------------------|--|
| 10.8% | 9.3% |
| n.a | n.a |
| 8.4% | 7.2% |
| 17.7% | 17.1% |
| 20.0% | 18.6% |
| 40.9% | 40.1% |
| 22.8% | 19.5% |
| 5.1% | 3.5% |
| 0.7% | 0.0% |
| | 10.8% n.a 8.4% 17.7% 20.0% 40.9% 22.8% 5.1% |

Benchmark Details: Equity - 100% (BSE 100)

| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 5.56% |
| Infosys Ltd | 5.48% |
| HDFC Bank Ltd | 5.37% |
| Tata Consultancy Services Ltd | 5.12% |
| Larsen And Toubro Ltd | 4.24% |
| Tata Motors Ltd | 4.23% |
| Oil & Natural Gas Corporation Ltd | 3.67% |
| R Shares Banking ETF | 3.48% |
| IT C Ltd | 3.40% |
| Maruti Suzuki India Ltd | 3.32% |
| Sun Pharmaceuticals Ltd | 3.14% |
| Reliance Industries Ltd | 3.06% |
| Lupin Ltd | 3.06% |
| Axis Bank Ltd | 3.04% |
| State Bank of India | 2.54% |
| Wipro Ltd | 2.36% |
| Bharat Petroleum Corporation Ltd | 2.36% |
| UltraTech Cement Ltd | 2.13% |
| YES BANK LTD | 1.80% |
| IndusInd Bank Limited | 1.78% |
| Others (Details in the Annexure) | 25.39% |
| Total | 94.52% |

| Debt Portfolio | % to Fund |
|---------------------------------------|-----------|
| Mutual Fund Investments | 1.65% |
| Canara Bank CD - 01.10.2014 | 1.46% |
| State Bank of Patiala CD - 06.07.2015 | 1.00% |
| PNB CD - 02.03.2015 | 0.80% |
| The Indian Hotels Company Limited | 0.16% |
| 9.00% HDFC Bank FD NSE - 24.07.2015 | 0.01% |
| 8.75% HDFC Bank FD NSE - 09.08.2015 | 0.01% |
| 9.00% HDFC Bank FD BSE - 24.07.2015 | 0.00% |
| Current Asset/Liabilities | 0.38% |
| Others | 0.00% |
| Total | 5.48% |

 Assets Under Management (in ₹ Lakhs)

 28,018.90

 Assets Class
 % to Fund

 5.46%
 0.02%
 • Equity

 94.52%
 • NCD, Floaters, ZCB, Long Term Deposits

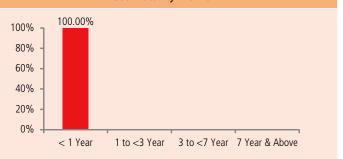
| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 60-100% | 0-40% | |

Allocation by Sector - Equity





Debt Maturity Profile



AS ON 30th SEPTEMBER 2014

DYNAMIC FLOOR FUND II (ULIF-035-17/12/09-DYFLRFND2-107)

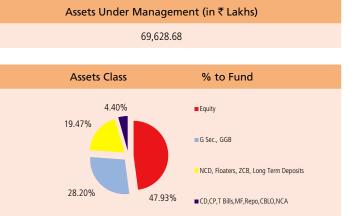
Fund Strategy : Aims to provide you with stable long-term inflation beating growth over medium to long-term and defend your capital against short-term capital shocks.

| Performance Meter | Dynamic Floor Fund II | Benchmark |
|-----------------------|-----------------------|-----------|
| Inception (17-Dec-09) | 7.1% | 8.6% |
| 5 years | n.a | n.a |
| 4 years | 5.9% | 7.7% |
| 3 years | 10.1% | 11.8% |
| 2 years | 9.2% | 11.6% |
| 1 year | 20.1% | 21.4% |
| 6 mth | 12.0% | 10.9% |
| 3 mth | 3.2% | 3.2% |
| 1 mth | 0.7% | 0.8% |

Benchmark Details: Equity - 37.5% (Nifty); Debt - 62.5% (Crisil Bond)

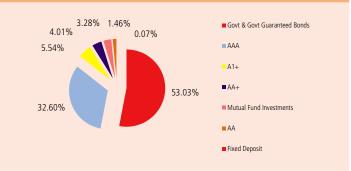
| Equity | % to Fund |
|---------------------------------------|-----------|
| I T C Ltd | 3.47% |
| Infosys Ltd | 3.20% |
| Reliance Industries Ltd | 3.17% |
| ICICI Bank Ltd | 2.67% |
| Housing Development Finance Corp. Ltd | 2.55% |
| HDFC Bank Ltd | 2.52% |
| Tata Consultancy Services Ltd | 2.47% |
| Larsen And Toubro Ltd | 2.41% |
| Tata Motors Ltd | 1.78% |
| Oil & Natural Gas Corporation Ltd | 1.42% |
| Sun Pharmaceuticals Ltd | 1.29% |
| Mahindra & Mahindra Ltd | 1.23% |
| State Bank of India | 1.22% |
| Bharti Airtel Ltd | 1.11% |
| Axis Bank Ltd | 1.02% |
| Hindustan Unilever Ltd | 1.00% |
| HCL Technologies Ltd | 0.79% |
| Maruti Suzuki India Ltd | 0.79% |
| Dr Reddys Laboratories Ltd | 0.78% |
| Wipro Ltd | 0.69% |
| Others (Details in the Annexure) | 12.35% |
| Total | 47.93% |

| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 11.13% |
| 8.24% GOI - 15.02.27 | 3.09% |
| Canara Bank CD - 01.10.2014 | 2.06% |
| 8.40% GOI - 28.07.2024 | 1.92% |
| 1.44% INFLATION INDEX GS 2023 | 1.86% |
| 9.34% REC - 25.08.2024 | 1.75% |
| Mutual Fund Investments | 1.72% |
| 8.85% Tata Sons - 02.05.2018 | 1.24% |
| 9.30% PGC - 04.09.2029 | 1.16% |
| 8.80% Sundaram Finance - 03.06.16 | 0.94% |
| 7.95% MAH SDL - 03.07.2023 | 0.82% |
| 9.36% IDFC - 21.08.24 | 0.81% |
| 9.36% MAH SDL - 06.11.2023 | 0.80% |
| 9.44% LIC Housing Finance - 30.08.2019 | 0.79% |
| 9.55% TN SDL - 11.09.2023 | 0.73% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.65% |
| 8.90% SAIL - 01.05.2019 CALL 01.05.2014 | 0.65% |
| 9.39% PFC - 27.08.2029 | 0.63% |
| 9.38% IDFC - 12.09.24 | 0.57% |
| 9.54% KA SDL - 11.09.2023 | 0.56% |
| Current Asset/Liabilities | -0.22% |
| Others | 18.42% |
| Total | 52.07% |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 0-75% | 25-100% | |

Allocation by Sector - Equity



Debt Maturity Profile 100% 60% 40% 20% 0% - 10.60% 10.82% 16.44% 62.14% 62.14% 62.14% - 10.60% 10.82% - 1 Year - 1 to <3 Year - 3 to <7 Year & Above

AS ON 30th SEPTEMBER 2014

BALANCED FUND (ULIF-037-21/12/09-BALKFND-107)

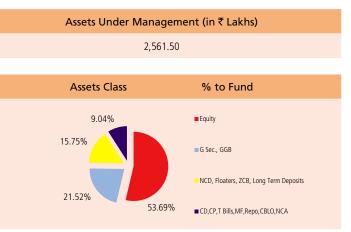
Fund Strategy : Aims for moderate growth for you by holding a diversified mix of equities and fixed interest instruments.

| Performance Meter | Balanced Fund | Benchmark |
|-----------------------|---------------|-----------|
| Inception (21-Dec-09) | 9.8% | 8.9% |
| 5 years | n.a | n.a |
| 4 years | 7.9% | 7.7% |
| 3 years | 13.7% | 13.8% |
| 2 years | 14.7% | 14.3% |
| 1 year | 27.9% | 28.2% |
| 6 mth | 15.9% | 14.1% |
| 3 mth | 4.0% | 3.1% |
| 1 mth | 1.0% | 0.5% |

Benchmark Details: Equity - 60% (BSE 100); Debt - 40% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| Infosys Ltd | 3.22% |
| ICICI Bank Ltd | 3.12% |
| HDFC Bank Ltd | 3.02% |
| Tata Consultancy Services Ltd | 2.93% |
| Larsen And Toubro Ltd | 2.45% |
| Tata Motors Ltd | 2.38% |
| R Shares Banking ETF | 2.05% |
| Oil & Natural Gas Corporation Ltd | 2.04% |
| Maruti Suzuki India Ltd | 2.02% |
| Sun Pharmaceuticals Ltd | 1.86% |
| IT C Ltd | 1.85% |
| Lupin Ltd | 1.81% |
| Reliance Industries Ltd | 1.78% |
| Axis Bank Ltd | 1.73% |
| Bharat Petroleum Corporation Ltd | 1.43% |
| Wipro Ltd | 1.39% |
| State Bank of India | 1.39% |
| UltraTech Cement Ltd | 1.20% |
| YES BANK LTD | 1.01% |
| IndusInd Bank Limited | 1.01% |
| Others (Details in the Annexure) | 14.00% |
| Total | 53.69% |

| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 9.27% |
| Mutual Fund Investments | 4.00% |
| CBLO Investments | 3.51% |
| 8.24% GOI - 15.02.27 | 2.69% |
| 9.34% REC - 25.08.2024 | 1.58% |
| 8.40% GOI - 28.07.2024 | 1.45% |
| 9.36% IDFC - 21.08.24 | 1.19% |
| 9.30% PGC - 04.09.2029 | 1.18% |
| 9.51% LIC Housing Finance - 24.07.2019 | 1.18% |
| 7.93% PGC - 20.05.2024 | 1.08% |
| 1.44% INFLATION INDEX GS 2023 | 1.08% |
| 9.38% IDFC - 12.09.24 | 0.79% |
| 7.95% MAH SDL - 03.07.2023 | 0.63% |
| 9.36% MAH SDL - 06.11.2023 | 0.58% |
| 9.55% TN SDL - 11.09.2023 | 0.53% |
| 9.47% TN SDL - 26.03.2024 | 0.50% |
| 8.84% PGC - 21.10.2019 | 0.48% |
| 9.54% KA SDL - 11.09.2023 | 0.41% |
| 9.11% PN SDL - 13.08.2019 | 0.41% |
| 10.10% HDFC - 13.09.2017 | 0.40% |
| Current Asset/Liabilities | 1.06% |
| Others | 12.30% |
| Total | 46.31% |

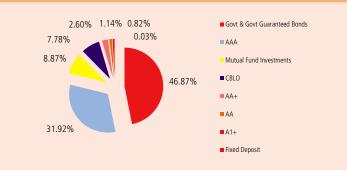


| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 30-60% | 40-70% |

Allocation by Sector - Equity



Debt Ratings Profile



100% 80%

> 60% 40%

20%

0%

18.46%

< 1 Year

Debt Maturity Profile 63.35%

10.54%

3 to <7 Year 7 Year & Above

7.66%

1 to <3 Year

AS ON 30th SEPTEMBER 2014

KOTAK OPPORTUNITIES FUND (ULIF-029-02/10/08-OPPFND-107)

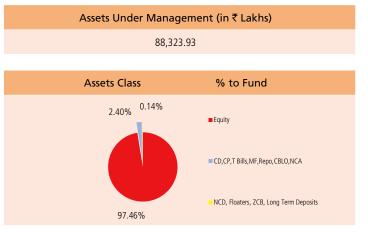
Fund Strategy : Aims to maximize opportunity for long term capital growth, by holding a significant portion in a diversified and flexible mix of large/medium sized company equities.

| Performance Meter | Kotak Opportunities Fund | Benchmark |
|-----------------------|--------------------------|-----------|
| Inception (02-Oct-08) | 21.2% | 12.5% |
| 5 years | 12.7% | 9.1% |
| 4 years | 8.6% | 6.8% |
| 3 years | 18.0% | 17.0% |
| 2 years | 20.4% | 18.7% |
| 1 year | 45.6% | 42.5% |
| 6 mth | 25.5% | 21.3% |
| 3 mth | 6.2% | 4.1% |
| 1 mth | 1.1% | 0.6% |

Benchmark Details: Equity - 100% (BSE 200)

| Equity | % to Fund |
|-----------------------------------|-----------|
| HDFC Bank Ltd | 5.41% |
| ICICI Bank Ltd | 5.23% |
| Tata Consultancy Services Ltd | 5.00% |
| Tata Motors Ltd | 4.18% |
| Larsen And Toubro Ltd | 4.12% |
| Maruti Suzuki India Ltd | 4.01% |
| Infosys Ltd | 3.88% |
| Axis Bank Ltd | 3.65% |
| Oil & Natural Gas Corporation Ltd | 3.53% |
| State Bank of India | 3.34% |
| IT C Ltd | 3.31% |
| Lupin Ltd | 2.93% |
| Sun Pharmaceuticals Ltd | 2.84% |
| R Shares Banking ETF | 2.55% |
| Bharat Petroleum Corporation Ltd | 2.51% |
| Titan Industries Ltd | 2.37% |
| Tech Mahindra Ltd | 2.35% |
| Britannia Industries Ltd | 2.14% |
| Wipro Ltd | 2.13% |
| Shree Cement Ltd | 2.13% |
| Others (Details in the Annexure) | 29.86% |
| Total | 97.46% |

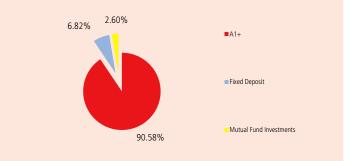
| Debt Portfolio | % to Fund |
|-------------------------------------|-----------|
| Canara Bank CD - 01.10.2014 | 1.08% |
| PNB CD - 02.03.2015 | 0.76% |
| The Indian Hotels Company Limited | 0.15% |
| 8.75% HDFC Bank FD NSE - 09.08.2015 | 0.06% |
| 9.00% HDFC Bank FD NSE - 24.07.2015 | 0.06% |
| Mutual Fund Investments | 0.05% |
| 9.00% HDFC Bank FD BSE - 24.07.2015 | 0.03% |
| Current Asset/Liabilities | 0.35% |
| Others | 0.00% |
| Total | 2.54% |



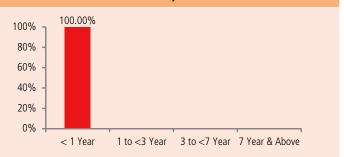
| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 75-100% | 0-25% |

Allocation by Sector - Equity





Debt Maturity Profile



KOTAK AGGRESSIVE GROWTH FUND (ULIF-018-13/09/04-AGRGWTFND-107)

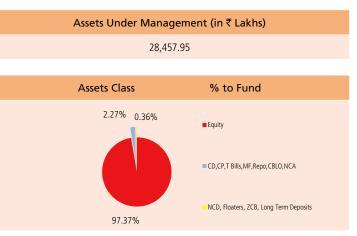
Fund Strategy : Aims for a high level of capital growth by holding a significant portion in large sized company equities.

| Performance Meter | Kotak Aggressive Growth Fund | Benchmark |
|---|--|--|
| Inception (13-Sep-04) | 17.9% | 15.2% |
| 7 years | 7.8% | 7.1% |
| 5 years | 14.1% | 12.3% |
| 5 years | 10.9% | 9.0% |
| 4 years | 8.2% | 7.2% |
| 3 years | 17.7% | 17.1% |
| 2 years | 20.2% | 18.6% |
| 1 year | 41.5% | 40.1% |
| 6 mth | 23.0% | 19.5% |
| 3 mth | 5.1% | 3.5% |
| 1 mth | 0.7% | 0.0% |
| 4 years 3 years 2 years 1 year 6 mth 3 mth | 8.2% 17.7% 20.2% 41.5% 23.0% 5.1% 0.7% | 7.2% 17.1% 18.6% 40.1% 19.5% 3.5% |

Benchmark Details: Equity - 100% (BSE 100)

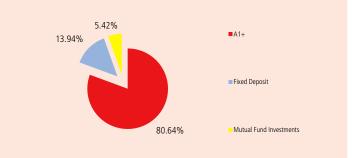
| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 5.99% |
| Infosys Ltd | 5.84% |
| HDFC Bank Ltd | 5.63% |
| Tata Consultancy Services Ltd | 5.31% |
| Tata Motors Ltd | 4.39% |
| Larsen And Toubro Ltd | 4.25% |
| Oil & Natural Gas Corporation Ltd | 3.84% |
| R Shares Banking ETF | 3.53% |
| IT C Ltd | 3.53% |
| Maruti Suzuki India Ltd | 3.36% |
| Sun Pharmaceuticals Ltd | 3.19% |
| Axis Bank Ltd | 3.14% |
| Lupin Ltd | 3.09% |
| Reliance Industries Ltd | 3.08% |
| Bharat Petroleum Corporation Ltd | 2.62% |
| State Bank of India | 2.51% |
| Wipro Ltd | 2.48% |
| UltraTech Cement Ltd | 2.27% |
| IndusInd Bank Limited | 1.87% |
| YES BANK LTD | 1.86% |
| Others (Details in the Annexure) | 25.58% |
| Total | 97.37% |

| Debt Portfolio | % to Fund |
|-------------------------------------|-----------|
| Canara Bank CD - 01.10.2014 | 1.47% |
| PNB CD - 02.03.2015 | 0.59% |
| The Indian Hotels Company Limited | 0.18% |
| 9.00% HDFC Bank FD NSE - 24.07.2015 | 0.15% |
| 8.75% HDFC Bank FD NSE - 09.08.2015 | 0.14% |
| Mutual Fund Investments | 0.14% |
| 9.00% HDFC Bank FD BSE - 24.07.2015 | 0.07% |
| Current Asset/Liabilities | -0.11% |
| Others | 0.00% |
| Total | 2.63% |

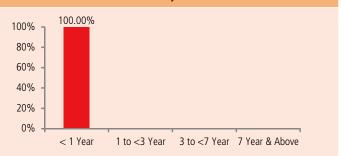


| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 60-100% | 0-40% |

Allocation by Sector - Equity



Debt Maturity Profile



AS ON 30th SEPTEMBER 2014

GUARANTEE FUND (ULIF-048-05/02/10-GRTFND-107)

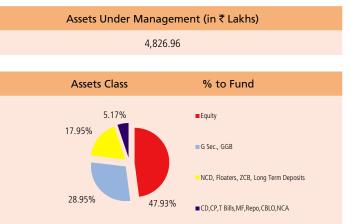
Fund Strategy : Aims to provide stable, long-term inflation beating growth over medium to long-term and defend capital against short-term capital shocks

| Performance Meter | Guarantee Fund | Benchmark |
|-----------------------|----------------|-----------|
| Inception (05-Feb-10) | 8.4% | 9.3% |
| 5 years | n.a | n.a |
| 4 years | 6.2% | 7.7% |
| 3 years | 10.1% | 11.8% |
| 2 years | 9.2% | 11.6% |
| 1 year | 20.1% | 21.4% |
| 6 mth | 12.1% | 10.9% |
| 3 mth | 3.2% | 3.2% |
| 1 mth | 0.7% | 0.8% |

Benchmark Details: Equity - 37.5% (Nifty); Debt - 62.5% (Crisil Bond)

| Equity | % to Fund |
|---------------------------------------|-----------|
| I T C Ltd | 3.47% |
| Infosys Ltd | 3.20% |
| Reliance Industries Ltd | 3.17% |
| ICICI Bank Ltd | 2.67% |
| Housing Development Finance Corp. Ltd | 2.55% |
| HDFC Bank Ltd | 2.52% |
| Tata Consultancy Services Ltd | 2.47% |
| Larsen And Toubro Ltd | 2.41% |
| Tata Motors Ltd | 1.78% |
| Oil & Natural Gas Corporation Ltd | 1.42% |
| Sun Pharmaceuticals Ltd | 1.29% |
| Mahindra & Mahindra Ltd | 1.23% |
| State Bank of India | 1.22% |
| Bharti Airtel Ltd | 1.11% |
| Axis Bank Ltd | 1.02% |
| Hindustan Unilever Ltd | 1.00% |
| HCL Technologies Ltd | 0.79% |
| Maruti Suzuki India Ltd | 0.79% |
| Dr Reddys Laboratories Ltd | 0.78% |
| Wipro Ltd | 0.69% |
| Others (Details in the Annexure) | 12.35% |
| Total | 47.93% |
| | |

| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 11.14% |
| Mutual Fund Investments | 3.22% |
| 8.24% GOI - 15.02.27 | 3.09% |
| 8.40% GOI - 28.07.2024 | 1.92% |
| 1.44% INFLATION INDEX GS 2023 | 1.90% |
| 9.34% REC - 25.08.2024 | 1.68% |
| Canara Bank CD - 01.10.2014 | 1.47% |
| 9.30% PGC - 04.09.2029 | 1.26% |
| 8.80% Sundaram Finance - 03.06.16 | 1.02% |
| 8.85% Tata Sons - 02.05.2018 | 1.01% |
| 9.36% IDFC - 21.08.24 | 0.84% |
| 7.95% MAH SDL - 03.07.2023 | 0.82% |
| 9.36% MAH SDL - 06.11.2023 | 0.79% |
| 9.55% TN SDL - 11.09.2023 | 0.72% |
| 8.31% GJ SDL - 03.02.2020 | 0.70% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.63% |
| 9.80% Bajaj Finance Ltd - 17.10.2016 | 0.63% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 0.63% |
| 9.14% EXIM- 01.08.2022 | 0.63% |
| 9.44% LIC Housing Finance - 30.08.2019 | 0.62% |
| Current Asset/Liabilities | -0.31% |
| Others | 17.66% |
| Total | 52.07% |



| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-75% | 25-100% |

Allocation by Sector - Equity

| Metal & Metal Products Utilities Cement & Cement Products Others Capital Goods & Engineering Pharma FMCG Auto & Auto Ancillary Oil & Gas Information Tech | 1.34% 1.58% 2.22% 2.43% 2.79% 3.37% 4.47% 5.08% 5.62% 7.80% |
|--|--|
| | |
| | 7.80% |
| Banking & Finance | 11.25% |



Debt Maturity Profile 100% 80% 60% 40% 20% 0% - (1 Year 1 to <3 Year 3 to <7 Year 7 Year & Above

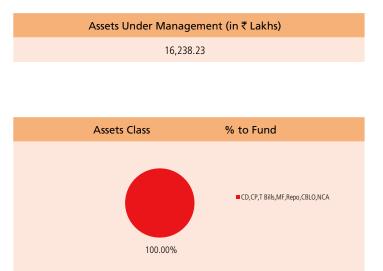
MONEY MARKET FUND (ULIF-041-05/01/10-MNMKKFND-107)

