

SCHEDULE

Policy No. : \

Plan Name : **Kotak Flexi Plan**

Plan Description : **Unit-Linked Endowment Assurance Plan.**

Participating: **No**

Name of the Policyholder :

Name of the Life Insured in full :

Gender:

Life Insured's Age at Commencement :

Basic Sum Assured:

Date of Commencement :

Date of Birth:

Date of Issue :

Date of Maturity:

Client ID of Policyholder :

Term of the Policy :

Whether Age at Commencement Admitted :

Premium Payment Term :

ALLOCATION OF AVAILABLE MONIES IN MAIN ACCOUNT *

The policyholder has elected to allocate available monies to the following fund(s):

	FUND **	ALLOCATION PERCENTAGES #
1	Kotak Guaranteed Gilt Fund	
2	Kotak Guaranteed Bond Fund	
3	Kotak Guaranteed Balanced Fund	
4	Kotak Guaranteed Growth Fund	
5	Kotak Guaranteed Money Market Fund	
6	Kotak Guaranteed Floating Rate Fund	
	TOTAL	

The total of the allocation percentages should equal 100%.

* Available Monies are the basic premiums paid (excluding taxes (if any), extra premiums and policy fee) less sales related expenses (Please refer to Clause 14 for details of these and other expenses). For allocation of monies in Supplementary Account a separate form provided by the Company needs to be filled.

** Please refer Annexure (FD) for the description of Funds currently available.

Allocation percentages are subject to IRDA Guidelines / Directions. Currently, Kotak Guaranteed Money Market Fund is not offered in exclusion and/or combination with other funds, except in the last year of the contract, the policyholder would be allowed to switch over to the Kotak Guaranteed Money Market Fund. Further, in funds other than the Kotak Guaranteed Money Market Fund the maximum investment in money market instruments would be limited to 20% of the premium.

DEFINITIONS

Premium

Means the initial premium and subsequent premiums due and payable under the Policy towards the Main Account

Top-up Premiums

Means additional sum paid towards the Supplementary Account.

/ Kotak Flexi Plan UIN: 107L023V02

The **Main Account** consists of units purchased through Premium AND **Supplementary Account** consists of units purchased through top-up premiums. Each top-up premium will be paid into a separate supplementary account.

Death Benefit

This would be the Sum of:

the higher of the Basic Sum Assured after deducting premiums due but not paid with adjustment for eligible part withdrawals (see clause 7) And the Value of the Unit Holding in the Main Account, as on date of intimation of the death claim of the life insured.

AND

the Value of the Unit Holding in the Supplementary Accounts as on the date of intimation of the death claim of the life insured;

Provided the policy is in full force and satisfactory proof of death is given to the Company

Further, in the event of Value of the Unit Holding in the Main Account being equivalent to or less than zero, then the death benefit shall only be the Value of the Unit Holding in the Supplementary Accounts as on the date of settlement of death claim of the life insured.

The Value of the Unit Holding is based on the Unit Price of the units in each Fund.

Maturity Benefit

This would be the Sum of:

the higher of the Value of the Unit Holding in the Main Account and the Guaranteed Maturity Benefit as mentioned under Part 'D' of the section titled "Benefits Payable"; provided that all premiums have been paid on time (including charges for late payment), and no partial withdrawals have been made

AND

the Value of the Unit Holding in the Supplementary Accounts as on the date of maturity.

The Value of the Unit Holding is based on the Unit Price of the units in each Fund prevailing at maturity.

Where premiums including all charges on premium revivals, have not been paid in full, the maturity benefit shall be the value of unit holding in the main and supplementary accounts.

Distribution of Maturity Benefit

At maturity, the life cover and any rider benefits will cease. The policyholder may take the maturity benefit in the following manner:

- (i) The entire maturity benefit in one lump sum (the policy then terminates), OR
- (ii) The maturity benefit may be withdrawn at intervals selected by the policyholder, over a maximum period of five years [withdrawal period] subsequent to the maturity date, subject to the following Conditions: -
 - a) Withdrawals may be made at any time by giving the Company 30 days notice in writing.
Currently the minimum withdrawal amount is Rs.10000/- and in multiples of Rs.1000 (for amount in excess of Rs.10000/-)
 - b) There will be no charge for the first two withdrawals in each of the 5 years. Any further withdrawal in a year shall be subject to a charge of Rs.500/-, which may be increased to an amount not exceeding Rs.1000/-.
 - c) At the end of five years or on the Fund Value falling below Rs. 25,000/- or such amount as decided by the company, the balance remaining will be paid and all obligations on the Company under the policy will cease.

- d) During this withdrawal period, the investment risk will be borne by the policyholder.
- e) Infusion of Top-up premiums will not be allowed during the withdrawal period, however the policyholder/Beneficiary may exercise switch options. [Conditions and/or charges on funds/fund management/switches as mentioned in this Policy will continue to remain the same during the withdrawal period.
- f) Beneficiary to specify the choice of funds into which maturity amounts are to be maintained with the Company. Such selection of funds should be specified at the point of opting for this option. If such instructions are not received the default fund option would be the Money Market Fund or such other fund as designated by the Company.