Fund Strategy : Aims to protect your capital and not have downside risks

| formance Meter | Money Market Fund | Benchmark |
|---|---|---|
| otion (5-Jan-10) | 7.7% | 8.0% |
| ars | n.a | n.a |
| ars | 8.5% | 8.6% |
| ars | 8.9% | 8.9% |
| ars | 8.7% | 9.0% |
| ar | 8.8% | 9.5% |
| h | 4.3% | 4.5% |
| h | 2.0% | 2.2% |
| h | 0.7% | 0.8% |
| ars | n.a 8.5% 8.9% 8.7% 8.8% 4.3% 2.0% | n.a 8.6% 8.9% 9.0% 9.5% 4.5% 2.2% |

Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Liquid)

| Debt Portfolio | % to Fund |
|---------------------------------------|-----------|
| Union Bank CD - 04.06.2015 | 9.59% |
| Bank of India CD - 09.06.15 | 9.57% |
| HDFC Ltd CP - 04.05.15 | 9.41% |
| PFC CP - 28.04.2015 | 9.38% |
| Sundaram Fin CP - 05.06.15 | 9.13% |
| TATA Capital Ltd CP - 09.06.15 | 8.78% |
| Axis Bank CD - 22.09.2015 | 7.92% |
| State Bank of Patiala CD - 06.07.2015 | 7.27% |
| Corporation Bank CD - 19.06.2015 | 6.29% |
| PNB CD - 04.06.2015 | 6.26% |
| Vijaya Bank CD - 20.05.2015 | 5.69% |
| Bajaj Finance Limited CP - 16.06.2015 | 3.18% |
| Corporation Bank CD - 18.05.2015 | 3.14% |
| Bajaj Finance Limited CP - 11.11.2014 | 1.98% |
| Mutual Fund Investments | 1.33% |
| Bajaj Finance Limited CP - 02.12.2014 | 0.36% |
| Current Asset/Liabilities | 0.72% |
| Others | 0.00% |
| Total | 100.00% |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |





KOTAK DYNAMIC GROWTH FUND (ULIF-012-27/06/03-DYGWTFND-107)

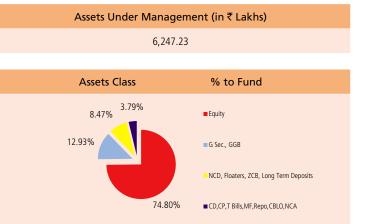
Fund Strategy : Aims for a high level of capital growth by holding a significant portion in large sized company equities.

| Performance Meter | Kotak Dynamic Growth Fund | Benchmark |
|-----------------------|------------------------------|-----------|
| Inception (27-Jun-03) | 15.7% | 14.9% |
| 7 years | 6.4% | 7.6% |
| 6 years | 11.2% | 11.5% |
| 5 years | 10.2% | 8.8% |
| 4 years | 8.1% | 7.6% |
| 3 years | 15.7% | 15.5% |
| 2 years | 17.3% | 16.5% |
| 1 year | 33.8% | 34.0% |
| 6 mth | 18.8% | 16.8% |
| 3 mth | 4.4% | 3.3% |
| 1 mth | 0.8% | 0.2% |

Benchmark details: Equity - 80% (BSE 100); Debt - 20% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 4.49% |
| HDFC Bank Ltd | 4.33% |
| Infosys Ltd | 4.29% |
| Tata Consultancy Services Ltd | 4.17% |
| Tata Motors Ltd | 3.37% |
| Larsen And Toubro Ltd | 3.31% |
| Oil & Natural Gas Corporation Ltd | 2.92% |
| R Shares Banking ETF | 2.75% |
| I T C Ltd | 2.68% |
| Maruti Suzuki India Ltd | 2.56% |
| Sun Pharmaceuticals Ltd | 2.46% |
| Axis Bank Ltd | 2.42% |
| Reliance Industries Ltd | 2.40% |
| Lupin Ltd | 2.39% |
| Bharat Petroleum Corporation Ltd | 2.06% |
| State Bank of India | 1.92% |
| Wipro Ltd | 1.90% |
| UltraTech Cement Ltd | 1.73% |
| IndusInd Bank Limited | 1.44% |
| YES BANK LTD | 1.44% |
| Others (Details in the Annexure) | 19.77% |
| Total | 74.80% |

| Debt Portfolio | % to Fund |
|---|-----------|
| Mutual Fund Investments | 2.86% |
| 8.28% GOI - 21.09.2027 | 2.85% |
| 8.30% GOI - 31.12.2042 | 1.92% |
| 11.15% REC - 24.10.2018 | 1.71% |
| 9.23% GOI - 23.12.2043 | 1.69% |
| 8.24% GOI - 15.02.27 | 1.54% |
| 7.16% GOI - 20.05.2023 | 1.17% |
| 9.20% GOI - 30.09.2030 | 0.83% |
| 9.85% HDFC Bank 2019 - 17.03.2024 CALL 17.03.2019 | 0.82% |
| 9.30% PGC - 04.09.2029 | 0.81% |
| 8.84% PGC - 21.10.2019 | 0.79% |
| 7.28% GOI - 03.06.2019 | 0.78% |
| 9.75% REC - 11.11.2021. | 0.66% |
| 9.70% PFC - 15.12.2018 | 0.65% |
| 8.42% TN SDL - 25.08.2020 | 0.62% |
| 9.39% PFC - 27.08.2029 | 0.49% |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 | 0.47% |
| 7.95% MAH SDL - 03.07.2023 | 0.37% |
| 9.64% PFC - 15.12.2016 | 0.32% |
| 9.09% IRFC - 31.03.2026 | 0.32% |
| Current Asset/Liabilities | 0.79% |
| Others | 2.73% |
| Total | 25.20% |

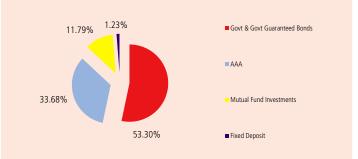


| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 40-80% | 20-60% |

Allocation by Sector - Equity



Debt Ratings Profile



Debt Maturity Profile

1 to <3 Year

< 1 Year

3 to <7 Year 7 Year & Above

AS ON 30th SEPTEMBER 2014

DYNAMIC FLOOR FUND (ULIF-028-14/11/06-DYFLRFND-107)

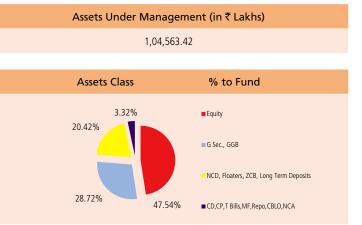
Fund Strategy : Aims to provide you with stable long-term inflation beating growth over medium to long-term and defend your capital against short-term capital shocks.

| Performance Meter | Dynamic Floor Fund | Benchmark |
|-----------------------|--------------------|-----------|
| Inception (14-Nov-06) | 10.2% | 8.7% |
| 7 years | 8.8% | 7.8% |
| 6 years | 10.4% | 10.1% |
| 5 years | 6.3% | 8.3% |
| 4 years | 5.5% | 7.7% |
| 3 years | 9.3% | 11.8% |
| 2 years | 8.2% | 11.6% |
| 1 year | 19.4% | 21.4% |
| 6 mth | 11.8% | 10.9% |
| 3 mth | 3.0% | 3.2% |
| 1 mth | 0.7% | 0.8% |

Benchmark details: Equity - 37.5% (Nifty); Debt - 62.5% (Crisil Bond)

| Equity | % to Fund |
|---------------------------------------|-----------|
| I T C Ltd | 3.44% |
| Infosys Ltd | 3.17% |
| Reliance Industries Ltd | 3.15% |
| ICICI Bank Ltd | 2.65% |
| Housing Development Finance Corp. Ltd | 2.53% |
| HDFC Bank Ltd | 2.50% |
| Tata Consultancy Services Ltd | 2.45% |
| Larsen And Toubro Ltd | 2.39% |
| Tata Motors Ltd | 1.76% |
| Oil & Natural Gas Corporation Ltd | 1.40% |
| Sun Pharmaceuticals Ltd | 1.28% |
| Mahindra & Mahindra Ltd | 1.22% |
| State Bank of India | 1.21% |
| Bharti Airtel Ltd | 1.10% |
| Axis Bank Ltd | 1.01% |
| Hindustan Unilever Ltd | 0.99% |
| HCL Technologies Ltd | 0.79% |
| Maruti Suzuki India Ltd | 0.78% |
| Dr Reddys Laboratories Ltd | 0.77% |
| Wipro Ltd | 0.69% |
| Others (Details in the Annexure) | 12.25% |
| Total | 47.54% |

| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 11.26% |
| 8.24% GOI - 15.02.27 | 3.13% |
| 8.40% GOI - 28.07.2024 | 1.94% |
| 1.44% INFLATION INDEX GS 2023 | 1.93% |
| 9.34% REC - 25.08.2024 | 1.75% |
| Canara Bank CD - 01.10.2014 | 1.47% |
| Mutual Fund Investments | 1.27% |
| 8.85% Tata Sons - 02.05.2018 | 1.23% |
| 9.30% PGC - 04.09.2029 | 1.17% |
| 8.80% Sundaram Finance - 03.06.16 | 0.97% |
| 7.95% MAH SDL - 03.07.2023 | 0.83% |
| 9.36% IDFC - 21.08.24 | 0.82% |
| 9.36% MAH SDL - 06.11.2023 | 0.81% |
| 9.55% TN SDL - 11.09.2023 | 0.73% |
| 8.90% SAIL - 01.05.2019 CALL 01.05.2014 | 0.69% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.68% |
| 9.39% PFC - 27.08.2029 | 0.66% |
| 9.44% LIC Housing Finance - 30.08.2019 | 0.63% |
| 7.90% IIFCL - 28.04.24 | 0.61% |
| 9.38% IDFC - 12.09.24 | 0.57% |
| Current Asset/Liabilities | -0.18% |
| Others | 19.49% |
| Total | 52.46% |

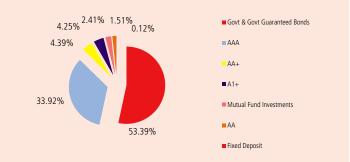


| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-75% | 25-100% |

Allocation by Sector - Equity

| Cement & Cement Products Others Capital Goods & Engineering Pharma FMCG Auto & Auto Ancillary Oil & Gas Information Tech Banking & Finance |
|--|
| |

Debt Ratings Profile



Debt Maturity Profile 100% 80% 60% 40% 20% 7.32% 11.53% 17.07% 7.32% 11.53% 17.07% 64.08% 64.08% 64.08% 7.32% 11.53% 17.07% 7.32% 11.53% 17.07% 64.08% 64.08% 64.08% 7.32% 11.53% 17.07% 7.32% 11.53% 17.07% 7.32% 11.53% 17.07% 7.32% 11.53% 17.07% 7.32% 11.53% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 17.07% 1.53% 17.07% 17.07% 1.53%

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KOTAK DYNAMIC BALANCED FUND (ULIF-009-27/06/03-DYBALFND-107)

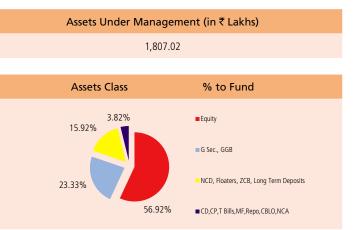
Fund Strategy : Aims for moderate growth by holding a diversified mix of equities and fixed interest instruments.

| Performance Meter | Kotak Dynamic Balanced Fund | Benchmark |
|-----------------------|--------------------------------|-----------|
| Inception (27-Jun-03) | 14.1% | 12.8% |
| 7 years | 7.3% | 7.7% |
| 6 years | 11.0% | 10.8% |
| 5 years | 9.7% | 8.5% |
| 4 years | 8.1% | 7.7% |
| 3 years | 14.1% | 13.8% |
| 2 years | 15.0% | 14.3% |
| 1 year | 28.5% | 28.2% |
| 6 mth | 15.8% | 14.1% |
| 3 mth | 4.0% | 3.1% |
| 1 mth | 1.0% | 0.5% |

Benchmark details: Equity - 60% (BSE 100); Debt - 40% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 3.45% |
| Infosys Ltd | 3.29% |
| HDFC Bank Ltd | 3.27% |
| Tata Consultancy Services Ltd | 3.17% |
| Tata Motors Ltd | 2.56% |
| Larsen And Toubro Ltd | 2.53% |
| Oil & Natural Gas Corporation Ltd | 2.22% |
| R Shares Banking ETF | 2.12% |
| IT C Ltd | 2.03% |
| Maruti Suzuki India Ltd | 1.99% |
| Sun Pharmaceuticals Ltd | 1.88% |
| Axis Bank Ltd | 1.85% |
| Reliance Industries Ltd | 1.84% |
| Lupin Ltd | 1.82% |
| Bharat Petroleum Corporation Ltd | 1.54% |
| State Bank of India | 1.46% |
| Wipro Ltd | 1.43% |
| UltraTech Cement Ltd | 1.29% |
| YES BANK LTD | 1.10% |
| IndusInd Bank Limited | 1.09% |
| Others (Details in the Annexure) | 14.99% |
| Total | 56.92% |

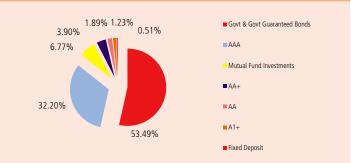
| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 9.16% |
| Mutual Fund Investments | 2.89% |
| 8.24% GOI - 15.02.27 | 2.76% |
| 9.34% REC - 25.08.2024 | 1.68% |
| 8.40% GOI - 28.07.2024 | 1.48% |
| 1.44% INFLATION INDEX GS 2023 | 1.42% |
| 8.84% PGC - 29.03.2020 | 1.36% |
| 9.36% IDFC - 21.08.24 | 1.12% |
| 9.30% PGC - 04.09.2029 | 1.12% |
| 9.47% TN SDL - 26.03.2024 | 0.70% |
| 7.95% MAH SDL - 03.07.2023 | 0.69% |
| 9.36% MAH SDL - 06.11.2023 | 0.61% |
| 10.10% HDFC - 13.09.2017 | 0.57% |
| 9.85% HDFC Bank 2019 - 17.03.2024 CALL 17.03.2019 | 0.57% |
| 9.38% IDFC - 12.09.24 | 0.56% |
| 9.78% Tata Sons - 13.01.2019 | 0.56% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.56% |
| 9.09% IRFC - 29.03.2026 | 0.56% |
| 9.80% Bajaj Finance Ltd - 17.10.2016 | 0.56% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 0.56% |
| Current Asset/Liabilities | 0.30% |
| Others | 13.29% |
| Total | 43.08% |



| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 30-60% | 40-70% |

Allocation by Sector - Equity





Debt Maturity Profile 100% 80% 60% 40% 20% 0% - 1 Year 1 to <3 Year 3 to <7 Year 7 Year & Above

AS ON 30th SEPTEMBER 2014

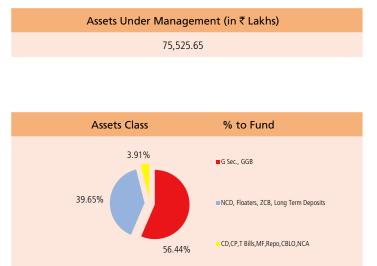
KOTAK DYNAMIC BOND FUND (ULIF-015-15/04/04-DYBNDFND-107)

Fund Strategy : Aims to preserve capital and minimize downside risk, with investment in debt and government instruments.

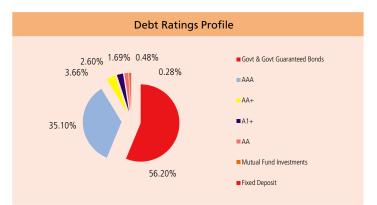
| Performance Meter | Kotak Dynamic Bond Fund | Benchmark |
|--------------------------------------|--------------------------------|-----------|
| Inception (15-Apr-04) | 8.3% | 5.7% |
| 7 years | 9.4% | 7.0% |
| 6 years | 10.1% | 7.6% |
| 5 years | 8.3% | 7.1% |
| 4 years | 8.3% | 7.5% |
| 3 years | 9.1% | 8.1% |
| 2 years | 7.3% | 7.5% |
| 1 year | 11.9% | 11.6% |
| 6 mth | 6.4% | 6.2% |
| 3 mth | 2.3% | 2.3% |
| 1 mth | 1.3% | 1.1% |
| Developments detailes Faultes 00/ /N | (A), D-L+ 1000/ (Cui-il D-u-i) | |

Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Bond)

| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 22.14% |
| 8.24% GOI - 15.02.27 | 6.82% |
| 9.34% REC - 25.08.2024 | 3.99% |
| 8.40% GOI - 28.07.2024 | 3.69% |
| 1.44% INFLATION INDEX GS 2023 | 3.52% |
| 9.78% Tata Sons - 13.01.2019 | 2.63% |
| 9.30% PGC - 04.09.2029 | 2.24% |
| 9.47% TN SDL - 26.03.2024 | 1.97% |
| 9.38% IDFC - 12.09.24 | 1.80% |
| 7.95% MAH SDL - 03.07.2023 | 1.70% |
| 8.80% Sundaram Finance - 03.06.16 | 1.63% |
| 9.39% PFC - 27.08.2029 | 1.57% |
| 9.36% MAH SDL - 06.11.2023 | 1.51% |
| 9.55% TN SDL - 11.09.2023 | 1.38% |
| 8.85% Tata Sons - 02.05.2018 | 1.37% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 1.20% |
| 9.44% LIC Housing Finance - 30.08.2019 | 1.19% |
| 9.54% KA SDL - 11.09.2023 | 1.07% |
| 9.11% PN SDL - 13.08.2019 | 1.04% |
| 9.85% Shriram Transport Finance Co Ltd 15.07.2017 | 0.99% |
| Current Asset/Liabilities | 0.86% |
| Others | 35.68% |
| Total | 100.00% |
| | |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |





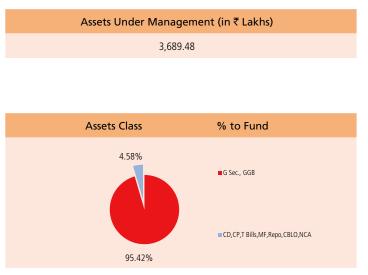
AS ON 30th SEPTEMBER 2014

KOTAK DYNAMIC GILT FUND (ULIF-006-27/06/03-DYGLTFND-107)

Fund Strategy : Aims to preserve your capital and minimize your downside risk, with investment in debt and government instruments.

| Performance Meter | Kotak Dynamic Gilt Fund | Benchmark |
|---|-------------------------|-----------|
| Inception (27-Jun-03) | 6.8% | 6.9% |
| 7 years | 7.9% | 8.1% |
| 6 years | 8.6% | 8.9% |
| 5 years | 7.4% | 7.6% |
| 4 years | 7.7% | 8.1% |
| 3 years | 8.4% | 8.7% |
| 2 years | 7.0% | 8.0% |
| 1 year | 12.2% | 11.1% |
| 6 mth | 6.9% | 6.3% |
| 3 mth | 2.4% | 2.4% |
| 1 mth | 1.2% | 1.2% |
| Benchmark details: Equity - 0% (NA); Debt - 100% (IBEX) | | |

Debt Portfolio % to Fund 8.28% GOI - 21.09.2027 29.95% 9.37% GJ SDL - 04.12.2023 7.48% 8.24% GOI - 15.02.27 6.39% 9.53% GJ SDL - 12.02.2024 5.14% 8.99% MP SDL - 07.03.2022 4.60% 9.39% GJ SDL - 20.11.2023 3.59% 8.40% GOI - 28.07.2024 3.51% 9.01% MAH SDL - 10.09.2024 3.39% Mutual Fund Investments 2.76% 9.11% MP SDL - 28.05.2024 2.56% 9.50% GJ SDL - 11.09.2023 2.41% 1.44% INFLATION INDEX GS 2023 2.29% 8.98% PN SDL - 14.10.2021 2.16% 8.91% MAH SDL - 05.09.2022 2.12% 8.52% GJ SDL - 19.01.2021 2.08% **CBLO** Investments 1.90% 7.95% MAH SDL - 03.07.2023 1.56% 8.32% GOI - 02.08.2032 1.56% 9.36% MAH SDL - 06.11.2023 1.45% 8.92% KA SDL - 07.03.2022 1.44% Current Asset/Liabilities -0.08% Others 11.73% 100.00% Total



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |





AS ON 30th SEPTEMBER 2014

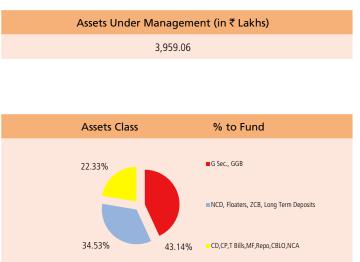
KOTAK DYNAMIC FLOATING RATE FUND (ULIF-020-07/12/04-DYFLTRFND-107)

Fund Strategy : Aims to preserve capital and minimize downside risk, with investment in debt and government instruments.

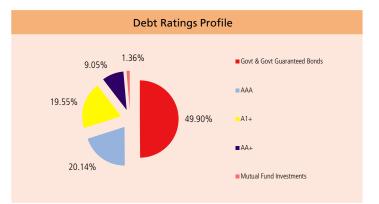
| Performance Meter | Kotak Dynamic Floating Rate Fund | Benchmark |
|--------------------------|-------------------------------------|-----------|
| Inception (7-Dec-04) | 7.5% | 7.1% |
| 7 years | 8.0% | 7.5% |
| 6 years | 8.2% | 7.5% |
| 5 years | 8.2% | 7.7% |
| 4 years | 9.0% | 8.6% |
| 3 years | 9.8% | 8.9% |
| 2 years | 10.4% | 9.0% |
| 1 year | 10.1% | 9.5% |
| 6 mth | 4.9% | 4.5% |
| 3 mth | 2.2% | 2.2% |
| 1 mth | 0.8% | 0.8% |
| D 00/ /A | IA) D L . 1000/ /C | |

Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Liquid)

| Debt Portfolio | % to Fund |
|--|-----------|
| 6.20% GJ SDL - 25.08.2015 | 25.00% |
| L&T Finance Ltd NSE Mibor +1.55% - 28.10.2016 | 8.89% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 7.39% |
| EXIM Floater INCMTBMK + 100 bps - 09.08.2016 | 6.90% |
| GOI FRB - 21.12.2020 | 5.87% |
| Bank of India CD - 09.06.15 | 5.50% |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 | 5.49% |
| 8.19% GOI - 16.01.2020 | 5.02% |
| TATA Capital Ltd CP - 09.06.15 | 4.99% |
| 6.05% GOI - 12.06.2019 | 3.85% |
| Vijaya Bank CD - 20.05.2015 | 3.35% |
| 9.37% MAH SDL - 04.12.2023 | 2.43% |
| Bajaj Finance Limited CP - 11.11.2014 | 2.37% |
| State Bank of Patiala CD - 06.07.2015 | 2.27% |
| 9.65% TN SDL - 12.03.2024 | 1.88% |
| 8.51% PN SDL - 10.04.2023 | 1.72% |
| 8.33% GOI - 09.07.2026 | 1.58% |
| Mutual Fund Investments | 1.34% |
| 7.95% MAH SDL - 03.07.2023 | 0.90% |
| Sundaram Fin CP - 05.06.15 | 0.71% |
| Current Asset/Liabilities | 1.79% |
| Others | 0.75% |
| Total | 100.00% |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |





PEAK GUARANTEE FUND I (ULIF-049-14/02/10-PKGRTFND1-107)

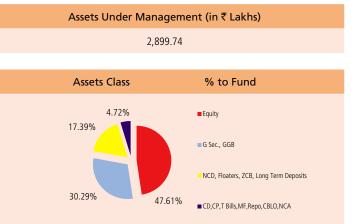
Fund Strategy : Aims for a high level of capital growth by holding a significant portion in large sized company equities.

| Performance Meter | Peak Guarantee Fund I | Benchmark |
|-----------------------|-----------------------|-----------|
| Inception (14-Feb-10) | 7.5% | 9.2% |
| 5 years | n.a | n.a |
| 4 years | 5.8% | 7.7% |
| 3 years | 9.7% | 11.8% |
| 2 years | 8.8% | 11.6% |
| 1 year | 19.5% | 21.4% |
| 6 mth | 11.8% | 10.9% |
| 3 mth | 3.1% | 3.2% |
| 1 mth | 0.7% | 0.8% |

Benchmark details: Equity - 37.5% (Nifty); Debt - 62.5% (Crisil Bond)

| Equity | % to Fund |
|---------------------------------------|-----------|
| I T C Ltd | 3.46% |
| Infosys Ltd | 3.18% |
| Reliance Industries Ltd | 3.15% |
| ICICI Bank Ltd | 2.64% |
| Housing Development Finance Corp. Ltd | 2.54% |
| HDFC Bank Ltd | 2.51% |
| Tata Consultancy Services Ltd | 2.46% |
| Larsen And Toubro Ltd | 2.39% |
| Tata Motors Ltd | 1.76% |
| Oil & Natural Gas Corporation Ltd | 1.40% |
| Sun Pharmaceuticals Ltd | 1.29% |
| Mahindra & Mahindra Ltd | 1.22% |
| State Bank of India | 1.21% |
| Bharti Airtel Ltd | 1.10% |
| Axis Bank Ltd | 1.01% |
| Hindustan Unilever Ltd | 0.99% |
| HCL Technologies Ltd | 0.79% |
| Maruti Suzuki India Ltd | 0.78% |
| Dr Reddys Laboratories Ltd | 0.78% |
| Wipro Ltd | 0.69% |
| Others (Details in the Annexure) | 12.26% |
| Total | 47.61% |

| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 11.25% |
| Mutual Fund Investments | 3.50% |
| 8.24% GOI - 15.02.27 | 3.12% |
| 1.44% INFLATION INDEX GS 2023 | 2.09% |
| 8.40% GOI - 28.07.2024 | 1.94% |
| 9.34% REC - 25.08.2024 | 1.75% |
| Canara Bank CD - 01.10.2014 | 1.48% |
| 9.36% IDFC - 21.08.24 | 1.05% |
| 9.30% PGC - 04.09.2029 | 1.05% |
| 8.80% Sundaram Finance - 03.06.16 | 1.02% |
| 8.85% Tata Sons - 02.05.2018 | 1.01% |
| 8.31% GJ SDL - 03.02.2020 | 1.00% |
| 7.95% MAH SDL - 03.07.2023 | 0.82% |
| 9.36% MAH SDL - 06.11.2023 | 0.80% |
| 9.55% TN SDL - 11.09.2023 | 0.73% |
| 9.39% PFC - 27.08.2029 | 0.70% |
| 9.38% IDFC - 12.09.24 | 0.70% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.70% |
| 9.80% Bajaj Finance Ltd - 17.10.2016 | 0.70% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 0.70% |
| Current Asset/Liabilities | -0.56% |
| Others | 16.84% |
| Total | 52.39% |

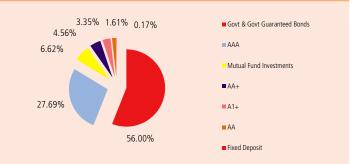


| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 0-100% | 0-100% | |

Allocation by Sector - Equity

| Metal & Metal Products | 1.33% |
|-----------------------------|-------|
| Utilities | 1.57% |
| Cement & Cement Products | 2.20% |
| Others | 2.41% |
| Capital Goods & Engineering | 2.76% |
| Pharma | 3.35% |
| FMCG | 4.45% |
| Auto & Auto Ancillary | 5.04% |
| Oil & Gas | 5.57% |
| Information Tech | 7.77% |
| | |

Debt Ratings Profile



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KOTAK GUARANTEED GROWTH FUND (ULIF-013-27/06/03-GRTGWTFND-107)

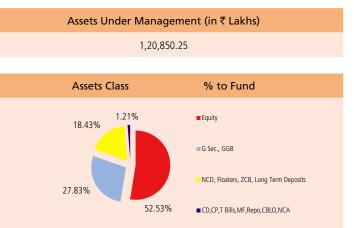
Fund Strategy : Aims for a high level of capital growth by holding a significant portion in large sized company equities.

| Performance Meter | Kotak Guaranteed Growth Fund | Benchmark |
|-----------------------|---------------------------------|-----------|
| Inception (27-Jun-03) | 14.2% | 12.0% |
| 7 years | 4.9% | 7.6% |
| 6 years | 8.5% | 10.4% |
| 5 years | 8.7% | 8.3% |
| 4 years | 7.7% | 7.6% |
| 3 years | 11.9% | 12.0% |
| 2 years | 11.9% | 12.1% |
| 1 year | 23.1% | 22.5% |
| 6 mth | 13.5% | 11.5% |
| 3 mth | 3.6% | 2.9% |
| 1 mth | 0.9% | 0.7% |

Benchmark details: Equity - 40% (BSE 100); Debt - 60% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 3.07% |
| Infosys Ltd | 3.06% |
| HDFC Bank Ltd | 2.99% |
| Tata Consultancy Services Ltd | 2.92% |
| Tata Motors Ltd | 2.35% |
| Larsen And Toubro Ltd | 2.32% |
| Oil & Natural Gas Corporation Ltd | 2.04% |
| IT C Ltd | 1.98% |
| R Shares Banking ETF | 1.93% |
| Maruti Suzuki India Ltd | 1.77% |
| Axis Bank Ltd | 1.73% |
| Reliance Industries Ltd | 1.72% |
| Sun Pharmaceuticals Ltd | 1.67% |
| Lupin Ltd | 1.57% |
| Wipro Ltd | 1.41% |
| State Bank of India | 1.30% |
| Bharat Petroleum Corporation Ltd | 1.23% |
| UltraTech Cement Ltd | 1.19% |
| IndusInd Bank Limited | 0.99% |
| YES BANK LTD | 0.97% |
| Others (Details in the Annexure) | 14.33% |
| Total | 52.53% |

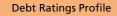
| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 10.07% |
| 8.24% GOI - 15.02.27 | 3.19% |
| 1.44% INFLATION INDEX GS 2023 | 1.95% |
| 8.40% GOI - 28.07.2024 | 1.66% |
| 9.34% REC - 25.08.2024 | 1.50% |
| 9.47% TN SDL - 26.03.2024 | 1.04% |
| 9.78% Tata Sons - 13.01.2019 | 1.03% |
| 9.30% PGC - 04.09.2029 | 1.01% |
| 7.95% MAH SDL - 03.07.2023 | 0.79% |
| 9.36% IDFC - 21.08.24 | 0.75% |
| 9.39% PFC - 27.08.2029 | 0.73% |
| 9.36% MAH SDL - 06.11.2023 | 0.68% |
| Mutual Fund Investments | 0.64% |
| 9.55% TN SDL - 11.09.2023 | 0.62% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.62% |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 | 0.55% |
| 8.85% Tata Sons - 02.05.2018 | 0.53% |
| 9.38% IDFC - 12.09.24 | 0.49% |
| 9.54% KA SDL - 11.09.2023 | 0.48% |
| 8.80% Sundaram Finance - 03.06.16 | 0.48% |
| Current Asset/Liabilities | 0.48% |
| Others | 18.17% |
| Total | 47.47% |

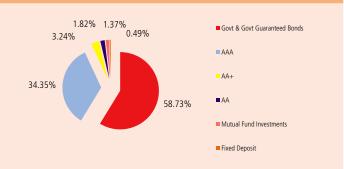


| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 0-80% | 20-100% | |

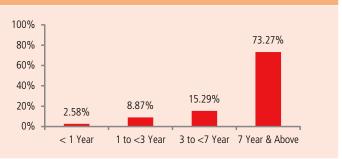
Allocation by Sector - Equity







Debt Maturity Profile



KOTAK GUARANTEED BALANCED FUND (ULIF-010-27/06/03-GRTBALFND-107)

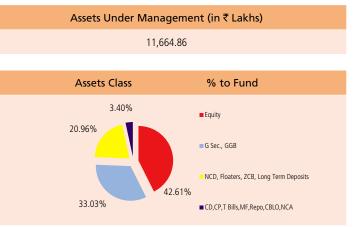
Fund Strategy : Aims for moderate growth by holding a diversified mix of equities and fixed interest instruments.

| Performance Meter | Kotak Guaranteed Balanced Fund | Benchmark |
|-----------------------|-----------------------------------|-----------|
| Inception (27-Jun-03) | 12.7% | 10.5% |
| 7 years | 6.0% | 7.6% |
| 6 years | 8.9% | 9.7% |
| 5 years | 8.4% | 8.0% |
| 4 years | 7.7% | 7.6% |
| 3 years | 11.1% | 11.0% |
| 2 years | 10.7% | 10.9% |
| 1 year | 20.3% | 19.7% |
| 6 mth | 11.9% | 10.1% |
| 3 mth | 3.3% | 2.7% |
| 1 mth | 1.0% | 0.8% |

Benchmark details: Equity - 30% (BSE 100); Debt - 70% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| Infosys Ltd | 2.50% |
| ICICI Bank Ltd | 2.50% |
| HDFC Bank Ltd | 2.44% |
| Tata Consultancy Services Ltd | 2.35% |
| Tata Motors Ltd | 1.91% |
| Larsen And Toubro Ltd | 1.87% |
| Oil & Natural Gas Corporation Ltd | 1.66% |
| I T C Ltd | 1.60% |
| R Shares Banking ETF | 1.58% |
| Maruti Suzuki India Ltd | 1.46% |
| Sun Pharmaceuticals Ltd | 1.44% |
| Reliance Industries Ltd | 1.41% |
| Axis Bank Ltd | 1.41% |
| Lupin Ltd | 1.29% |
| State Bank of India | 1.06% |
| Wipro Ltd | 1.03% |
| UltraTech Cement Ltd | 0.96% |
| Bharat Petroleum Corporation Ltd | 0.93% |
| IndusInd Bank Limited | 0.81% |
| Britannia Industries Ltd | 0.79% |
| Others (Details in the Annexure) | 11.64% |
| Total | 42.61% |

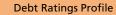
| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 12.27% |
| 8.24% GOI - 15.02.27 | 3.78% |
| Mutual Fund Investments | 2.76% |
| 1.44% INFLATION INDEX GS 2023 | 2.25% |
| 8.40% GOI - 28.07.2024 | 2.03% |
| 9.34% REC - 25.08.2024 | 1.91% |
| 9.78% Tata Sons - 13.01.2019 | 1.56% |
| 9.30% PGC - 04.09.2029 | 1.30% |
| 9.47% TN SDL - 26.03.2024 | 1.19% |
| 9.36% IDFC - 21.08.24 | 0.95% |
| 7.95% MAH SDL - 03.07.2023 | 0.95% |
| 9.39% PFC - 27.08.2029 | 0.87% |
| 9.36% MAH SDL - 06.11.2023 | 0.83% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.78% |
| 9.55% TN SDL - 11.09.2023 | 0.76% |
| 8.85% Tata Sons - 02.05.2018 | 0.76% |
| 9.44% LIC Housing Finance - 30.08.2019 | 0.69% |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 | 0.68% |
| 9.38% IDFC - 12.09.24 | 0.61% |
| 9.85% Shriram Transport Finance Co Ltd 15.07.2017 | 0.60% |
| Current Asset/Liabilities | 0.57% |
| Others | 19.29% |
| Total | 57.39% |

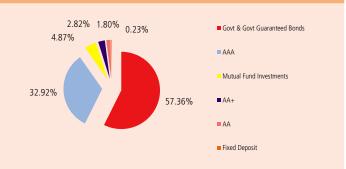


| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 0-60% | 40-100% | |

Allocation by Sector - Equity







Debt Maturity Profile 100% 80% 60% 40% 20% 5.84% 7.34% 15.48% 5.84% 7.34% 15.48% 0% - (1 Year) 1 to <3 Year) 3 to <7 Year & Above

AS ON 30th SEPTEMBER 2014

PENSION CLASSIC OPPORTUNITIES FUND (ULIF-042-07/01/10-PNCLAOPFND-107)

Fund Strategy : Aims to maximize opportunity for long term capital growth by holding significant portions in a diversified and flexible mix of large/medium sized stocks.

| Performance Meter | Pension Classic Opportunities Fund | Benchmark |
|----------------------|---------------------------------------|-----------|
| Inception (7-Jan-10) | 13.4% | 8.4% |
| 5 years | n.a | n.a |
| 4 years | 9.3% | 6.8% |
| 3 years | 18.8% | 17.0% |
| 2 years | 21.4% | 18.7% |
| 1 year | 46.8% | 42.5% |
| 6 mth | 26.1% | 21.3% |
| 3 mth | 6.4% | 4.1% |
| 1 mth | 1.1% | 0.6% |

Benchmark Details: Equity - 100% (BSE 200)

| Equity | % to Fund |
|-----------------------------------|-----------|
| HDFC Bank Ltd | 5.52% |
| ICICI Bank Ltd | 5.34% |
| Tata Consultancy Services Ltd | 5.01% |
| Tata Motors Ltd | 4.20% |
| Larsen And Toubro Ltd | 4.13% |
| Maruti Suzuki India Ltd | 4.03% |
| Infosys Ltd | 3.92% |
| Axis Bank Ltd | 3.66% |
| Oil & Natural Gas Corporation Ltd | 3.56% |
| State Bank of India | 3.37% |
| IT C Ltd | 3.33% |
| Lupin Ltd | 2.92% |
| Sun Pharmaceuticals Ltd | 2.83% |
| R Shares Banking ETF | 2.57% |
| Bharat Petroleum Corporation Ltd | 2.52% |
| Titan Industries Ltd | 2.40% |
| Tech Mahindra Ltd | 2.35% |
| Britannia Industries Ltd | 2.15% |
| Wipro Ltd | 2.14% |
| Shree Cement Ltd | 2.14% |
| Others (Details in the Annexure) | 30.15% |
| Total | 98.24% |

| Debt Portfolio | % to Fund |
|-------------------------------------|-----------|
| Canara Bank CD - 01.10.2014 | 1.16% |
| PNB CD - 02.03.2015 | 0.22% |
| The Indian Hotels Company Limited | 0.16% |
| Mutual Fund Investments | 0.01% |
| 8.75% HDFC Bank FD NSE - 09.08.2015 | 0.01% |
| 9.00% HDFC Bank FD NSE - 24.07.2015 | 0.01% |
| 9.00% HDFC Bank FD BSE - 24.07.2015 | 0.00% |
| Current Asset/Liabilities | 0.18% |
| Others | 0.00% |
| Total | 1.76% |



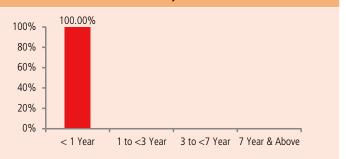
| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 75-100% | 0-25% | |

Allocation by Sector - Equity





Debt Maturity Profile



AS ON 30th SEPTEMBER 2014

KOTAK PENSION OPPORTUNITIES FUND (ULIF-032-17/07/09-PNOPPFND-107)

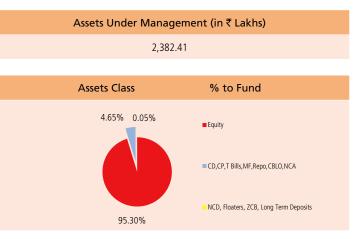
Fund Strategy : Aims to maximize opportunity for long term capital growth by holding significant portions in a diversified and flexible mix of large/medium sized stocks

| Performance Meter | Kotak Pension Opportunities Fund | Benchmark |
|-----------------------|-------------------------------------|-----------|
| Inception (17-Jul-09) | 12.0% | 11.5% |
| 5 years | 12.0% | 9.1% |
| 4 years | 8.6% | 6.8% |
| 3 years | 17.8% | 17.0% |
| 2 years | 19.9% | 18.7% |
| 1 year | 44.9% | 42.5% |
| 6 mth | 25.1% | 21.3% |
| 3 mth | 6.2% | 4.1% |
| 1 mth | 1.1% | 0.6% |

Benchmark Details: Equity - 100% (BSE 200)

| Equity | % to Fund |
|-----------------------------------|-----------|
| HDFC Bank Ltd | 5.40% |
| ICICI Bank Ltd | 5.04% |
| Tata Consultancy Services Ltd | 5.04% |
| Tata Motors Ltd | 4.18% |
| Larsen And Toubro Ltd | 4.12% |
| Maruti Suzuki India Ltd | 4.02% |
| Infosys Ltd | 3.87% |
| Axis Bank Ltd | 3.66% |
| Oil & Natural Gas Corporation Ltd | 3.28% |
| State Bank of India | 3.25% |
| IT C Ltd | 3.22% |
| Lupin Ltd | 2.80% |
| Sun Pharmaceuticals Ltd | 2.74% |
| R Shares Banking ETF | 2.54% |
| Bharat Petroleum Corporation Ltd | 2.48% |
| Tech Mahindra Ltd | 2.32% |
| Titan Industries Ltd | 2.30% |
| Britannia Industries Ltd | 2.15% |
| Shree Cement Ltd | 2.08% |
| Wipro Ltd | 2.06% |
| Others (Details in the Annexure) | 28.75% |
| Total | 95.30% |

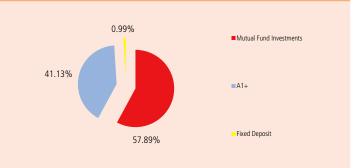
| Debt Portfolio | % to Fund |
|-------------------------------------|-----------|
| Mutual Fund Investments | 3.21% |
| Canara Bank CD - 01.10.2014 | 1.47% |
| PNB CD - 02.03.2015 | 0.81% |
| The Indian Hotels Company Limited | 0.14% |
| 9.00% HDFC Bank FD NSE - 24.07.2015 | 0.02% |
| 8.75% HDFC Bank FD NSE - 09.08.2015 | 0.02% |
| 9.00% HDFC Bank FD BSE - 24.07.2015 | 0.01% |
| Current Asset/Liabilities | -0.97% |
| Others | 0.00% |
| Total | 4.70% |



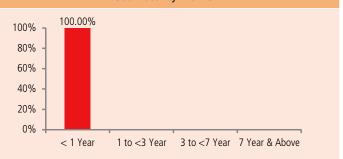
| Approved | Asset Allocation |
|----------|------------------|
| Equity | Non Equity |
| 75-100% | 0-25% |

Allocation by Sector - Equity

| Metal & Metal Products Utilities Capital Goods & Engineering Others | 1.50% 1.80% 4.78% 5.99% |
|--|----------------------------------|
| Cement & Cement Products | 6.25% |
| Pharma | 6.94% |
| Oil & Gas | 7.60% |
| FMCG | 9.62% |
| Auto & Auto Ancillary | 13.02% |
| Information Tech | 13.28% |
| Banking & Finance | 24.51% |
| | |



Debt Maturity Profile



PENSION FRONTLINE EQUITY FUND (ULIF-044-11/01/10-PNFRLEQFND-107)

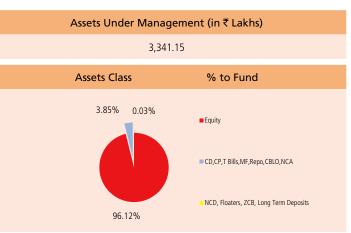
Fund Strategy : Aims for a high level of capital growth by holding a significant portion in large sized company equities.

| Pension Frontline Equity Fund | Benchmark |
|----------------------------------|--|
| 12.4% | 8.6% |
| n.a | n.a |
| 8.5% | 7.2% |
| 17.9% | 17.1% |
| 20.4% | 18.6% |
| 41.4% | 40.1% |
| 23.0% | 19.5% |
| 5.2% | 3.5% |
| 0.8% | 0.0% |
| | Fund 12.4% n.a 8.5% 17.9% 20.4% 41.4% 23.0% 5.2% |

Benchmark Details: Equity - 100% (BSE 100)

| Equity | % to Fund |
|-----------------------------------|-----------|
| Infosys Ltd | 5.56% |
| ICICI Bank Ltd | 5.53% |
| HDFC Bank Ltd | 5.51% |
| Tata Consultancy Services Ltd | 5.14% |
| Tata Motors Ltd | 4.43% |
| Larsen And Toubro Ltd | 4.27% |
| Oil & Natural Gas Corporation Ltd | 3.78% |
| R Shares Banking ETF | 3.55% |
| Maruti Suzuki India Ltd | 3.52% |
| IT C Ltd | 3.48% |
| Sun Pharmaceuticals Ltd | 3.18% |
| Axis Bank Ltd | 3.18% |
| Reliance Industries Ltd | 3.17% |
| Lupin Ltd | 3.09% |
| State Bank of India | 2.54% |
| Wipro Ltd | 2.45% |
| Bharat Petroleum Corporation Ltd | 2.41% |
| UltraTech Cement Ltd | 2.23% |
| YES BANK LTD | 1.86% |
| IndusInd Bank Limited | 1.83% |
| Others (Details in the Annexure) | 25.40% |
| Total | 96.12% |

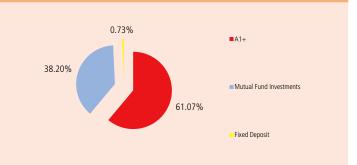
| Debt Portfolio | % to Fund |
|-------------------------------------|-----------|
| Canara Bank CD - 01.10.2014 | 1.47% |
| Mutual Fund Investments | 1.44% |
| PNB CD - 02.03.2015 | 0.84% |
| The Indian Hotels Company Limited | 0.17% |
| 8.75% HDFC Bank FD NSE - 09.08.2015 | 0.01% |
| 9.00% HDFC Bank FD NSE - 24.07.2015 | 0.01% |
| 9.00% HDFC Bank FD BSE - 24.07.2015 | 0.01% |
| Current Asset/Liabilities | -0.07% |
| Others | 0.00% |
| Total | 3.88% |



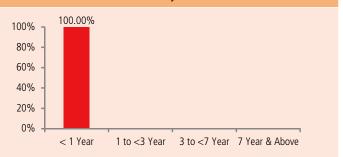
| Approve | d Asset Allocation |
|---------|--------------------|
| Equity | Non Equity |
| 60-100% | 0-40% |

Allocation by Sector - Equity





Debt Maturity Profile



AS ON 30th SEPTEMBER 2014

PENSION GUARANTEE FUND (ULIF-038-21/12/09-PNGRTFND-107)

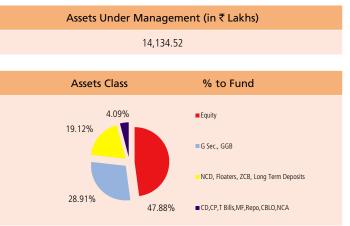
Fund Strategy : Aims to provide stable, long-term inflation beating growth over medium to long-term and defend capital against short-term capital shocks

| Pension Guarantee Fund | Benchmark |
|---------------------------|--|
| 7.1% | 8.7% |
| n.a | n.a |
| 6.0% | 7.7% |
| 10.1% | 11.8% |
| 9.2% | 11.6% |
| 20.1% | 21.4% |
| 12.1% | 10.9% |
| 3.2% | 3.2% |
| 0.7% | 0.8% |
| | Guarantee Fund 7.1% n.a 6.0% 10.1% 9.2% 20.1% 12.1% 3.2% |

Benchmark details: Equity - 37.5% (Nifty); Debt - 62.5% (Crisil Bond)

| Equity | % to Fund |
|---------------------------------------|-----------|
| IT C Ltd | 3.47% |
| Infosys Ltd | 3.19% |
| Reliance Industries Ltd | 3.17% |
| ICICI Bank Ltd | 2.67% |
| Housing Development Finance Corp. Ltd | 2.55% |
| HDFC Bank Ltd | 2.52% |
| Tata Consultancy Services Ltd | 2.47% |
| Larsen And Toubro Ltd | 2.41% |
| Tata Motors Ltd | 1.78% |
| Oil & Natural Gas Corporation Ltd | 1.42% |
| Sun Pharmaceuticals Ltd | 1.29% |
| Mahindra & Mahindra Ltd | 1.23% |
| State Bank of India | 1.22% |
| Bharti Airtel Ltd | 1.10% |
| Axis Bank Ltd | 1.02% |
| Hindustan Unilever Ltd | 1.00% |
| HCL Technologies Ltd | 0.79% |
| Maruti Suzuki India Ltd | 0.79% |
| Dr Reddys Laboratories Ltd | 0.78% |
| Wipro Ltd | 0.69% |
| Others (Details in the Annexure) | 12.34% |
| Total | 47.88% |

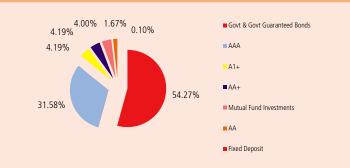
| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 11.16% |
| 8.24% GOI - 15.02.27 | 3.10% |
| Mutual Fund Investments | 2.09% |
| 8.40% GOI - 28.07.2024 | 1.92% |
| 1.44% INFLATION INDEX GS 2023 | 1.91% |
| 9.34% REC - 25.08.2024 | 1.72% |
| Canara Bank CD - 01.10.2014 | 1.47% |
| 8.85% Tata Sons - 02.05.2018 | 1.18% |
| 9.30% PGC - 04.09.2029 | 1.14% |
| 8.80% Sundaram Finance - 03.06.16 | 0.98% |
| 7.95% MAH SDL - 03.07.2023 | 0.82% |
| 9.36% MAH SDL - 06.11.2023 | 0.80% |
| 9.36% IDFC - 21.08.24 | 0.79% |
| 9.55% TN SDL - 11.09.2023 | 0.73% |
| 8.90% SAIL - 01.05.2019 CALL 01.05.2014 | 0.70% |
| 8.31% GJ SDL - 03.02.2020 | 0.67% |
| 9.39% PFC - 27.08.2029 | 0.65% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.64% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 0.64% |
| 9.44% LIC Housing Finance - 30.08.2019 | 0.64% |
| Current Asset/Liabilities | -0.19% |
| Others | 18.57% |
| Total | 52.12% |



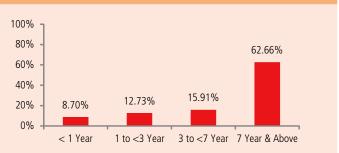
| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-75% | 0-100% |

Allocation by Sector - Equity





Debt Maturity Profile



KOTAK PENSION GROWTH FUND (ULIF-030-07/01/09-PNGWTFND-107)

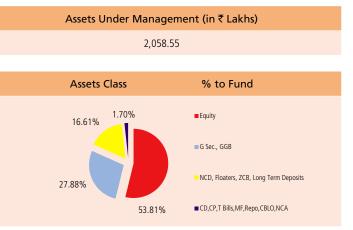
Fund Strategy : Aims for a high level of capital growth by holding a significant portion in large sized company equities.

| Performance Meter | Kotak Pension Growth Fund | Benchmark |
|----------------------|------------------------------|-----------|
| Inception (7-Jan-09) | 11.8% | 12.2% |
| 5 years | 8.7% | 8.3% |
| 4 years | 7.6% | 7.6% |
| 3 years | 11.8% | 12.0% |
| 2 years | 11.8% | 12.1% |
| 1 year | 22.9% | 22.5% |
| 6 mth | 13.4% | 11.5% |
| 3 mth | 3.6% | 2.9% |
| 1 mth | 0.9% | 0.7% |

Benchmark details: Equity - 40% (BSE 100); Debt - 60% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 3.12% |
| Infosys Ltd | 3.10% |
| HDFC Bank Ltd | 3.08% |
| Tata Consultancy Services Ltd | 3.01% |
| Tata Motors Ltd | 2.42% |
| Larsen And Toubro Ltd | 2.39% |
| Oil & Natural Gas Corporation Ltd | 2.10% |
| IT C Ltd | 2.04% |
| R Shares Banking ETF | 1.95% |
| Maruti Suzuki India Ltd | 1.78% |
| Axis Bank Ltd | 1.76% |
| Reliance Industries Ltd | 1.76% |
| Sun Pharmaceuticals Ltd | 1.67% |
| Lupin Ltd | 1.60% |
| Wipro Ltd | 1.45% |
| State Bank of India | 1.33% |
| Bharat Petroleum Corporation Ltd | 1.25% |
| UltraTech Cement Ltd | 1.22% |
| IndusInd Bank Limited | 1.02% |
| YES BANK LTD | 0.99% |
| Others (Details in the Annexure) | 14.77% |
| Total | 53.81% |

| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 10.30% |
| 8.24% GOI - 15.02.27 | 3.17% |
| Mutual Fund Investments | 2.37% |
| 1.44% INFLATION INDEX GS 2023 | 2.02% |
| 9.34% REC - 25.08.2024 | 1.97% |
| 8.40% GOI - 28.07.2024 | 1.69% |
| 9.78% Tata Sons - 13.01.2019 | 1.48% |
| 9.47% TN SDL - 26.03.2024 | 1.08% |
| 9.36% IDFC - 21.08.24 | 0.98% |
| 9.30% PGC - 04.09.2029 | 0.98% |
| 9.85% Shriram Transport Finance Co Ltd 15.07.2017 | 0.97% |
| 8.80% Sundaram Finance - 03.06.16 | 0.96% |
| 7.95% MAH SDL - 03.07.2023 | 0.82% |
| 9.36% MAH SDL - 06.11.2023 | 0.70% |
| 9.55% TN SDL - 11.09.2023 | 0.64% |
| 8.84% PGC - 29.03.2020 | 0.60% |
| 10.08% IOT Utkal Energy Services Limited - 20.03.2026 | 0.50% |
| 9.85% HDFC Bank 2019 - 17.03.2024 CALL 17.03.2019 | 0.50% |
| 9.54% KA SDL - 11.09.2023 | 0.50% |
| 9.39% PFC - 27.08.2029 | 0.49% |
| Current Asset/Liabilities | -0.76% |
| Others | 14.25% |
| Total | 46.19% |



| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-80% | 20-100% |

Allocation by Sector - Equity



 Debt Ratings Profile

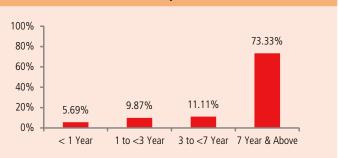
 4.14%
 2.84%

 0.32%

Govt & Govt Guaranteed Bonds



Debt Maturity Profile



AS ON 30th SEPTEMBER 2014

KOTAK PENSION FLOOR FUND (ULIF-031-13/07/09-PNFLRFND-107)

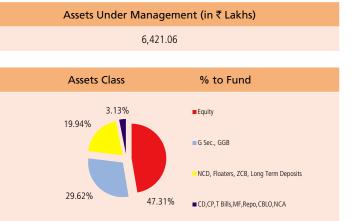
Fund Strategy : Aims to provide stable, long-term inflation beating growth over medium to long-term and defend capital against short-term capital shocks.

| Performance Meter | Kotak Pension Floor Fund | Benchmark |
|-----------------------|--------------------------|-----------|
| Inception (13-Jul-09) | 6.4% | 9.9% |
| 5 years | 5.7% | 8.3% |
| 4 years | 4.8% | 7.7% |
| 3 years | 9.6% | 11.8% |
| 2 years | 8.7% | 11.6% |
| 1 year | 19.4% | 21.4% |
| 6 mth | 11.8% | 10.9% |
| 3 mth | 3.0% | 3.2% |
| 1 mth | 0.6% | 0.8% |

Benchmark details: Equity - 37.5% (Nifty); Debt - 62.5% (Crisil Bond)

| Equity | % to Fund |
|---------------------------------------|-----------|
| I T C Ltd | 3.42% |
| Infosys Ltd | 3.16% |
| Reliance Industries Ltd | 3.13% |
| ICICI Bank Ltd | 2.64% |
| Housing Development Finance Corp. Ltd | 2.52% |
| HDFC Bank Ltd | 2.49% |
| Tata Consultancy Services Ltd | 2.44% |
| Larsen And Toubro Ltd | 2.38% |
| Tata Motors Ltd | 1.76% |
| Oil & Natural Gas Corporation Ltd | 1.40% |
| Sun Pharmaceuticals Ltd | 1.28% |
| Mahindra & Mahindra Ltd | 1.21% |
| State Bank of India | 1.21% |
| Bharti Airtel Ltd | 1.09% |
| Axis Bank Ltd | 1.01% |
| Hindustan Unilever Ltd | 0.99% |
| HCL Technologies Ltd | 0.78% |
| Maruti Suzuki India Ltd | 0.78% |
| Dr Reddys Laboratories Ltd | 0.77% |
| Wipro Ltd | 0.68% |
| Others (Details in the Annexure) | 12.19% |
| Total | 47.31% |

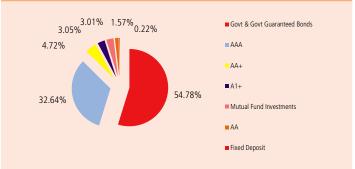
| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 11.28% |
| 8.24% GOI - 15.02.27 | 3.13% |
| 1.44% INFLATION INDEX GS 2023 | 2.17% |
| 8.40% GOI - 28.07.2024 | 1.94% |
| 9.34% REC - 25.08.2024 | 1.74% |
| Mutual Fund Investments | 1.59% |
| Canara Bank CD - 01.10.2014 | 1.46% |
| 8.85% Tata Sons - 02.05.2018 | 1.22% |
| 9.30% PGC - 04.09.2029 | 1.10% |
| 8.80% Sundaram Finance - 03.06.16 | 1.08% |
| 7.95% MAH SDL - 03.07.2023 | 0.84% |
| 9.36% MAH SDL - 06.11.2023 | 0.81% |
| 9.36% IDFC - 21.08.24 | 0.79% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.79% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 0.79% |
| 8.90% SAIL - 01.05.2019 CALL 01.05.2014 | 0.77% |
| 9.55% TN SDL - 11.09.2023 | 0.74% |
| 7.90% IIFCL - 28.04.24 | 0.71% |
| 9.39% PFC - 27.08.2029 | 0.63% |
| 9.80% Bajaj Finance Ltd - 17.10.2016 | 0.63% |
| Current Asset/Liabilities | -0.08% |
| Others | 18.55% |
| Total | 52.69% |



| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-75% | 25-100% |

Allocation by Sector - Equity

| Metal & Metal Products Utilities Cement & Cement Products Others Capital Goods & Engineering Pharma FMCG Auto & Auto Ancillary | 1.32% 1.55% 2.19% 2.39% 2.76% 3.33% 4.41% |
|---|---|
| Auto & Auto Ancillary | 5.02% |
| Oil & Gas Information Tech | 5.55% 7.70% |
| Banking & Finance | 11.10% |



Debt Maturity Profile 100% 80% 60% 40% 20% 6.77% 11.35% 15.67% 6.77% 11.35% 15.67% 6.77% 11.35% 15.67% 6.77% 11.35% 15.67% 6.21% 6.27% 7.2%

AS ON 30th SEPTEMBER 2014

PENSION FLOOR FUND II (ULIF-043-08/01/10-PNFLRKFND2-107)

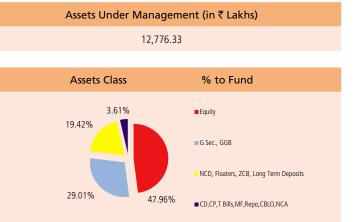
Fund Strategy : Aims to provide stable, long-term inflation beating growth over medium to long-term and defend capital against short-term capital shocks.

| Performance Meter | Pension Floor Fund II | Benchmark |
|-----------------------|-----------------------|-----------|
| Inception (08-Jan-10) | 7.1% | 8.3% |
| 5 years | n.a | n.a |
| 4 years | 6.2% | 7.7% |
| 3 years | 10.1% | 11.8% |
| 2 years | 9.2% | 11.6% |
| 1 year | 20.1% | 21.4% |
| 6 mth | 12.1% | 10.9% |
| 3 mth | 3.2% | 3.2% |
| 1 mth | 0.7% | 0.8% |

Benchmark details: Equity - 37.5% (Nifty); Debt - 62.5% (Crisil Bond)

| Equity | % to Fund |
|---------------------------------------|-----------|
| I T C Ltd | 3.47% |
| Infosys Ltd | 3.20% |
| Reliance Industries Ltd | 3.18% |
| ICICI Bank Ltd | 2.67% |
| Housing Development Finance Corp. Ltd | 2.55% |
| HDFC Bank Ltd | 2.52% |
| Tata Consultancy Services Ltd | 2.47% |
| Larsen And Toubro Ltd | 2.41% |
| Tata Motors Ltd | 1.78% |
| Oil & Natural Gas Corporation Ltd | 1.42% |
| Sun Pharmaceuticals Ltd | 1.30% |
| Mahindra & Mahindra Ltd | 1.23% |
| State Bank of India | 1.22% |
| Bharti Airtel Ltd | 1.11% |
| Axis Bank Ltd | 1.02% |
| Hindustan Unilever Ltd | 1.00% |
| HCL Technologies Ltd | 0.79% |
| Maruti Suzuki India Ltd | 0.79% |
| Dr Reddys Laboratories Ltd | 0.78% |
| Wipro Ltd | 0.69% |
| Others (Details in the Annexure) | 12.36% |
| Total | 47.96% |

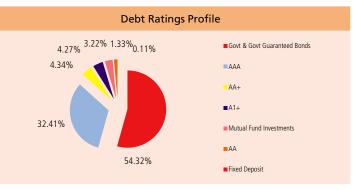
| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 11.20% |
| 8.24% GOI - 15.02.27 | 3.12% |
| 1.44% INFLATION INDEX GS 2023 | 2.00% |
| 8.40% GOI - 28.07.2024 | 1.92% |
| 9.34% REC - 25.08.2024 | 1.82% |
| Mutual Fund Investments | 1.69% |
| Canara Bank CD - 01.10.2014 | 1.47% |
| 9.30% PGC - 04.09.2029 | 1.19% |
| 8.85% Tata Sons - 02.05.2018 | 1.15% |
| 8.80% Sundaram Finance - 03.06.16 | 1.00% |
| 9.36% IDFC - 21.08.24 | 0.87% |
| 7.95% MAH SDL - 03.07.2023 | 0.83% |
| 9.36% MAH SDL - 06.11.2023 | 0.81% |
| 8.90% SAIL - 01.05.2019 CALL 01.05.2014 | 0.77% |
| 9.55% TN SDL - 11.09.2023 | 0.73% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.71% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 0.71% |
| 9.39% PFC - 27.08.2029 | 0.64% |
| Union Bank CD - 04.06.2015 | 0.61% |
| 7.90% IIFCL - 28.04.24 | 0.57% |
| Current Asset/Liabilities | -0.30% |
| Others | 18.51% |
| Total | 52.04% |



| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-75% | 25-100% |

Allocation by Sector - Equity

| | n |
|-----------------------------|----------------|
| Metal & Metal Products | — 1.34% |
| Utilities | 1.58% |
| Cement & Cement Products | 2.22% |
| Others | 2.43% |
| Capital Goods & Engineering | 2.80% |
| Pharma | 3.37% |
| FMCG | 4.47% |
| Auto & Auto Ancillary | 5.08% |
| Oil & Gas | 5.62% |
| Information Tech | 7.80% |
| Banking & Finance | 11.25% |
| | - |





KOTAK PENSION BALANCED FUND (ULIF-011-27/06/03-PNBALFND-107)

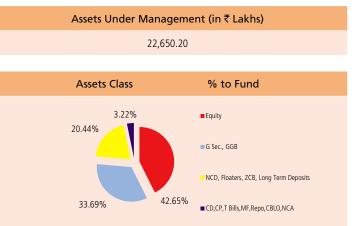
Fund Strategy : Aims for moderate growth by holding a diversified mix of equities and fixed interest instruments.

| Performance Meter | Kotak Pension Balanced Fund | Benchmark |
|-----------------------|--------------------------------|-----------|
| Inception (27-Jun-03) | 12.9% | 10.5% |
| 7 years | 6.2% | 7.6% |
| 6 years | 8.9% | 9.7% |
| 5 years | 8.4% | 8.0% |
| 4 years | 7.7% | 7.6% |
| 3 years | 11.1% | 11.0% |
| 2 years | 10.7% | 10.9% |
| 1 year | 20.2% | 19.7% |
| 6 mth | 11.9% | 10.1% |
| 3 mth | 3.3% | 2.7% |
| 1 mth | 1.0% | 0.8% |

Benchmark details: Equity - 30% (BSE 100); Debt - 70% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| Infosys Ltd | 2.50% |
| ICICI Bank Ltd | 2.49% |
| HDFC Bank Ltd | 2.44% |
| Tata Consultancy Services Ltd | 2.36% |
| Tata Motors Ltd | 1.91% |
| Larsen And Toubro Ltd | 1.88% |
| Oil & Natural Gas Corporation Ltd | 1.66% |
| IT C Ltd | 1.61% |
| R Shares Banking ETF | 1.58% |
| Maruti Suzuki India Ltd | 1.46% |
| Sun Pharmaceuticals Ltd | 1.42% |
| Reliance Industries Ltd | 1.41% |
| Axis Bank Ltd | 1.40% |
| Lupin Ltd | 1.29% |
| State Bank of India | 1.06% |
| Wipro Ltd | 1.05% |
| Bharat Petroleum Corporation Ltd | 0.96% |
| UltraTech Cement Ltd | 0.96% |
| IndusInd Bank Limited | 0.81% |
| YES BANK LTD | 0.78% |
| Others (Details in the Annexure) | 11.62% |
| Total | 42.65% |

| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 12.30% |
| 8.24% GOI - 15.02.27 | 3.78% |
| Mutual Fund Investments | 2.64% |
| 1.44% INFLATION INDEX GS 2023 | 2.34% |
| 8.40% GOI - 28.07.2024 | 2.03% |
| 9.34% REC - 25.08.2024 | 1.92% |
| 9.78% Tata Sons - 13.01.2019 | 1.66% |
| 9.30% PGC - 04.09.2029 | 1.25% |
| 9.47% TN SDL - 26.03.2024 | 1.24% |
| 7.95% MAH SDL - 03.07.2023 | 0.96% |
| 9.39% PFC - 27.08.2029 | 0.90% |
| 9.36% IDFC - 21.08.24 | 0.89% |
| 9.36% MAH SDL - 06.11.2023 | 0.83% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.80% |
| 9.55% TN SDL - 11.09.2023 | 0.76% |
| 9.44% LIC Housing Finance - 30.08.2019 | 0.66% |
| 9.85% Shriram Transport Finance Co Ltd 15.07.2017 | 0.62% |
| 9.54% KA SDL - 11.09.2023 | 0.59% |
| 9.38% IDFC - 12.09.24 | 0.58% |
| 9.80% Bajaj Finance Ltd - 17.10.2016 | 0.58% |
| Current Asset/Liabilities | 0.51% |
| Others | 19.50% |
| Total | 57.35% |



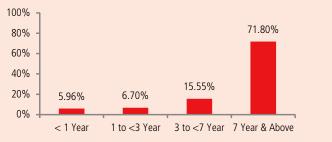
| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-60% | 40-100% |

Allocation by Sector - Equity





Debt Maturity Profile



PENSION BALANCED FUND II (ULIF-046-24/01/10-PNBALFND2-107)

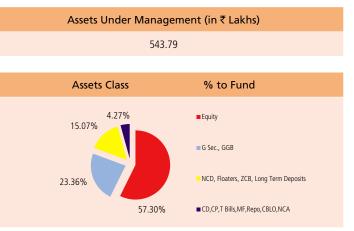
Fund Strategy : Aims for moderate growth by holding a diversified mix of equities and fixed interest instruments.

| Performance Meter | Pension Balanced Fund II | Benchmark |
|-----------------------|--------------------------|-----------|
| Inception (24-Jan-10) | 9.6% | 8.8% |
| 5 years | n.a | n.a |
| 4 years | 8.1% | 7.7% |
| 3 years | 13.9% | 13.8% |
| 2 years | 14.7% | 14.3% |
| 1 year | 28.2% | 28.2% |
| 6 mth | 15.8% | 14.1% |
| 3 mth | 4.1% | 3.1% |
| 1 mth | 1.0% | 0.5% |

Benchmark details: Equity - 60% (BSE 100); Debt - 40% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 3.37% |
| Infosys Ltd | 3.32% |
| HDFC Bank Ltd | 3.29% |
| Tata Consultancy Services Ltd | 3.17% |
| Tata Motors Ltd | 2.55% |
| Larsen And Toubro Ltd | 2.51% |
| Oil & Natural Gas Corporation Ltd | 2.25% |
| R Shares Banking ETF | 2.09% |
| IT C Ltd | 2.03% |
| Maruti Suzuki India Ltd | 1.95% |
| Sun Pharmaceuticals Ltd | 1.90% |
| Lupin Ltd | 1.84% |
| Axis Bank Ltd | 1.82% |
| Reliance Industries Ltd | 1.81% |
| Bharat Petroleum Corporation Ltd | 1.51% |
| Wipro Ltd | 1.46% |
| State Bank of India | 1.45% |
| UltraTech Cement Ltd | 1.30% |
| IndusInd Bank Limited | 1.09% |
| YES BANK LTD | 1.08% |
| Others (Details in the Annexure) | 15.51% |
| Total | 57.30% |

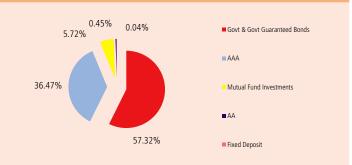
| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 9.37% |
| 8.24% GOI - 15.02.27 | 2.77% |
| Mutual Fund Investments | 2.33% |
| 10.10% HDFC - 13.09.2017 | 1.89% |
| 9.39% PFC - 27.08.2029 | 1.87% |
| 9.36% IDFC - 21.08.24 | 1.86% |
| 9.30% PGC - 04.09.2029 | 1.86% |
| 9.51% LIC Housing Finance - 24.07.2019 | 1.85% |
| 9.44% LIC Housing Finance - 30.08.2019 | 1.84% |
| 8.85% Tata Sons - 02.05.2018 | 1.80% |
| 8.40% GOI - 28.07.2024 | 1.48% |
| 1.44% INFLATION INDEX GS 2023 | 1.30% |
| 8.52% GJ SDL - 19.01.2021 | 1.08% |
| 7.95% MAH SDL - 03.07.2023 | 0.68% |
| 9.47% TN SDL - 26.03.2024 | 0.65% |
| 9.36% MAH SDL - 06.11.2023 | 0.60% |
| 9.55% TN SDL - 11.09.2023 | 0.55% |
| 9.54% KA SDL - 11.09.2023 | 0.42% |
| 9.11% PN SDL - 13.08.2019 | 0.42% |
| 10.08% IOT Utkal Energy Services Limited - 20.03.2026 | 0.38% |
| Current Asset/Liabilities | 1.83% |
| Others | 5.87% |
| Total | 42.70% |



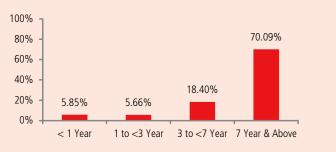
| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 30-60% | 40-70% | |

Allocation by Sector - Equity





Debt Maturity Profile



AS ON 30th SEPTEMBER 2014

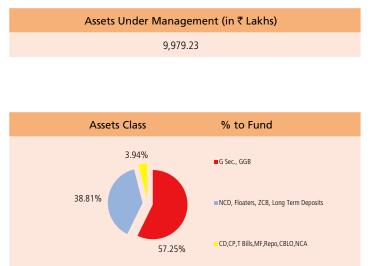
KOTAK PENSION BOND FUND (ULIF-017-15/04/04-PNBNDFND-107)

Fund Strategy : Aims to preserve capital and minimize downside risk, with investment in debt and government instruments.

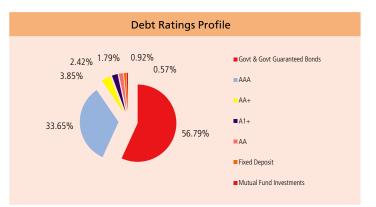
| Performance Meter | Kotak Pension Bond Fund | Benchmark |
|--|----------------------------|-----------|
| Inception (15-Apr-04) | 8.3% | 5.7% |
| 7 years | 9.6% | 7.0% |
| 6 years | 10.2% | 7.6% |
| 5 years | 8.4% | 7.1% |
| 4 years | 8.3% | 7.5% |
| 3 years | 9.1% | 8.1% |
| 2 years | 7.3% | 7.5% |
| 1 year | 11.9% | 11.6% |
| 6 mth | 6.4% | 6.2% |
| 3 mth | 2.3% | 2.3% |
| 1 mth | 1.3% | 1.1% |
| Panchmark dataile: Equity 0% (NA): Datt 100% (Crisil Pand) | | |

Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Bond)

| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 22.30% |
| 8.24% GOI - 15.02.27 | 6.92% |
| 9.34% REC - 25.08.2024 | 4.06% |
| 1.44% INFLATION INDEX GS 2023 | 3.74% |
| 8.40% GOI - 28.07.2024 | 3.70% |
| 9.78% Tata Sons - 13.01.2019 | 2.34% |
| 9.30% PGC - 04.09.2029 | 2.23% |
| 9.47% TN SDL - 26.03.2024 | 2.05% |
| 9.38% IDFC - 12.09.24 | 1.83% |
| 7.95% MAH SDL - 03.07.2023 | 1.73% |
| 9.39% PFC - 27.08.2029 | 1.63% |
| 8.80% Sundaram Finance - 03.06.16 | 1.58% |
| 9.36% MAH SDL - 06.11.2023 | 1.52% |
| 9.55% TN SDL - 11.09.2023 | 1.38% |
| 8.85% Tata Sons - 02.05.2018 | 1.37% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 1.32% |
| 9.44% LIC Housing Finance - 30.08.2019 | 1.20% |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 | 1.09% |
| 9.54% KA SDL - 11.09.2023 | 1.07% |
| 9.11% PN SDL - 13.08.2019 | 1.04% |
| Current Asset/Liabilities | 0.98% |
| Others | 34.91% |
| Total | 100.00% |
| | |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |



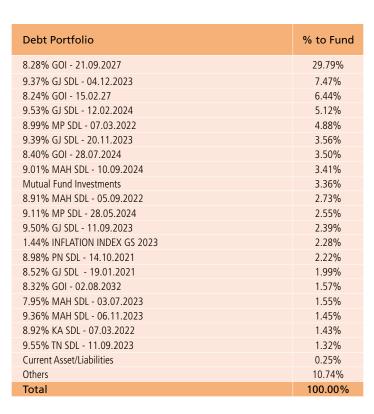


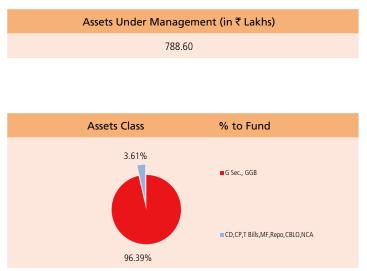
AS ON 30th SEPTEMBER 2014

KOTAK PENSION GILT FUND (ULIF-008-27/06/03-PNGLTFND-107)

Fund Strategy : Aims to preserve your capital and minimize your downside risk, with investment in debt and government instruments.

| Performance Meter | Kotak Pension Gilt Fund | Benchmark |
|---|----------------------------|-----------|
| Inception (27-Jun-03) | 6.9% | 6.9% |
| 7 years | 8.1% | 8.1% |
| 6 years | 8.6% | 8.9% |
| 5 years | 7.4% | 7.6% |
| 4 years | 7.7% | 8.1% |
| 3 years | 8.4% | 8.7% |
| 2 years | 7.1% | 8.0% |
| 1 year | 12.3% | 11.1% |
| 6 mth | 6.9% | 6.3% |
| 3 mth | 2.4% | 2.4% |
| 1 mth | 1.2% | 1.2% |
| Benchmark details: Equity - 0% (NA); Debt - 100% (IBEX) | | |





| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |



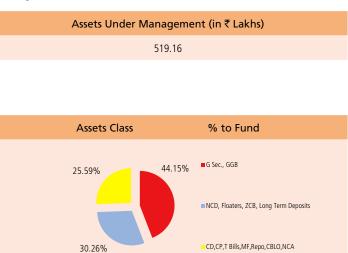


AS ON 30th SEPTEMBER 2014

KOTAK PENSION FLOATING RATE FUND (ULIF-022-07/12/04-PNFLTRFND-107)

Fund Strategy : Aims to preserve capital and minimize downside risk, with investment in debt and government instruments.

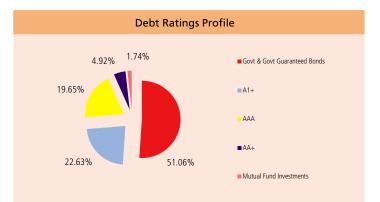
| Performance Meter | Kotak Pension Floating Rate Fund | Benchmark |
|--|-------------------------------------|-----------|
| Inception (7-Dec-04) | 7.6% | 7.1% |
| 7 years | 8.0% | 7.5% |
| 6 years | 8.1% | 7.5% |
| 5 years | 8.2% | 7.7% |
| 4 years | 9.0% | 8.6% |
| 3 years | 9.7% | 8.9% |
| 2 years | 10.3% | 9.0% |
| 1 year | 10.2% | 9.5% |
| 6 mth | 4.9% | 4.5% |
| 3 mth | 2.2% | 2.2% |
| 1 mth | 0.8% | 0.8% |
| Benchmark details: Equity - 0% (NA): Debt - 100% (Crisil Liquid) | | |



Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Liquid)

| Debt Portfolio | % to Fund |
|--|-----------|
| 6.20% GJ SDL - 25.08.2015 | 26.35% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 7.77% |
| TATA Capital Ltd CP - 09.06.15 | 6.34% |
| GOI FRB - 21.12.2020 | 6.09% |
| EXIM Floater INCMTBMK + 100 bps - 09.08.2016 | 5.85% |
| Bank of India CD - 09.06.15 | 5.81% |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 | 5.71% |
| L&T Finance Ltd NSE Mibor +1.55% - 28.10.2016 | 4.84% |
| 8.19% GOI - 16.01.2020 | 4.54% |
| 6.05% GOI - 12.06.2019 | 4.00% |
| Vijaya Bank CD - 20.05.2015 | 3.28% |
| Bajaj Finance Limited CP - 11.11.2014 | 2.86% |
| 9.37% MAH SDL - 04.12.2023 | 2.46% |
| State Bank of Patiala CD - 06.07.2015 | 2.17% |
| 9.65% TN SDL - 12.03.2024 | 1.97% |
| Bajaj Finance Limited CP - 16.06.2015 | 1.81% |
| Mutual Fund Investments | 1.71% |
| 8.33% GOI - 09.07.2026 | 1.68% |
| 8.51% PN SDL - 10.04.2023 | 1.67% |
| 7.95% MAH SDL - 03.07.2023 | 0.89% |
| Current Asset/Liabilities | 1.61% |
| Others | 0.58% |
| Total | 100.00% |

| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |





PENSION MONEY MARKET FUND II (ULIF-039-28/12/09-PNMNMKFND-107)

Fund Strategy : Aims to protect your capital and not have downside risks

| Pension Money Market Fund II | Benchmark |
|---------------------------------|--|
| 7.7% | 7.9% |
| n.a | n.a |
| 8.4% | 8.6% |
| 8.8% | 8.9% |
| 8.6% | 9.0% |
| 8.7% | 9.5% |
| 4.3% | 4.5% |
| 2.0% | 2.2% |
| 0.7% | 0.8% |
| | Fund II 7.7% n.a 8.4% 8.8% 8.6% 8.6% 8.7% 4.3% 2.0% |

Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Liquid)

| Debt Portfolio | % to Fund |
|---------------------------------------|-----------|
| PFC CP - 28.04.2015 | 9.54% |
| Sundaram Fin CP - 05.06.15 | 9.43% |
| Union Bank CD - 04.06.2015 | 9.41% |
| Bank of India CD - 09.06.15 | 9.40% |
| HDFC Ltd CP - 04.05.15 | 9.24% |
| Axis Bank CD - 22.09.2015 | 9.20% |
| TATA Capital Ltd CP - 09.06.15 | 8.62% |
| State Bank of Patiala CD - 06.07.2015 | 7.24% |
| Corporation Bank CD - 19.06.2015 | 6.73% |
| PNB CD - 04.06.2015 | 6.22% |
| Vijaya Bank CD - 20.05.2015 | 5.69% |
| Bajaj Finance Limited CP - 11.11.2014 | 3.97% |
| Corporation Bank CD - 18.05.2015 | 2.60% |
| Bajaj Finance Limited CP - 16.06.2015 | 1.88% |
| Mutual Fund Investments | 0.84% |
| Current Asset/Liabilities | 0.00% |
| Others | 0.00% |
| Total | 100.00% |

 Assets Under Management (in ₹ Lakhs)

 1,746.65

 Assets Class
 % to Fund

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

 0
 0

| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |





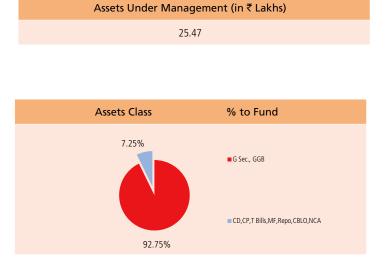
KOTAK ADVANTAGE PLUS FUND II (ULIF-027-21/04/06-ADVPLSFND2-107)

Fund Strategy : Aims for moderate growth by holding a diversified mix of equities and fixed interest instruments. May also be susceptible to moderate levels of shorter-term volatility (downside risk)

| Performance Meter | Kotak Advantage Plus Fund II | Benchmark |
|---|---------------------------------|-----------|
| Inception (21-Apr-06) | 5.6% | 8.8% |
| 7 years | 4.0% | 7.8% |
| 6 years | 7.1% | 10.3% |
| 5 years | 4.5% | 8.4% |
| 4 years | 3.8% | 7.7% |
| 3 years | 5.5% | 12.0% |
| 2 years | 5.3% | 11.9% |
| 1 year | 5.4% | 22.1% |
| 6 mth | 2.9% | 11.2% |
| 3 mth | 1.2% | 3.3% |
| 1 mth | 0.6% | 0.7% |
| Renchmark details: Equity - 40% (Nifty): Debt - 60% (Crisil Rond) | | |

Benchmark details: Equity - 40% (Nifty); Debt - 60% (Crisil Bond)

| Debt Portfolio | % to Fund |
|---------------------------|-----------|
| 7.59% GOI 2016-12.04.16 | 58.24% |
| 7.46% GOI - 28.08.17 | 34.51% |
| Axis Bank CD - 22.09.2015 | 3.61% |
| Mutual Fund Investments | 1.26% |
| Current Asset/Liabilities | 2.39% |
| Others | 0.00% |
| Total | 100.00% |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| 0-80% | 20-100% | |

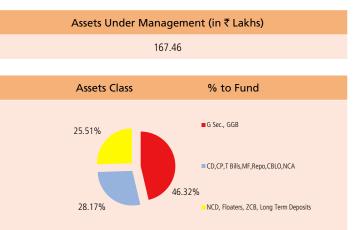




KOTAK ADVANTAGE MULTIPLIER FUND (ULIF-024-07/02/06-ADVMULFND-107)

Fund Strategy : Aims to provide you with stable long-term inflation beating growth over medium to long-term and defend your capital against short-term capital shocks.

| Performance Meter | Kotak Advantage Multiplier Fund | Benchmark |
|---|------------------------------------|-----------|
| Inception (07-Feb-06) | 5.2% | 10.1% |
| 7 years | 3.4% | 7.8% |
| 6 years | 6.7% | 10.8% |
| 5 years | 4.0% | 8.6% |
| 4 years | 3.0% | 7.7% |
| 3 years | 5.6% | 13.0% |
| 2 years | 4.8% | 13.0% |
| 1 year | 6.1% | 24.8% |
| 6 mth | 3.1% | 12.4% |
| 3 mth | 1.3% | 3.5% |
| 1 mth | 0.6% | 0.6% |
| Renchmark details: Equity - 50% (Nifty): Debt - 50% (Crisil Rond) | | |



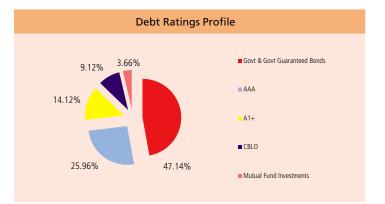
Benchmark details: Equity - 50% (Nifty); Debt - 50% (Crisil Bond)

| | 1 |
|--|-----------|
| Debt Portfolio | % to Fund |
| 7.02% GOI - 17.08.2016 | 12.94% |
| 12.30% GOI - 02.07.2016 | 9.52% |
| 8.74% KA SDL - 22.08.2016 | 8.96% |
| CBLO Investments | 8.96% |
| Axis Bank CD - 22.09.2015 | 8.22% |
| 7.59% GOI 2016-12.04.16 | 7.85% |
| 9.47% PGC - 31.03.2016 | 7.50% |
| 9.62% PFC - 29.06.2016 | 6.02% |
| 9.75% Tata Sons - 19.07.2016 | 6.00% |
| 9.74% LIC Housing Finance - 15.07.2016 | 6.00% |
| Vijaya Bank CD - 20.05.2015 | 5.65% |
| 8.79% GOI - 08.11.2021 | 5.39% |
| Mutual Fund Investments | 3.60% |
| 7.56% GOI 2014 - 03.11.14 | 1.66% |
| Current Asset/Liabilities | 1.73% |
| Others | 0.00% |
| Total | 100.00% |

 Approved Asset Allocation

 Equity
 Non Equity

 0-100%
 0-100%



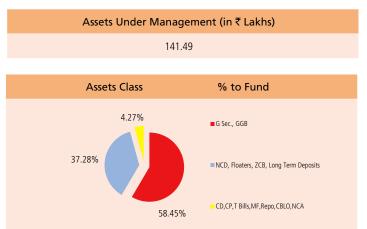
Debt Maturity Profile



KOTAK ADVANTAGE MULTIPLIER FUND II (ULIF-026-21/04/06-ADVMULFND2-107)

Fund Strategy : Aims for a high level of capital growth by holding a significant portion in equities. May experience high levels of shorter term volatility (downside risk).

| Performance Meter | Kotak Advantage Multiplier Fund II | Benchmark |
|-----------------------|---------------------------------------|-----------|
| Inception (21-Apr-06) | 5.3% | 9.2% |
| 7 years | 3.5% | 7.8% |
| 6 years | 6.7% | 10.8% |
| 5 years | 4.1% | 8.6% |
| 4 years | 3.0% | 7.7% |
| 3 years | 5.8% | 13.0% |
| 2 years | 5.2% | 13.0% |
| 1 year | 6.3% | 24.8% |
| 6 mth | 3.2% | 12.4% |
| 3 mth | 1.3% | 3.5% |
| 1 mth | 0.6% | 0.6% |
| | | |



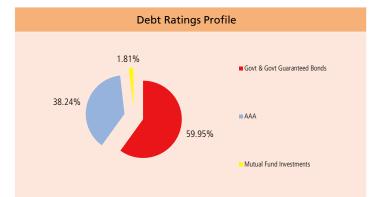
Benchmark details: Equity - 50% (Nifty); Debt - 50% (Crisil Bond)

| Debt Portfolio | % to Fund |
|--|-----------|
| 7.02% GOI - 17.08.2016 | 16.49% |
| 7.46% GOI - 28.08.17 | 15.36% |
| 7.59% GOI 2016-12.04.16 | 14.86% |
| 9.47% PGC - 31.03.2016 | 8.88% |
| 9.70% PFC - 15.12.2018 | 7.18% |
| 9.98% ICICI Perpetual Bond -CALL 13.09.16. | 7.15% |
| 9.75% Tata Sons - 19.07.2016 | 7.10% |
| 8.74% KA SDL - 22.08.2016 | 7.07% |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 | 6.98% |
| 7.56% GOI 2014 - 03.11.14 | 3.89% |
| Mutual Fund Investments | 1.77% |
| 8.20% OMC GOI 2023-10.11.23 | 0.78% |
| Current Asset/Liabilities | 2.50% |
| Others | 0.00% |
| Total | 100.00% |

 Approved Asset Allocation

 Equity
 Non Equity

 0-100%
 0-100%



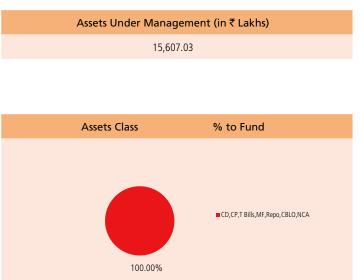


AS ON 30th SEPTEMBER 2014

DISCONTINUED POLICY FUND (ULIF-050-23/03/11-DISPOLFND-107)

Fund Strategy : Aims to provide secure returns to policies in the discontinued state, by investing in low- risk debt instruments.

| Performance Meter | Discontinued Policy Fund | Benchmark |
|--------------------------------|--------------------------|-----------|
| Inception (23-Mar-11) | 8.7% | 8.8% |
| 5 years | n.a | n.a |
| 4 years | n.a | n.a |
| 3 years | 9.1% | 8.9% |
| 2 years | 8.6% | 9.0% |
| 1 year | 8.5% | 9.5% |
| 6 mth | 4.3% | 4.5% |
| 3 mth | 2.1% | 2.2% |
| 1 mth | 0.7% | 0.8% |
| Benchmark Details: Debt - 100% | (Crisil Liquid) | |



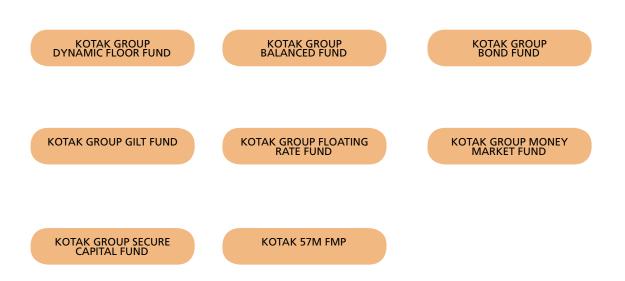
Debt Portfolio % to Fund Axis Bank CD - 22.09.2015 8.82% Union Bank CD - 04.06.2015 8.71% HDFC Ltd CP - 04.05.15 8.58% Canara Bank CD - 04.03.2015 8.49% Bank of India CD - 09.06.15 7.49% Sundaram Fin CP - 05.06.15 7.48% PFC CP - 28.04.2015 7.32% TATA Capital Ltd CP - 09.06.15 6.84% State Bank of Patiala CD - 06.07.2015 6.64% Corporation Bank CD - 19.06.2015 6.12% Vijaya Bank CD - 20.05.2015 5.71% PNB CD - 04.06.2015 5.65% Bajaj Finance Limited CP - 16.06.2015 4.30% Mutual Fund Investments 3.95% Bajaj Finance Limited CP - 11.11.2014 1.90% Corporation Bank CD - 18.05.2015 1.72% Bajaj Finance Limited CP - 02.12.2014 0.50% Current Asset/Liabilities -0.25% Others 0.00% Total 100.00%

| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| - | 100% |





GROUP FUNDS



KOTAK GROUP DYNAMIC FLOOR FUND (ULGF-015-07/01/10-DYFLRFND-107)

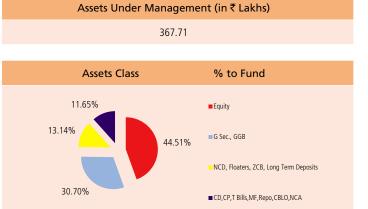
Fund Strategy : Aims to provide stable long term inflation beating growth over the medium to longer term and defend capital against short term capital shocks. Is likely to out-perform traditional balanced or equity funds during sideways or falling markets and shadow the rising equity markets.

| Performance Meter | Kotak Group Dynamic Floor Fund | Benchmark |
|-----------------------|-----------------------------------|-----------|
| Inception (07-Jan-10) | 7.0% | 8.1% |
| 5 years | n.a | n.a |
| 4 years | 6.2% | 7.7% |
| 3 years | 10.1% | 11.1% |
| 2 years | 9.2% | 10.8% |
| 1 year | 20.2% | 19.4% |
| 6 mth | 12.0% | 9.9% |
| 3 mth | 3.1% | 3.1% |
| 1 mth | 0.8% | 0.8% |
| | | |

Benchmark details: Equity - 30% (Nifty); Debt - 70% (Crisil Bond)

| | 0 |
|---------------------------------------|-----------|
| Equity | % to Fund |
| I T C Ltd | 3.23% |
| Infosys Ltd | 2.98% |
| Reliance Industries Ltd | 2.94% |
| ICICI Bank Ltd | 2.48% |
| Housing Development Finance Corp. Ltd | 2.37% |
| HDFC Bank Ltd | 2.34% |
| Tata Consultancy Services Ltd | 2.29% |
| Larsen And Toubro Ltd | 2.23% |
| Tata Motors Ltd | 1.65% |
| Oil & Natural Gas Corporation Ltd | 1.31% |
| Sun Pharmaceuticals Ltd | 1.20% |
| Mahindra & Mahindra Ltd | 1.14% |
| State Bank of India | 1.13% |
| Bharti Airtel Ltd | 1.03% |
| Axis Bank Ltd | 0.95% |
| Hindustan Unilever Ltd | 0.93% |
| HCL Technologies Ltd | 0.74% |
| Maruti Suzuki India Ltd | 0.73% |
| Dr Reddys Laboratories Ltd | 0.73% |
| Wipro Ltd | 0.64% |
| Others (Details in the Annexure) | 11.46% |
| Total | 44.51% |

| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 11.84% |
| 9.30% PGC - 28.06.2023 | 3.42% |
| 8.24% GOI - 15.02.27 | 3.30% |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 | 2.74% |
| 9.44% LIC Housing Finance - 30.08.2019 | 2.72% |
| CBLO Investments | 2.72% |
| 8.90% PFC - 18.03.2028 | 2.66% |
| 1.44% INFLATION INDEX GS 2023 | 2.34% |
| 8.40% GOI - 28.07.2024 | 2.04% |
| Mutual Fund Investments | 2.01% |
| Canara Bank CD - 01.10.2014 | 1.36% |
| 9.47% TN SDL - 26.03.2024 | 1.13% |
| 7.95% MAH SDL - 03.07.2023 | 0.87% |
| 9.36% MAH SDL - 06.11.2023 | 0.84% |
| Union Bank CD - 04.06.2015 | 0.77% |
| 9.55% TN SDL - 11.09.2023 | 0.77% |
| 10.75% Shriram Transport Finance Co Ltd 24.10.2016 | 0.66% |
| 9.54% KA SDL - 11.09.2023 | 0.60% |
| 8.56% TN SDL - 22.06.2021 | 0.59% |
| 9.11% PN SDL - 13.08.2019 | 0.59% |
| Current Asset/Liabilities | 4.78% |
| Others | 6.75% |
| Total | 55.49% |



| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 0-60% | 0-100% |

Allocation by Sector - Equity

| | 1 |
|-----------------------------|----------------|
| Metal & Metal Products | — 1.24% |
| Utilities | 1.46% |
| Cement & Cement Products | 2.05% |
| Others | 2.25% |
| Capital Goods & Engineering | 2.58% |
| Pharma | 3.13% |
| FMCG | 4.17% |
| Auto & Auto Ancillary | 4.72% |
| Oil & Gas | 5.21% |
| Information Tech | 7.25% |
| Banking & Finance | 10.44% |
| | |



Debt Maturity Profile 100% 80% 60% 40% 20% 15.79% 6.94% 9.11% 0%

1 to <3 Year

< 1 Year

3 to <7 Year 7 Year & Above

KOTAK GROUP BALANCED FUND (ULGF-003-27/06/03-BALFND-107)

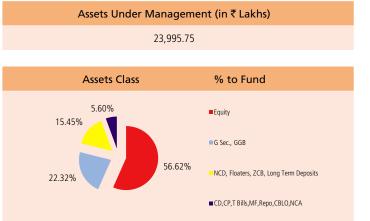
Fund Strategy : Aims for moderate growth by holding a diversified mix of equities and fixed interest instruments. May also be susceptible to moderate levels of shorter-term volatility (downside risk)

| Performance Meter | Kotak Group Balanced Fund | Benchmark |
|-----------------------|------------------------------|-----------|
| Inception (27-Jun-03) | 14.2% | 12.8% |
| 7 years | 7.4% | 7.7% |
| 6 years | 11.0% | 10.8% |
| 5 years | 9.9% | 8.5% |
| 4 years | 8.5% | 7.7% |
| 3 years | 14.3% | 13.8% |
| 2 years | 15.2% | 14.3% |
| 1 year | 28.9% | 28.2% |
| 6 mth | 16.1% | 14.1% |
| 3 mth | 4.0% | 3.1% |
| 1 mth | 1.0% | 0.5% |

Benchmark details: Equity - 60% (BSE 100); Debt - 40% (Crisil Bond)

| Equity | % to Fund |
|-----------------------------------|-----------|
| ICICI Bank Ltd | 3.36% |
| HDFC Bank Ltd | 3.27% |
| Infosys Ltd | 3.26% |
| Tata Consultancy Services Ltd | 3.16% |
| Larsen And Toubro Ltd | 2.55% |
| Tata Motors Ltd | 2.54% |
| Oil & Natural Gas Corporation Ltd | 2.22% |
| R Shares Banking ETF | 2.09% |
| IT C Ltd | 2.02% |
| Maruti Suzuki India Ltd | 1.95% |
| Sun Pharmaceuticals Ltd | 1.86% |
| Axis Bank Ltd | 1.83% |
| Reliance Industries Ltd | 1.82% |
| Lupin Ltd | 1.81% |
| Bharat Petroleum Corporation Ltd | 1.50% |
| State Bank of India | 1.46% |
| Wipro Ltd | 1.46% |
| UltraTech Cement Ltd | 1.31% |
| IndusInd Bank Limited | 1.09% |
| YES BANK LTD | 1.08% |
| Others (Details in the Annexure) | 14.97% |
| Total | 56.62% |

| Debt Portfolio | % to Fund |
|--|-----------|
| 8.28% GOI - 21.09.2027 | 9.27% |
| Mutual Fund Investments | 3.90% |
| 8.24% GOI - 15.02.27 | 2.74% |
| 9.34% REC - 25.08.2024 | 1.82% |
| 8.40% GOI - 28.07.2024 | 1.48% |
| 1.44% INFLATION INDEX GS 2023 | 1.27% |
| 9.30% PGC - 04.09.2029 | 1.05% |
| 7.95% MAH SDL - 03.07.2023 | 0.68% |
| 9.36% IDFC - 21.08.24 | 0.67% |
| 9.80% Bajaj Finance Ltd - 17.10.2016 | 0.67% |
| 9.38% IDFC - 12.09.24 | 0.63% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 0.63% |
| 9.47% TN SDL - 26.03.2024 | 0.62% |
| 9.36% MAH SDL - 06.11.2023 | 0.60% |
| 9.39% PFC - 27.08.2029 | 0.55% |
| 9.55% TN SDL - 11.09.2023 | 0.55% |
| 8.85% Tata Sons - 02.05.2018 | 0.53% |
| 9.44% LIC Housing Finance - 30.08.2019 | 0.50% |
| 8.85% NHPC - 11.02.2019 | 0.49% |
| 9.78% Tata Sons - 13.01.2019 | 0.46% |
| Current Asset/Liabilities | 0.51% |
| Others | 13.74% |
| Total | 43.38% |

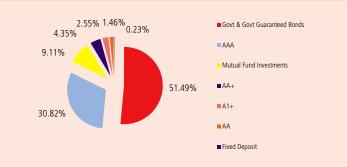


| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| 30-60% | 40-70% |

Allocation by Sector - Equity

| Chemicals | 0.90% |
|-----------------------------|---------|
| Chemicais | 0.90% |
| Telecom | - 1.02% |
| Others | 2.31% |
| Capital Goods & Engineering | 2.55% |
| Cement & Cement Products | 3.77% |
| Pharma | 4.00% |
| FMCG | 4.42% |
| Oil & Gas | 5.55% |
| Auto & Auto Ancillary | 7.40% |
| Information Tech | 9.47% |
| Banking & Finance | 15.23% |
| | |

Debt Ratings Profile



Debt Maturity Profile 100% 80% 60% 40% 20% 12.14% 9.58% 11.63% 0% < 1 Year 1 to <3 Year 3 to <7 Year 7 Year & Above

KOTAK GROUP BOND FUND (ULGF-004-15/04/04-BNDFND-107)

Fund Strategy : Returns will be in line with those of fixed interest instruments, and may provide little protection against unexpected inflation increases Will preserve capital and minimize downside risk, with investment in debt and government instruments.

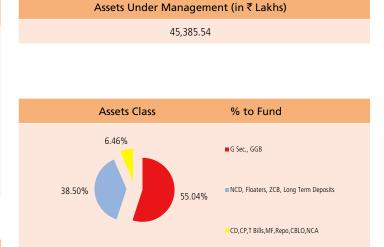
22.29%

6.61%

3.86%

3.68%

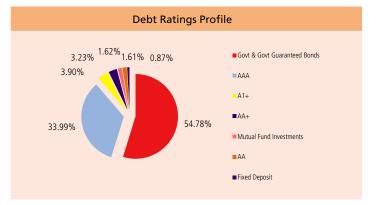
| Performance Meter | Kotak Bond Fund | Benchmark |
|--|-----------------|-----------|
| Inception (15-Apr-04) | 8.8% | 5.7% |
| 7 years | 10.3% | 7.0% |
| 6 years | 11.0% | 7.6% |
| 5 years | 9.3% | 7.1% |
| 4 years | 9.0% | 7.5% |
| 3 years | 9.6% | 8.1% |
| 2 years | 7.8% | 7.5% |
| 1 year | 12.4% | 11.6% |
| 6 mth | 6.6% | 6.2% |
| 3 mth | 2.4% | 2.3% |
| 1 mth | 1.4% | 1.1% |
| Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Bond) | | |

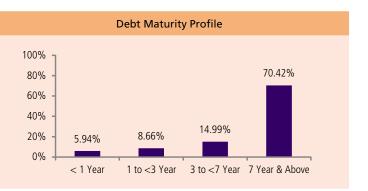


Debt Portfolio % to Fund 8.28% GOI - 21.09.2027 8.24% GOI - 15.02.27 9.34% REC - 25.08.2024 8.40% GOI - 28.07.2024

| 1.44% INFLATION INDEX GS 2023 | 3.30% |
|--|---------|
| 9.78% Tata Sons - 13.01.2019 | 2.61% |
| 9.30% PGC - 04.09.2029 | 2.20% |
| 9.38% IDFC - 12.09.24 | 1.79% |
| 9.47% TN SDL - 26.03.2024 | 1.75% |
| 7.95% MAH SDL - 03.07.2023 | 1.66% |
| Mutual Fund Investments | 1.60% |
| 9.39% PFC - 27.08.2029 | 1.54% |
| 9.36% MAH SDL - 06.11.2023 | 1.50% |
| 9.44% LIC Housing Finance - 30.08.2019 | 1.43% |
| 8.80% Sundaram Finance - 03.06.16 | 1.39% |
| 9.55% TN SDL - 11.09.2023 | 1.37% |
| 8.85% Tata Sons - 02.05.2018 | 1.34% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 1.07% |
| 9.54% KA SDL - 11.09.2023 | 1.06% |
| 9.11% PN SDL - 13.08.2019 | 1.04% |
| Current Asset/Liabilities | 1.00% |
| Others | 35.90% |
| Total | 100.00% |

| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |



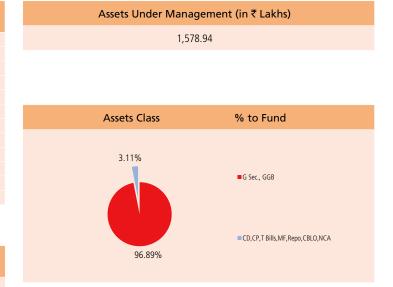


KOTAK GROUP GILT FUND (ULGF-002-27/06/03-GLTFND-107)

Fund Strategy : Returns will be in line with those of fixed interest instruments, and may provide little protection against unexpected inflation increases Will preserve capital and minimize downside risk, with investment in debt and government instruments.

| Performance Meter | Kotak Group Gilt Fund | Benchmark |
|---|-----------------------|-----------|
| Inception (27-Jun-03) | 7.1% | 6.9% |
| 7 years | 8.3% | 8.1% |
| 6 years | 8.9% | 8.9% |
| 5 years | 7.7% | 7.6% |
| 4 years | 7.9% | 8.1% |
| 3 years | 8.7% | 8.7% |
| 2 years | 7.3% | 8.0% |
| 1 year | 12.5% | 11.1% |
| 6 mth | 7.1% | 6.3% |
| 3 mth | 2.5% | 2.4% |
| 1 mth | 1.2% | 1.2% |
| Benchmark details: Equity - 0% (NA); Debt - 100% (IBEX) | | |

| Debt Portfolio | % to Fund |
|-------------------------------|-----------|
| 8.28% GOI - 21.09.2027 | 29.84% |
| 9.37% GJ SDL - 04.12.2023 | 7.40% |
| 8.24% GOI - 15.02.27 | 6.41% |
| 8.99% MP SDL - 07.03.2022 | 5.52% |
| 9.53% GJ SDL - 12.02.2024 | 5.14% |
| 9.39% GJ SDL - 20.11.2023 | 3.52% |
| 8.40% GOI - 28.07.2024 | 3.51% |
| 9.01% MAH SDL - 10.09.2024 | 3.41% |
| 8.91% MAH SDL - 05.09.2022 | 3.10% |
| Mutual Fund Investments | 2.82% |
| 9.11% MP SDL - 28.05.2024 | 2.53% |
| 8.98% PN SDL - 14.10.2021 | 2.43% |
| 9.50% GJ SDL - 11.09.2023 | 2.40% |
| 1.44% INFLATION INDEX GS 2023 | 2.25% |
| 8.52% GJ SDL - 19.01.2021 | 1.56% |
| 8.32% GOI - 02.08.2032 | 1.55% |
| 7.95% MAH SDL - 03.07.2023 | 1.54% |
| 9.36% MAH SDL - 06.11.2023 | 1.44% |
| 9.55% TN SDL - 11.09.2023 | 1.31% |
| 8.20% GOI - 24.09.2025 | 1.30% |
| Current Asset/Liabilities | 0.29% |
| Others | 10.77% |
| Total | 100.00% |
| | |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |



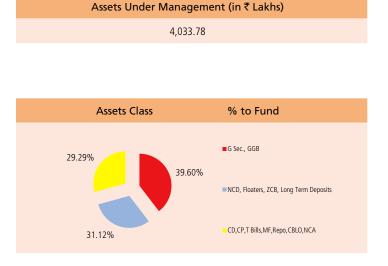


KOTAK GROUP FLOATING RATE FUND (ULGF-005-07/12/04-FLTRFND-107)

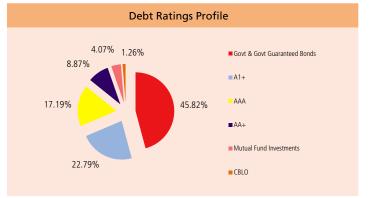
Fund Strategy: Returns will be in line with those of fixed interest instruments, and may provide little protection against unexpected inflation increases Will preserve capital and minimize downside risk, with investment in debt and government instruments.

| Performance Meter | Kotak Group Floating Rate Fund | Benchmark |
|--|-----------------------------------|-----------|
| Inception (7-Dec-04) | 8.0% | 7.1% |
| 7 years | 8.4% | 7.5% |
| 6 years | 8.6% | 7.5% |
| 5 years | 8.6% | 7.7% |
| 4 years | 9.4% | 8.6% |
| 3 years | 10.2% | 8.9% |
| 2 years | 10.8% | 9.0% |
| 1 year | 10.5% | 9.5% |
| 6 mth | 5.0% | 4.5% |
| 3 mth | 2.3% | 2.2% |
| 1 mth | 0.8% | 0.8% |
| Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Liquid) | | |

| Debt Portfolio % to Fu 6.20% GJ SDL - 25.08.2015 20.569 L&T Finance Ltd NSE Mibor +1.55% - 28.10.2016 8.72% Bank of India CD - 09.06.15 8.16% HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 6.75% GOI FRB - 21.12.2020 5.48% TATA Capital Ltd CP - 09.06.15 5.25% LIC Housing Finance Ltd INBMK + 120 bps - 29.07.16 5.14% EXIM Floater INCMTBMK + 100 bps - 09.08.2016 5.02% | |
|--|-----|
| L&T Finance Ltd NSE Mibor +1.55% - 28.10.2016 8.72% Bank of India CD - 09.06.15 8.16% HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 6.75% GOI FRB - 21.12.2020 5.48% TATA Capital Ltd CP - 09.06.15 5.25% LIC Housing Finance Ltd INBMK+120BPS -29.07.16 5.14% | ind |
| Bank of India CD - 09.06.15 8.16% HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 6.75% GOI FRB - 21.12.2020 5.48% TATA Capital Ltd CP - 09.06.15 5.25% LIC Housing Finance Ltd INBMK+120BPS -29.07.16 5.14% | 6 |
| HDFC Ltd Floater 5 Year INBMK + 120 bps - 18.01.2016 6.75% GOI FRB - 21.12.2020 5.48% TATA Capital Ltd CP - 09.06.15 5.25% LIC Housing Finance Ltd INBMK+120BPS -29.07.16 5.14% |) |
| GOI FRB - 21.12.2020 5.48% TATA Capital Ltd CP - 09.06.15 5.25% LIC Housing Finance Ltd INBMK+120BPS -29.07.16 5.14% |) |
| TATA Capital Ltd CP - 09.06.15 5.25% LIC Housing Finance Ltd INBMK+120BPS -29.07.16 5.14% |) |
| LIC Housing Finance Ltd INBMK+120BPS -29.07.16 5.14% |) |
| |) |
| EXIM Floater INCMTBMK + 100 bps - 09.08.2016 5.02% |) |
| |) |
| 6.90% GOI - 13.07.2019 4.56% |) |
| 8.19% GOI - 16.01.2020 4.16% |) |
| Mutual Fund Investments 4.00% |) |
| 6.05% GOI - 12.06.2019 3.54% |) |
| Vijaya Bank CD - 20.05.2015 3.33% |) |
| 9.37% MAH SDL - 04.12.2023 2.36% |) |
| State Bank of Patiala CD - 06.07.2015 2.14% |) |
| Bajaj Finance Limited CP - 16.06.2015 1.86% | , |
| 9.65% TN SDL - 12.03.2024 1.38% |) |
| CBLO Investments 1.24% |) |
| Bajaj Finance Limited CP - 11.11.2014 0.98% | , |
| 7.95% MAH SDL - 03.07.2023 0.86% | , |
| Current Asset/Liabilities 1.63% | J |
| Others 2.88% | J |
| Total 100.00 | % |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |



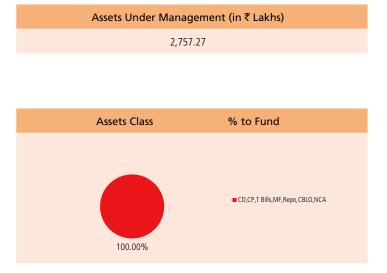


KOTAK GROUP MONEY MARKET FUND (ULGF-001-27/06/03-MNMKFND-107)

Fund Strategy : Will protect capital and not have downside risks.

| Performance Meter | Kotak Group Money Market Fund | Benchmark |
|--|----------------------------------|-----------|
| Inception (12-Aug-13) | 9.4% | 10.0% |
| 7 years | n.a | n.a |
| 6 years | n.a | n.a |
| 5 years | n.a | n.a |
| 4 years | n.a | n.a |
| 3 years | n.a | n.a |
| 2 years | n.a | n.a |
| 1 year | 9.3% | 9.5% |
| 6 mth | 4.3% | 4.5% |
| 3 mth | 2.0% | 2.2% |
| 1 mth | 0.7% | 0.8% |
| Benchmark details: Equity - 0% (NA); Debt - 100% (Crisil Liquid) | | |

| Debt Portfolio | % to Fund |
|---------------------------------------|-----------|
| Bank of India CD - 09.06.15 | 9.03% |
| Union Bank CD - 04.06.2015 | 8.90% |
| PFC CP - 28.04.2015 | 8.63% |
| PNB CD - 04.06.2015 | 8.56% |
| Corporation Bank CD - 19.06.2015 | 8.53% |
| Axis Bank CD - 22.09.2015 | 8.32% |
| Sundaram Fin CP - 05.06.15 | 8.03% |
| Canara Bank CD - 07.10.2014 | 7.24% |
| L&T Finance CP - 07.10.2014 | 6.34% |
| Vijaya Bank CD - 20.05.2015 | 5.70% |
| Bajaj Finance Limited CP - 02.12.2014 | 5.53% |
| HDFC Ltd CP - 02.12.14 | 5.00% |
| Mutual Fund Investments | 4.03% |
| HDFC Ltd CP - 04.05.15 | 3.44% |
| Bajaj Finance Limited CP - 11.11.2014 | 2.69% |
| Current Asset/Liabilities | 0.02% |
| Others | 0.00% |
| Total | 100.00% |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |





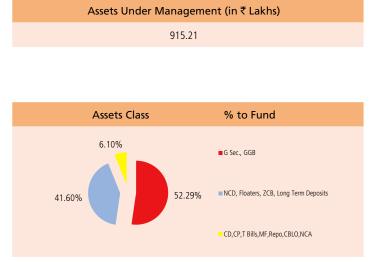
KOTAK GROUP SECURE CAPITAL FUND (ULGF-016-12/04/11-SECCAPFND-107)

Fund Strategy : The portfolio will consist of highly rated debt instruments including corporate debt and infrastructure debt assets as defined in the IRDA regulations, Government securities and short term investments.

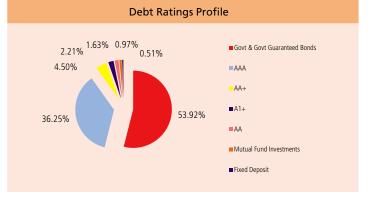
| Kotak Group Secure Capital Fund | Benchmark |
|------------------------------------|---|
| 9.1% | 7.9% |
| n.a | n.a |
| n.a | n.a |
| 9.3% | 8.1% |
| 7.6% | 7.5% |
| 12.1% | 11.6% |
| 6.4% | 6.2% |
| 2.4% | 2.3% |
| 1.3% | 1.1% |
| | Capital Fund 9.1% n.a n.a 9.3% 7.6% 12.1% 6.4% 2.4% |

Benchmark Details: Debt - 100% (Crisil Bond)

| Debt Portfolio | % to Fund |
|---|-----------|
| 8.28% GOI - 21.09.2027 | 21.63% |
| 8.24% GOI - 15.02.27 | 6.62% |
| 8.40% GOI - 28.07.2024 | 3.60% |
| 9.34% REC - 25.08.2024 | 3.32% |
| 9.78% Tata Sons - 13.01.2019 | 3.32% |
| 1.44% INFLATION INDEX GS 2023 | 3.11% |
| 9.38% IDFC - 12.09.24 | 2.22% |
| 9.30% PGC - 04.09.2029 | 2.21% |
| 8.80% Sundaram Finance - 03.06.16 | 2.16% |
| 7.95% MAH SDL - 03.07.2023 | 1.65% |
| 9.36% MAH SDL - 06.11.2023 | 1.47% |
| 9.47% TN SDL - 26.03.2024 | 1.40% |
| 8.64% PGCIL - 08.07.2018 | 1.34% |
| 9.55% TN SDL - 11.09.2023 | 1.34% |
| 10.10% HDFC - 13.09.2017 | 1.12% |
| 9.85% HDFC Bank 2019 - 17.03.2024 CALL 17.03.2019 | 1.12% |
| 9.39% PFC - 27.08.2029 | 1.11% |
| 9.36% IDFC - 21.08.24 | 1.11% |
| 9.98% ICICI Perpetual Bond -CALL 13.09.16. | 1.11% |
| 10.05% Bajaj Finance Ltd - 10.01.2017 | 1.10% |
| Current Asset/Liabilities | 3.01% |
| Others | 34.93% |
| Total | 100.00% |



| Approved Asset Allocation | | |
|---------------------------|------------|--|
| Equity | Non Equity | |
| - | 100% | |



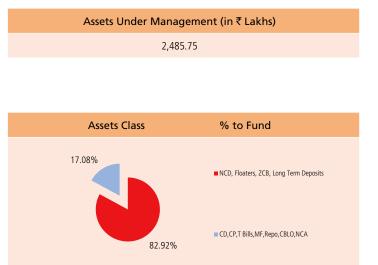


AS ON 30th SEPTEMBER 2014

KOTAK 57M FMP 07/04/2016 (ULGF-017-14/07/11-57FM070416-107)

Fund Strategy : Will generate stable returns through investments in a suitable mix of debt and money market instruments.

| Performance Meter | Kotak Group 57M FMP | Benchmark |
|------------------------|---------------------|-----------|
| Inception (14-Jul-11) | 9.2% | n.a. |
| 5 years | n.a | n.a. |
| 4 years | n.a | n.a. |
| 3 years | 9.4% | n.a. |
| 2 years | 9.0% | n.a. |
| 1 year | 9.7% | n.a. |
| 6 mth | 4.7% | n.a. |
| 3 mth | 2.3% | n.a. |
| 1 mth | 0.8% | n.a. |
| Benchmark Details: N/A | | |



| Debt Portfolio | % to Fund |
|--|-----------|
| 9.70% ANDHRA BANK FD - 07.04.2016 | 8.29% |
| 9.50% SYNDICATE BANK FD - 07.04.2016 | 8.25% |
| 9.60% HDFC - 07.04.2016 | 8.06% |
| 9.25% SBH FD - 07.04.2016 | 8.05% |
| 9.75% Tata Sons - 21.04.2016 | 8.04% |
| 9.25% IOB FD - 07.04.2016 | 8.01% |
| 9.62% PFC - 29.06.2016 | 6.90% |
| 9.64% PGC - 31.05.2016 | 6.60% |
| 9.74% LIC Housing Finance - 15.07.2016 | 4.85% |
| 9.17% IDBI FD - 07.04.2016 | 4.06% |
| 9.25% OBC FD - 07.04.2016 | 3.98% |
| 9.25% SBBJ FD - 07.04.2016 | 3.98% |
| 9.25% OBC FD1 - 07.04.2016 | 3.87% |
| Current Asset/Liabilities | 17.08% |
| Others | 0.00% |
| Total | 100.00% |

| Approved Asset Allocation | |
|---------------------------|------------|
| Equity | Non Equity |
| - | 100% |





AS ON 30th SEPTEMBER 2014

ANNEXURE

| Equity | CLASSIC OPPORTUNITIES FUND |
|--|----------------------------|
| Others | 28.96% |
| Housing Development Finance Corp. Ltd | 2.01% |
| Reliance Industries Ltd | 1.86% |
| Power Grid Corporation of India Ltd | 1.79% |
| UltraTech Cement Ltd | 1.70% |
| Hero Honda Motors Ltd | 1.51% |
| Tata Steel Ltd | 1.51% |
| IndusInd Bank Limited | 1.47% |
| Cadila Healthcare Ltd | 1.20% |
| YES BANK LTD | 1.17% |
| Max India Ltd | 1.06% |
| ACC Ltd | 1.06% |
| Whirlpool Of India Ltd | 1.01% |
| UPL Limited | 1.00% |
| Motherson Sumi Systems Ltd | 0.97% |
| Apollo Tyres Ltd | 0.95% |
| Bharat Forge Ltd | 0.87% |
| Sesa Sterlite Ltd | 0.80% |
| Berger Paints India Ltd | 0.68% |
| Arvind Ltd | 0.67% |
| JK Cement Limited | 0.66% |
| A I A Engineering Ltd | 0.66% |
| United Spirits Ltd | 0.65% |
| Bharat Electronics Ltd | 0.65% |
| Tata Communications Ltd | 0.62% |
| Indian Hotels Company Ltd | 0.55% |
| F A G Bearings India Ltd | 0.53% |
| I L & F S Transportation Networks Ltd | 0.43% |
| Kajaria Ceramics Limited | 0.31% |
| Cipla Ltd | 0.23% |
| Sunteck Realty Ltd | 0.19% |
| Dish TV India Ltd | 0.19% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.02% |
| Infrastructure Development Finance Company Ltd | 0.00% |
| | |

| Equity | FRONTLINE EQUITY FUND |
|--|-----------------------|
| Equity | FRONTLINE EQUITY FUND |
| Others | 25.39% |
| Titan Industries Ltd | 1.65% |
| Britannia Industries Ltd | 1.64% |
| Shree Cement Ltd | 1.49% |
| Housing Development Finance Corp. Ltd | 1.46% |
| Hero Honda Motors Ltd | 1.44% |
| HCL Technologies Ltd | 1.37% |
| Power Grid Corporation of India Ltd | 1.27% |
| Tech Mahindra Ltd | 1.23% |
| ACC Ltd | 1.19% |
| Sesa Sterlite Ltd | 1.02% |
| Tata Communications Ltd | 0.95% |
| Mahindra & Mahindra Ltd | 0.90% |
| Aditya Birla Nuvo Ltd | 0.85% |
| Tata Chemicals Ltd | 0.84% |
| UPL Limited | 0.79% |
| Exide Industries Ltd | 0.77% |
| Apollo Tyres Ltd | 0.68% |
| Motherson Sumi Systems Ltd | 0.67% |
| Tata Steel Ltd | 0.66% |
| Max India Ltd | 0.60% |
| Dish TV India Ltd | 0.60% |
| Indian Hotels Company Ltd | 0.56% |
| Cadila Healthcare Ltd | 0.53% |
| Nestle (India) Ltd | 0.53% |
| Ashok Leyland Ltd | 0.52% |
| The Ramco Cements Limited | 0.37% |
| Infrastructure Development Finance Company Ltd | 0.34% |
| Bharat Electronics Ltd | 0.26% |
| United Spirits Ltd | 0.21% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.02% |
| | |

| Equity | DYNAMIC FLOOR FUND II |
|--|-----------------------|
| Others | 12.35% |
| Hero Honda Motors Ltd | 0.66% |
| Lupin Ltd | 0.66% |
| Tech Mahindra Ltd | 0.65% |
| Tata Steel Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.64% |
| Cipla Ltd | 0.63% |
| Bajaj Auto Ltd | 0.62% |
| Asian Paints Ltd | 0.59% |
| Power Grid Corporation of India Ltd | 0.58% |
| National Thermal Power Corporation Ltd | 0.56% |
| UltraTech Cement Ltd | 0.53% |
| Grasim Industries Ltd | 0.45% |
| Hindalco Industries Ltd | 0.42% |
| IndusInd Bank Limited | 0.42% |
| GAIL (India) Ltd | 0.40% |
| Bharat Heavy Electricals Ltd | 0.38% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| Coal India Ltd | 0.34% |
| Bharat Petroleum Corporation Ltd | 0.34% |
| Ambuja Cements Ltd | 0.33% |
| Tata Power Company Ltd | 0.30% |
| Cairn India Ltd | 0.28% |
| Bank of Baroda | 0.27% |
| N M D C Ltd | 0.27% |
| ACC Ltd | 0.27% |
| Zee Entertainment Enterprises Ltd | 0.25% |
| Punjab National Bank | 0.22% |
| DLF Ltd | 0.14% |
| Jindal Steel and Power Ltd | 0.13% |

| Equity | BALANCED FUND |
|--|---------------|
| Others | 14.00% |
| Titan Industries Ltd | 0.97% |
| Britannia Industries Ltd | 0.85% |
| Shree Cement Ltd | 0.85% |
| HCL Technologies Ltd | 0.82% |
| Housing Development Finance Corp. Ltd | 0.80% |
| Hero Honda Motors Ltd | 0.79% |
| Power Grid Corporation of India Ltd | 0.73% |
| Tech Mahindra Ltd | 0.70% |
| ACC Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.58% |
| Tata Communications Ltd | 0.54% |
| Mahindra & Mahindra Ltd | 0.53% |
| Aditya Birla Nuvo Ltd | 0.44% |
| UPL Limited | 0.42% |
| Tata Chemicals Ltd | 0.41% |
| Tata Steel Ltd | 0.39% |
| Motherson Sumi Systems Ltd | 0.39% |
| Exide Industries Ltd | 0.38% |
| Apollo Tyres Ltd | 0.37% |
| Max India Ltd | 0.33% |
| Dish TV India Ltd | 0.31% |
| Indian Hotels Company Ltd | 0.30% |
| Cadila Healthcare Ltd | 0.30% |
| Ashok Leyland Ltd | 0.30% |
| Nestle (India) Ltd | 0.25% |
| Infrastructure Development Finance Company Ltd | 0.19% |
| The Ramco Cements Limited | 0.17% |
| United Spirits Ltd | 0.12% |
| Bharat Electronics Ltd | 0.09% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.01% |

AS ON 30th SEPTEMBER 2014

ANNEXURE

The Break-up of Others is as given below

| Equity | Kotak Opportunities Fund |
|--|--------------------------|
| Others | 29.86% |
| Housing Development Finance Corp. Ltd | 2.04% |
| Reliance Industries Ltd | 1.88% |
| Power Grid Corporation of India Ltd | 1.80% |
| UltraTech Cement Ltd | 1.75% |
| Tata Steel Ltd | 1.54% |
| Hero Honda Motors Ltd | 1.52% |
| IndusInd Bank Limited | 1.52% |
| YES BANK LTD | 1.27% |
| Cadila Healthcare Ltd | 1.24% |
| ACC Ltd | 1.08% |
| Max India Ltd | 1.07% |
| Whirlpool Of India Ltd | 1.07% |
| UPL Limited | 1.05% |
| Motherson Sumi Systems Ltd | 1.00% |
| Apollo Tyres Ltd | 0.96% |
| Bharat Forge Ltd | 0.88% |
| Sesa Sterlite Ltd | 0.84% |
| Berger Paints India Ltd | 0.72% |
| Arvind Ltd | 0.70% |
| JK Cement Limited | 0.68% |
| United Spirits Ltd | 0.68% |
| A I A Engineering Ltd | 0.67% |
| Bharat Electronics Ltd | 0.66% |
| Tata Communications Ltd | 0.64% |
| Indian Hotels Company Ltd | 0.59% |
| F A G Bearings India Ltd | 0.56% |
| I L & F S Transportation Networks Ltd | 0.45% |
| Kajaria Ceramics Limited | 0.33% |
| Cipla Ltd | 0.23% |
| Sunteck Realty Ltd | 0.21% |
| Dish TV India Ltd | 0.20% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.03% |
| Infrastructure Development Finance Company Ltd | 0.00% |

| Equity | Kotak Aggressive Growth Fund |
|--|------------------------------|
| Others | 25.58% |
| Shree Cement Ltd | 1.63% |
| Britannia Industries Ltd | 1.63% |
| Titan Industries Ltd | 1.57% |
| Housing Development Finance Corp. Ltd | 1.45% |
| Hero Honda Motors Ltd | 1.44% |
| HCL Technologies Ltd | 1.38% |
| Power Grid Corporation of India Ltd | 1.31% |
| Tech Mahindra Ltd | 1.28% |
| ACC Ltd | 1.23% |
| Sesa Sterlite Ltd | 1.09% |
| Tata Communications Ltd | 0.97% |
| Mahindra & Mahindra Ltd | 0.90% |
| UPL Limited | 0.80% |
| Aditya Birla Nuvo Ltd | 0.79% |
| Tata Chemicals Ltd | 0.77% |
| Motherson Sumi Systems Ltd | 0.71% |
| Tata Steel Ltd | 0.70% |
| Exide Industries Ltd | 0.70% |
| Apollo Tyres Ltd | 0.67% |
| Max India Ltd | 0.64% |
| Dish TV India Ltd | 0.59% |
| Indian Hotels Company Ltd | 0.59% |
| Cadila Healthcare Ltd | 0.58% |
| Ashok Leyland Ltd | 0.58% |
| Nestle (India) Ltd | 0.49% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| The Ramco Cements Limited | 0.32% |
| United Spirits Ltd | 0.23% |
| Bharat Electronics Ltd | 0.16% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.03% |

| Equity | GUARANTEE FUND |
|--|----------------|
| Others | 12.35% |
| Hero Honda Motors Ltd | 0.66% |
| Lupin Ltd | 0.66% |
| Tech Mahindra Ltd | 0.65% |
| Tata Steel Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.64% |
| Cipla Ltd | 0.63% |
| Bajaj Auto Ltd | 0.62% |
| Asian Paints Ltd | 0.59% |
| Power Grid Corporation of India Ltd | 0.58% |
| National Thermal Power Corporation Ltd | 0.56% |
| UltraTech Cement Ltd | 0.53% |
| Grasim Industries Ltd | 0.45% |
| Hindalco Industries Ltd | 0.42% |
| IndusInd Bank Limited | 0.42% |
| GAIL (India) Ltd | 0.40% |
| Bharat Heavy Electricals Ltd | 0.38% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| Coal India Ltd | 0.34% |
| Bharat Petroleum Corporation Ltd | 0.34% |
| Ambuja Cements Ltd | 0.33% |
| Tata Power Company Ltd | 0.30% |
| Cairn India Ltd | 0.28% |
| Bank of Baroda | 0.27% |
| N M D C Ltd | 0.27% |
| ACC Ltd | 0.27% |
| Zee Entertainment Enterprises Ltd | 0.25% |
| Punjab National Bank | 0.22% |
| DLF Ltd | 0.14% |
| Jindal Steel and Power Ltd | 0.13% |
| | |

| Others | 19.77% 1.38% |
|--|-----------------|
| | 1.38% |
| Titan Industries Ltd | |
| Shree Cement Ltd | 1.23% |
| Britannia Industries Ltd | 1.21% |
| Housing Development Finance Corp. Ltd | 1.12% |
| Hero Honda Motors Ltd | 1.10% |
| HCL Technologies Ltd | 1.08% |
| Power Grid Corporation of India Ltd | 1.00% |
| Tech Mahindra Ltd | 1.00% |
| ACC Ltd | 0.94% |
| Sesa Sterlite Ltd | 0.83% |
| Tata Communications Ltd | 0.75% |
| Mahindra & Mahindra Ltd | 0.71% |
| UPL Limited | 0.61% |
| Aditya Birla Nuvo Ltd | 0.60% |
| Tata Chemicals Ltd | 0.59% |
| Motherson Sumi Systems Ltd | 0.55% |
| Exide Industries Ltd | 0.54% |
| Tata Steel Ltd | 0.53% |
| Apollo Tyres Ltd | 0.52% |
| Max India Ltd | 0.49% |
| Dish TV India Ltd | 0.45% |
| Cadila Healthcare Ltd | 0.45% |
| Indian Hotels Company Ltd | 0.45% |
| Ashok Leyland Ltd | 0.44% |
| Nestle (India) Ltd | 0.37% |
| Infrastructure Development Finance Company Ltd | 0.27% |
| The Ramco Cements Limited | 0.25% |
| United Spirits Ltd | 0.17% |
| Bharat Electronics Ltd | 0.12% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.03% |

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AS ON 30th SEPTEMBER 2014

ANNEXURE

| Equity | DYNAMIC FLOOR FUND |
|--|--------------------|
| Others | 12.25% |
| Lupin Ltd | 0.66% |
| Hero Honda Motors Ltd | 0.66% |
| Tech Mahindra Ltd | 0.65% |
| Tata Steel Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.63% |
| Cipla Ltd | 0.63% |
| Bajaj Auto Ltd | 0.62% |
| Asian Paints Ltd | 0.58% |
| Power Grid Corporation of India Ltd | 0.58% |
| National Thermal Power Corporation Ltd | 0.56% |
| UltraTech Cement Ltd | 0.53% |
| Grasim Industries Ltd | 0.45% |
| Hindalco Industries Ltd | 0.42% |
| IndusInd Bank Limited | 0.41% |
| GAIL (India) Ltd | 0.40% |
| Bharat Heavy Electricals Ltd | 0.38% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| Coal India Ltd | 0.34% |
| Bharat Petroleum Corporation Ltd | 0.34% |
| Ambuja Cements Ltd | 0.32% |
| Tata Power Company Ltd | 0.30% |
| Cairn India Ltd | 0.28% |
| Bank of Baroda | 0.27% |
| N M D C Ltd | 0.27% |
| ACC Ltd | 0.27% |
| Zee Entertainment Enterprises Ltd | 0.25% |
| Punjab National Bank | 0.22% |
| DLF Ltd | 0.14% |
| Jindal Steel and Power Ltd | 0.13% |

| Equity | Kotak Dynamic Balanced Fund |
|--|-----------------------------|
| Others | 14.99% |
| Titan Industries Ltd | 1.04% |
| Shree Cement Ltd | 0.93% |
| Britannia Industries Ltd | 0.91% |
| Housing Development Finance Corp. Ltd | 0.84% |
| Hero Honda Motors Ltd | 0.83% |
| HCL Technologies Ltd | 0.83% |
| Power Grid Corporation of India Ltd | 0.76% |
| Tech Mahindra Ltd | 0.76% |
| ACC Ltd | 0.72% |
| Sesa Sterlite Ltd | 0.63% |
| Tata Communications Ltd | 0.57% |
| Mahindra & Mahindra Ltd | 0.54% |
| Aditya Birla Nuvo Ltd | 0.47% |
| UPL Limited | 0.46% |
| Tata Chemicals Ltd | 0.44% |
| Motherson Sumi Systems Ltd | 0.41% |
| Exide Industries Ltd | 0.41% |
| Apollo Tyres Ltd | 0.40% |
| Tata Steel Ltd | 0.40% |
| Max India Ltd | 0.37% |
| Indian Hotels Company Ltd | 0.34% |
| Dish TV India Ltd | 0.34% |
| Cadila Healthcare Ltd | 0.34% |
| Ashok Leyland Ltd | 0.34% |
| Nestle (India) Ltd | 0.28% |
| Infrastructure Development Finance Company Ltd | 0.20% |
| The Ramco Cements Limited | 0.19% |
| United Spirits Ltd | 0.12% |
| Bharat Electronics Ltd | 0.10% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.03% |

| Equity | Peak Guarantee Fund I |
|--|-----------------------|
| Others | 12.26% |
| Hero Honda Motors Ltd | 0.66% |
| Lupin Ltd | 0.66% |
| Tech Mahindra Ltd | 0.65% |
| Tata Steel Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.64% |
| Cipla Ltd | 0.63% |
| Bajaj Auto Ltd | 0.62% |
| Asian Paints Ltd | 0.58% |
| Power Grid Corporation of India Ltd | 0.58% |
| National Thermal Power Corporation Ltd | 0.56% |
| UltraTech Cement Ltd | 0.53% |
| Grasim Industries Ltd | 0.45% |
| Hindalco Industries Ltd | 0.42% |
| IndusInd Bank Limited | 0.41% |
| GAIL (India) Ltd | 0.40% |
| Bharat Heavy Electricals Ltd | 0.37% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| Coal India Ltd | 0.34% |
| Bharat Petroleum Corporation Ltd | 0.33% |
| Ambuja Cements Ltd | 0.32% |
| Tata Power Company Ltd | 0.30% |
| Cairn India Ltd | 0.28% |
| Bank of Baroda | 0.27% |
| N M D C Ltd | 0.27% |
| ACC Ltd | 0.27% |
| Zee Entertainment Enterprises Ltd | 0.25% |
| Punjab National Bank | 0.22% |
| DLF Ltd | 0.14% |
| Jindal Steel and Power Ltd | 0.13% |

| Equity | Kotak Guaranteed Growth Fund |
|--|------------------------------|
| Others | 14.33% |
| Britannia Industries Ltd | 0.95% |
| Titan Industries Ltd | 0.93% |
| Shree Cement Ltd | 0.84% |
| Hero Honda Motors Ltd | 0.82% |
| Housing Development Finance Corp. Ltd | 0.75% |
| HCL Technologies Ltd | 0.74% |
| Tech Mahindra Ltd | 0.73% |
| Power Grid Corporation of India Ltd | 0.72% |
| ACC Ltd | 0.68% |
| Sesa Sterlite Ltd | 0.56% |
| Tata Communications Ltd | 0.54% |
| UPL Limited | 0.53% |
| Tata Chemicals Ltd | 0.51% |
| Mahindra & Mahindra Ltd | 0.50% |
| Motherson Sumi Systems Ltd | 0.44% |
| Tata Steel Ltd | 0.43% |
| Aditya Birla Nuvo Ltd | 0.41% |
| Apollo Tyres Ltd | 0.38% |
| Exide Industries Ltd | 0.37% |
| Dish TV India Ltd | 0.36% |
| Max India Ltd | 0.34% |
| Nestle (India) Ltd | 0.33% |
| Indian Hotels Company Ltd | 0.32% |
| Ashok Leyland Ltd | 0.31% |
| Cadila Healthcare Ltd | 0.29% |
| Infrastructure Development Finance Company Ltd | 0.18% |
| The Ramco Cements Limited | 0.16% |
| United Spirits Ltd | 0.12% |
| Bharat Electronics Ltd | 0.09% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.01% |
| | |

AS ON 30th SEPTEMBER 2014

ANNEXURE

| Equity | Kotak Guaranteed Balanced Fund |
|--|-----------------------------------|
| Others | 11.64% |
| YES BANK LTD | 0.78% |
| Titan Industries Ltd | 0.76% |
| Shree Cement Ltd | 0.71% |
| Hero Honda Motors Ltd | 0.68% |
| HCL Technologies Ltd | 0.61% |
| Housing Development Finance Corp. Ltd | 0.60% |
| Power Grid Corporation of India Ltd | 0.58% |
| Tech Mahindra Ltd | 0.57% |
| ACC Ltd | 0.56% |
| Sesa Sterlite Ltd | 0.45% |
| Tata Communications Ltd | 0.44% |
| Tata Chemicals Ltd | 0.42% |
| Mahindra & Mahindra Ltd | 0.41% |
| UPL Limited | 0.39% |
| Motherson Sumi Systems Ltd | 0.38% |
| Tata Steel Ltd | 0.35% |
| Aditya Birla Nuvo Ltd | 0.33% |
| Apollo Tyres Ltd | 0.32% |
| Dish TV India Ltd | 0.30% |
| Exide Industries Ltd | 0.30% |
| Nestle (India) Ltd | 0.28% |
| Max India Ltd | 0.28% |
| Indian Hotels Company Ltd | 0.26% |
| Ashok Leyland Ltd | 0.24% |
| Cadila Healthcare Ltd | 0.23% |
| Infrastructure Development Finance Company Ltd | 0.15% |
| The Ramco Cements Limited | 0.13% |
| United Spirits Ltd | 0.09% |
| Bharat Electronics Ltd | 0.07% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.01% |

| Equity | PENSION CLASSIC OPPORTUNITIES FUND |
|--|---------------------------------------|
| Others | 30.15% |
| Housing Development Finance Corp. Ltd | 2.04% |
| Reliance Industries Ltd | 1.89% |
| Power Grid Corporation of India Ltd | 1.81% |
| UltraTech Cement Ltd | 1.77% |
| Tata Steel Ltd | 1.56% |
| IndusInd Bank Limited | 1.54% |
| Hero Honda Motors Ltd | 1.53% |
| YES BANK LTD | 1.30% |
| Cadila Healthcare Ltd | 1.26% |
| Whirlpool Of India Ltd | 1.10% |
| ACC Ltd | 1.08% |
| Max India Ltd | 1.08% |
| UPL Limited | 1.07% |
| Motherson Sumi Systems Ltd | 0.98% |
| Apollo Tyres Ltd | 0.97% |
| Bharat Forge Ltd | 0.88% |
| Sesa Sterlite Ltd | 0.86% |
| Berger Paints India Ltd | 0.75% |
| Arvind Ltd | 0.72% |
| United Spirits Ltd | 0.69% |
| A I A Engineering Ltd | 0.68% |
| Bharat Electronics Ltd | 0.67% |
| JK Cement Limited | 0.66% |
| Tata Communications Ltd | 0.66% |
| Indian Hotels Company Ltd | 0.61% |
| F A G Bearings India Ltd | 0.58% |
| I L & F S Transportation Networks Ltd | 0.46% |
| Kajaria Ceramics Limited | 0.33% |
| Cipla Ltd | 0.23% |
| Dish TV India Ltd | 0.20% |
| Sunteck Realty Ltd | 0.16% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.03% |
| Infrastructure Development Finance Company Ltd | 0.00% |

| Equity | Kotak Pension Opportunities Fund |
|--|-------------------------------------|
| Others | 28.75% |
| Housing Development Finance Corp. Ltd | 2.01% |
| Reliance Industries Ltd | 1.84% |
| Power Grid Corporation of India Ltd | 1.80% |
| UltraTech Cement Ltd | 1.68% |
| Hero Honda Motors Ltd | 1.53% |
| Tata Steel Ltd | 1.50% |
| IndusInd Bank Limited | 1.43% |
| YES BANK LTD | 1.18% |
| Cadila Healthcare Ltd | 1.17% |
| Max India Ltd | 1.07% |
| ACC Ltd | 1.05% |
| Whirlpool Of India Ltd | 1.01% |
| UPL Limited | 0.98% |
| Motherson Sumi Systems Ltd | 0.96% |
| Apollo Tyres Ltd | 0.94% |
| Bharat Forge Ltd | 0.86% |
| Sesa Sterlite Ltd | 0.78% |
| Berger Paints India Ltd | 0.67% |
| Arvind Ltd | 0.65% |
| JK Cement Limited | 0.65% |
| A I A Engineering Ltd | 0.65% |
| Bharat Electronics Ltd | 0.64% |
| United Spirits Ltd | 0.64% |
| Tata Communications Ltd | 0.60% |
| Indian Hotels Company Ltd | 0.54% |
| F A G Bearings India Ltd | 0.53% |
| I L & F S Transportation Networks Ltd | 0.42% |
| Kajaria Ceramics Limited | 0.31% |
| Cipla Ltd | 0.23% |
| Sunteck Realty Ltd | 0.19% |
| Dish TV India Ltd | 0.19% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.02% |
| Infrastructure Development Finance Company Ltd | 0.00% |

| Equity | PENSION FRONTLINE EQUITY FUND |
|--|-------------------------------|
| Others | 25.40% |
| Titan Industries Ltd | 1.73% |
| Britannia Industries Ltd | 1.68% |
| Shree Cement Ltd | 1.58% |
| Hero Honda Motors Ltd | 1.42% |
| HCL Technologies Ltd | 1.40% |
| Housing Development Finance Corp. Ltd | 1.31% |
| Tech Mahindra Ltd | 1.30% |
| ACC Ltd | 1.21% |
| Power Grid Corporation of India Ltd | 1.15% |
| Sesa Sterlite Ltd | 1.07% |
| Tata Communications Ltd | 0.98% |
| Mahindra & Mahindra Ltd | 0.91% |
| Aditya Birla Nuvo Ltd | 0.80% |
| UPL Limited | 0.79% |
| Tata Chemicals Ltd | 0.77% |
| Exide Industries Ltd | 0.72% |
| Tata Steel Ltd | 0.71% |
| Motherson Sumi Systems Ltd | 0.70% |
| Apollo Tyres Ltd | 0.68% |
| Max India Ltd | 0.63% |
| Dish TV India Ltd | 0.59% |
| Cadila Healthcare Ltd | 0.57% |
| Indian Hotels Company Ltd | 0.57% |
| Ashok Leyland Ltd | 0.56% |
| Nestle (India) Ltd | 0.48% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| The Ramco Cements Limited | 0.33% |
| United Spirits Ltd | 0.22% |
| Bharat Electronics Ltd | 0.17% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.03% |
| | |

AS ON 30th SEPTEMBER 2014

ANNEXURE

| Equity | PENSION GUARANTEE FUND |
|--|------------------------|
| Others | 12.34% |
| Hero Honda Motors Ltd | 0.66% |
| Lupin Ltd | 0.66% |
| Tech Mahindra Ltd | 0.65% |
| Tata Steel Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.64% |
| Cipla Ltd | 0.63% |
| Bajaj Auto Ltd | 0.62% |
| Asian Paints Ltd | 0.59% |
| Power Grid Corporation of India Ltd | 0.58% |
| National Thermal Power Corporation Ltd | 0.56% |
| UltraTech Cement Ltd | 0.53% |
| Grasim Industries Ltd | 0.45% |
| Hindalco Industries Ltd | 0.42% |
| IndusInd Bank Limited | 0.42% |
| GAIL (India) Ltd | 0.40% |
| Bharat Heavy Electricals Ltd | 0.38% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| Coal India Ltd | 0.34% |
| Bharat Petroleum Corporation Ltd | 0.34% |
| Ambuja Cements Ltd | 0.33% |
| Tata Power Company Ltd | 0.30% |
| Cairn India Ltd | 0.28% |
| Bank of Baroda | 0.27% |
| N M D C Ltd | 0.27% |
| ACC Ltd | 0.27% |
| Zee Entertainment Enterprises Ltd | 0.25% |
| Punjab National Bank | 0.22% |
| DLF Ltd | 0.14% |
| Jindal Steel and Power Ltd | 0.13% |

| Equity | Kotak Pension Growth Fund |
|--|---------------------------|
| Others | 14.77% |
| Britannia Industries Ltd | 0.98% |
| Titan Industries Ltd | 0.96% |
| Shree Cement Ltd | 0.90% |
| Hero Honda Motors Ltd | 0.83% |
| Housing Development Finance Corp. Ltd | 0.77% |
| Tech Mahindra Ltd | 0.76% |
| HCL Technologies Ltd | 0.76% |
| Power Grid Corporation of India Ltd | 0.74% |
| ACC Ltd | 0.69% |
| Sesa Sterlite Ltd | 0.58% |
| Tata Communications Ltd | 0.55% |
| UPL Limited | 0.54% |
| Tata Chemicals Ltd | 0.52% |
| Mahindra & Mahindra Ltd | 0.51% |
| Motherson Sumi Systems Ltd | 0.45% |
| Tata Steel Ltd | 0.43% |
| Aditya Birla Nuvo Ltd | 0.41% |
| Apollo Tyres Ltd | 0.39% |
| Exide Industries Ltd | 0.38% |
| Dish TV India Ltd | 0.37% |
| Max India Ltd | 0.35% |
| Ashok Leyland Ltd | 0.34% |
| Nestle (India) Ltd | 0.34% |
| Indian Hotels Company Ltd | 0.33% |
| Cadila Healthcare Ltd | 0.29% |
| Infrastructure Development Finance Company Ltd | 0.18% |
| The Ramco Cements Limited | 0.17% |
| United Spirits Ltd | 0.13% |
| Bharat Electronics Ltd | 0.10% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.01% |
| | |

| Equity | KOTAK PENSION FLOOR FUND |
|--|--------------------------|
| Others | 12.19% |
| Lupin Ltd | 0.65% |
| Hero Honda Motors Ltd | 0.65% |
| Tech Mahindra Ltd | 0.64% |
| Tata Steel Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.63% |
| Cipla Ltd | 0.63% |
| Bajaj Auto Ltd | 0.62% |
| Asian Paints Ltd | 0.58% |
| Power Grid Corporation of India Ltd | 0.57% |
| National Thermal Power Corporation Ltd | 0.56% |
| UltraTech Cement Ltd | 0.53% |
| Grasim Industries Ltd | 0.44% |
| Hindalco Industries Ltd | 0.42% |
| IndusInd Bank Limited | 0.41% |
| GAIL (India) Ltd | 0.40% |
| Bharat Heavy Electricals Ltd | 0.38% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| Coal India Ltd | 0.34% |
| Bharat Petroleum Corporation Ltd | 0.34% |
| Ambuja Cements Ltd | 0.32% |
| Tata Power Company Ltd | 0.30% |
| Cairn India Ltd | 0.28% |
| Bank of Baroda | 0.27% |
| N M D C Ltd | 0.27% |
| ACC Ltd | 0.26% |
| Zee Entertainment Enterprises Ltd | 0.25% |
| Punjab National Bank | 0.21% |
| DLF Ltd | 0.14% |
| Jindal Steel and Power Ltd | 0.13% |

| Equity | PENSION FLOOR FUND II |
|--|-----------------------|
| Others | 12.36% |
| Lupin Ltd | 0.66% |
| Hero Honda Motors Ltd | 0.66% |
| Tech Mahindra Ltd | 0.65% |
| Tata Steel Ltd | 0.64% |
| Sesa Sterlite Ltd | 0.64% |
| Cipla Ltd | 0.63% |
| Bajaj Auto Ltd | 0.62% |
| Asian Paints Ltd | 0.59% |
| Power Grid Corporation of India Ltd | 0.58% |
| National Thermal Power Corporation Ltd | 0.56% |
| UltraTech Cement Ltd | 0.53% |
| Grasim Industries Ltd | 0.45% |
| Hindalco Industries Ltd | 0.42% |
| IndusInd Bank Limited | 0.42% |
| GAIL (India) Ltd | 0.40% |
| Bharat Heavy Electricals Ltd | 0.38% |
| Infrastructure Development Finance Company Ltd | 0.35% |
| Coal India Ltd | 0.34% |
| Bharat Petroleum Corporation Ltd | 0.34% |
| Ambuja Cements Ltd | 0.33% |
| Tata Power Company Ltd | 0.30% |
| Cairn India Ltd | 0.29% |
| Bank of Baroda | 0.27% |
| N M D C Ltd | 0.27% |
| ACC Ltd | 0.27% |
| Zee Entertainment Enterprises Ltd | 0.25% |
| Punjab National Bank | 0.22% |
| DLF Ltd | 0.14% |
| Jindal Steel and Power Ltd | 0.13% |

AS ON 30th SEPTEMBER 2014

ANNEXURE

The BREAK-UP OF OTHERS IS AS GIVEN BELOW

| Equity | Kotak Pension Balanced Fund |
|--|-----------------------------|
| Others | 11.62% |
| Britannia Industries Ltd | 0.78% |
| Titan Industries Ltd | 0.75% |
| Shree Cement Ltd | 0.68% |
| Hero Honda Motors Ltd | 0.67% |
| Housing Development Finance Corp. Ltd | 0.60% |
| HCL Technologies Ltd | 0.60% |
| Power Grid Corporation of India Ltd | 0.59% |
| Tech Mahindra Ltd | 0.58% |
| ACC Ltd | 0.55% |
| Sesa Sterlite Ltd | 0.45% |
| Tata Communications Ltd | 0.44% |
| Tata Chemicals Ltd | 0.42% |
| Mahindra & Mahindra Ltd | 0.41% |
| UPL Limited | 0.39% |
| Motherson Sumi Systems Ltd | 0.37% |
| Tata Steel Ltd | 0.35% |
| Aditya Birla Nuvo Ltd | 0.33% |
| Apollo Tyres Ltd | 0.31% |
| Exide Industries Ltd | 0.30% |
| Dish TV India Ltd | 0.30% |
| Max India Ltd | 0.28% |
| Nestle (India) Ltd | 0.27% |
| Indian Hotels Company Ltd | 0.26% |
| Ashok Leyland Ltd | 0.25% |
| Cadila Healthcare Ltd | 0.23% |
| Infrastructure Development Finance Company Ltd | 0.15% |
| The Ramco Cements Limited | 0.13% |
| United Spirits Ltd | 0.10% |
| Bharat Electronics Ltd | 0.07% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.01% |

| Equity | PENSION BALANCED FUND II |
|--|--------------------------|
| Others | 15.51% |
| Titan Industries Ltd | 1.05% |
| Shree Cement Ltd | 1.02% |
| Britannia Industries Ltd | 0.98% |
| Housing Development Finance Corp. Ltd | 0.88% |
| Hero Honda Motors Ltd | 0.84% |
| HCL Technologies Ltd | 0.83% |
| Power Grid Corporation of India Ltd | 0.77% |
| Tech Mahindra Ltd | 0.76% |
| ACC Ltd | 0.71% |
| Sesa Sterlite Ltd | 0.64% |
| Tata Communications Ltd | 0.57% |
| Mahindra & Mahindra Ltd | 0.53% |
| Aditya Birla Nuvo Ltd | 0.48% |
| UPL Limited | 0.46% |
| Tata Chemicals Ltd | 0.45% |
| Motherson Sumi Systems Ltd | 0.44% |
| Exide Industries Ltd | 0.40% |
| Tata Steel Ltd | 0.39% |
| Apollo Tyres Ltd | 0.39% |
| Max India Ltd | 0.37% |
| Dish TV India Ltd | 0.34% |
| Indian Hotels Company Ltd | 0.34% |
| Ashok Leyland Ltd | 0.33% |
| Cadila Healthcare Ltd | 0.33% |
| National Thermal Power Corporation Ltd | 0.30% |
| Nestle (India) Ltd | 0.21% |
| Infrastructure Development Finance Company Ltd | 0.21% |
| The Ramco Cements Limited | 0.19% |
| United Spirits Ltd | 0.13% |
| Bharat Electronics Ltd | 0.11% |
| A I A Engineering Ltd | 0.08% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.02% |

| Equity | Kotak Group Dynamic Floor Fund |
|--|-----------------------------------|
| Others | 11.46% |
| Hero Honda Motors Ltd | 0.62% |
| Lupin Ltd | 0.61% |
| Tech Mahindra Ltd | 0.60% |
| Tata Steel Ltd | 0.60% |
| Sesa Sterlite Ltd | 0.59% |
| Cipla Ltd | 0.59% |
| Bajaj Auto Ltd | 0.58% |
| Asian Paints Ltd | 0.54% |
| Power Grid Corporation of India Ltd | 0.54% |
| National Thermal Power Corporation Ltd | 0.52% |
| UltraTech Cement Ltd | 0.49% |
| Grasim Industries Ltd | 0.41% |
| Hindalco Industries Ltd | 0.39% |
| IndusInd Bank Limited | 0.39% |
| GAIL (India) Ltd | 0.38% |
| Bharat Heavy Electricals Ltd | 0.35% |
| Infrastructure Development Finance Company Ltd | 0.33% |
| Coal India Ltd | 0.32% |
| Bharat Petroleum Corporation Ltd | 0.32% |
| Ambuja Cements Ltd | 0.30% |
| Tata Power Company Ltd | 0.28% |
| Caim India Ltd | 0.26% |
| Bank of Baroda | 0.25% |
| N M D C Ltd | 0.25% |
| ACC Ltd | 0.25% |
| Zee Entertainment Enterprises Ltd | 0.23% |
| Punjab National Bank | 0.20% |
| DLF Ltd | 0.13% |
| Jindal Steel and Power Ltd | 0.12% |

| Equity | KOTAK GROUP BALANCED FUND |
|--|---------------------------|
| Others | 14.97% |
| Titan Industries Ltd | 1.05% |
| Britannia Industries Ltd | 0.94% |
| Shree Cement Ltd | 0.93% |
| Housing Development Finance Corp. Ltd | 0.85% |
| Hero Honda Motors Ltd | 0.84% |
| HCL Technologies Ltd | 0.82% |
| Tech Mahindra Ltd | 0.77% |
| Power Grid Corporation of India Ltd | 0.76% |
| ACC Ltd | 0.70% |
| Sesa Sterlite Ltd | 0.63% |
| Tata Communications Ltd | 0.57% |
| Mahindra & Mahindra Ltd | 0.54% |
| UPL Limited | 0.46% |
| Aditya Birla Nuvo Ltd | 0.46% |
| Tata Chemicals Ltd | 0.44% |
| Motherson Sumi Systems Ltd | 0.41% |
| Exide Industries Ltd | 0.40% |
| Tata Steel Ltd | 0.40% |
| Apollo Tyres Ltd | 0.39% |
| Max India Ltd | 0.37% |
| Dish TV India Ltd | 0.34% |
| Cadila Healthcare Ltd | 0.33% |
| Indian Hotels Company Ltd | 0.33% |
| Ashok Leyland Ltd | 0.33% |
| Nestle (India) Ltd | 0.28% |
| Infrastructure Development Finance Company Ltd | 0.20% |
| The Ramco Cements Limited | 0.19% |
| United Spirits Ltd | 0.13% |
| Bharat Electronics Ltd | 0.09% |
| 6% Zee Entertainment Enterprises Ltd Pref Shares | 0.02% |

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DISCLAIMER :

Though document is thoroughly researched & prepared by our fund experts. kotak life insurance ltd however makes no warranties, representations, promises or statements that the information contained herein is clear, correct, precise or accurate. this document has been prepared for the purpose of providing an overview of kli funds without taking account of any particular investor's objectives, financial situation or needs. you are therefore requested not to substitute this document with any professional opinion/advice and to use your discretion basis your financial objectives.

Risk factors :

- Unit Linked Life Insurance Products are different from traditional insurance products and are subject to the risk factors.
- The premium paid in Unit Linked Life Insurance Products are subject to investment risk associated with capital markets and the NAVs of the units may go up or down based on the performance of the fund and factors influencing the capital market and insured is responsible for his/her decisions.
- Kotak Life Insurance is only the name of the Insurance Company and the specified Unit Linked funds do not in any way indicate the quality of the contract, its future prospects or returns.
- Please know the associated risks and the applicable charges from your insurance agent or the intermediary or policy document of the insurer.
- Past performance of any of the funds is not indicative of their future prospects or returns.

About Us :

About Kotak Mahindra Old Mutual Life Insurance

Kotak Mahindra Old Mutual Life Insurance is a 74:26 joint venture between Kotak Mahindra Bank Ltd., its affiliates and Old Mutual plc. A company that combines its international strengths and local advantages to offer its customers a wide range of innovative life insurance products, helping them takes important financial decisions at every stage in life and stay financially independent. The company is one of the fastest growing insurance companies in India and has shown remarkable growth since its inception in 2000. Kotak Life Insurance employs over 5500^ people in its various businesses and has 205^ branches pan India.

The Kotak Mahindra Group

The Kotak Mahindra group is one of India's leading banking and financial services organizations, with offerings across personal financial services; commercial banking; corporate and investment banking and markets; stock broking; asset management and life insurance. The Kotak Group has a net worth of Rs. 19,076* cr and has a distribution network through branches, franchisees, representative offices and satellite offices across cities and towns in India and offices in London, New York, San Francisco, Singapore, Dubai and Mauritius, servicing around 7 million customer accounts.

Old Mutual plc

Old Mutual plc is an international savings and wealth management company based in the UK. Originating in South Africa in 1845, Old Mutual is a Global 500 and FTSE 100 company, listed in UK, South Africa and other 3 African exchanges. The group has a balanced portfolio of businesses offering Asset Management, Life Assurance, Banking and General Insurance Services in over 40 countries, with a focus on South Africa, Europe and the United States, and a growing presence in Asia Pacific.

*Source: Investor Relation- Earning update Q2 FY 2013-14. ^Public disclosure FY 2013-14

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