The **Unit Holding** will comprise of the aggregate of Unit Balances in each Fund. The Unit Balance in respect of a particular Fund is the aggregate of the units bought (available monies allocated to that Fund divided by the prevailing Unit Price) and the units added to the Fund by virtue of switching to this Fund from another Fund, minus the units sold (amounts withdrawn by the Company periodically to meet expenses divided by the prevailing Unit Price, or, amounts switched out of this Fund including partial withdrawals etc. divided by the prevailing Unit Price). Please refer Clause 14 for details of the charges.

In determining the value of the Fund(s), the investments and other assets of the Fund(s) shall be valued at such values in accordance to the IRDA Regulations prevailing at that time. Due allowance shall be made for the expenses of the Fund(s), specified hereunder, and for any liability of the Fund(s) such as capital gains tax, capital levy or any other taxes.

Expenses charged to the Fund(s):

- a) All direct expenses related to the purchase, sale and valuation of the investments of the Fund(s).
- b) An annual management fee at the rates as mentioned in clause 14 under the head 'summary of charges' and collected daily or at such intervals as when the unit price is calculated.

The amount allocated to a Fund is the relevant allocation percentage multiplied by the available monies as described above.

The unit price will be calculated on a daily basis or at such other intervals as determined by the Company.

The unit pricing shall be computed based on whether the company is purchasing (appropriation price) or selling (expropriation price) the assets in order to meet the day to day transactions of unit allocations and unit redemptions i.e. the Company is required to sell/purchase the assets if unit redemptions/allocations exceed unit allocations/redemptions at the valuation date.

The Appropriation price shall apply in a situation when the Company is required to purchase the assets to allocate the units at the valuation date. This shall be the amount of money that the Company should put into the fund in respect of each unit it allocates in order to preserve the interests of the existing policyholders.

The Expropriation price shall apply in a situation when the company is required to sell assets to redeem the units at the valuation date. This shall be the amount of money that the company should take out of the fund in respect of each unit it cancels in order to preserve the interests of the continuing policyholders.

Net Asset Value (NAV) The Net Asset Value is calculated on a daily basis.

NAV =

$$\frac{\text{Market or Fair Value of the Fund's Investments +/- the expenses incurred in the purchase/sale of assets + Current Assets + any accrued income net of fund management charges - Current Liabilities and Provisions}}{\text{Number of outstanding units in the Fund}}$$

Net asset value will be available from the Company on request and on the website of the Company. The Appropriation or Expropriation price (whichever prevails on the date concerned) will be used with respect to portfolio valuations for policyholders, in addition to terms for full or partial surrenders, maturity and death settlement options.

Appropriate adjustments to unit prices may be made by the Company to give effect to any changes in the prevailing tax laws or other legislation.

BENEFITS PAYABLE

A. Benefits payable on the death of the life insured while the policy is in full force:

i) If death occurs on or after the life insured attains the age of 18, or after _____, the following benefits will be payable:

Product	Benefit Amount (Rs.)	Date Up To
Basic Sum Assured (#)		

ii) If death occurs before _____, and the life insured has not attained the age of 18, the benefit payable will be equal to
Premiums paid (excluding all rider premiums) up to the date of death, or
The surrender value as on the date of death,
whichever is higher.

B. Benefits payable on Permanent disability of the life insured :

Product	Benefit Amount (Rs.)	Date Up To
Permanent Disability Benefit (\$)		

C. Benefits payable on the life insured suffering from a critical illness :

Product	Benefit Amount (Rs.)	Date Up To
Critical Illness Benefit (+)		

D. Benefits payable on survival at Date of Maturity as mentioned above:

Product	Benefit Amount (Rs.)	Payment Date
Guaranteed Maturity Benefit		

(#) See Annexure (TB / PTB) for specific terms and conditions.

(*) See Annexure (ADB) for specific terms and conditions.

(\$) See Annexure (PDB) for specific terms and conditions.

(+) See Annexure (CIB) for specific terms and conditions.

(x) Please refer "Death Benefit" under the Definitions section above

(y) After this benefit is paid, the following will reduce:

- the Basic Sum Assured,
- all the benefits dependent on the Basic Sum Assured, and
- the Unit Holding in the Main Account

in the same proportion that the Critical Illness Benefit paid bears to the basic death benefit at the time of the claim. On the payment of this benefit the premium on the basic Death/Maturity benefits will be re-calculated based on the reduced sum assured and the age at commencement of this policy.

(z) Please refer "Maturity Benefit" under the Definitions section above.

BENEFICIARY

The benefits under this policy are payable to:

- the policyholder (as defined in Section 2(2) of the Insurance Act, 1938), or
- the assignee (in accordance with Section 38 of the Insurance Act, 1938), or
- the nominee(s) (in accordance with Section 39 of the Insurance Act, 1938), or
- in the event of the death of the policyholder without making a valid nomination; the executors, administrators or other legal representatives of the policyholder, or
- to such person as directed by a court of competent jurisdiction in India.

The benefits shall be limited at all times to the monies payable under this policy.

PREMIUMS PAYABLE

Mode of Premium Payment :

Due date(s) of Future Premium Payments :

Amount of installment premium payable	Regular Premium(Rs.)	Extra Premium (Rs.) (&)	Date of Commencement	Date Last Premium Due
Basic Benefit Policy Fee				

Total Premium including Extra Premiums : plus Service Tax and Education Cess at prevailing applicable rate, will be collected together with the premium/adjusted from the value of units.

(&) Extra Premium on the Basic Benefit shall be recovered / adjusted by liquidating units, along with Mortality charges.

If the policyholder desires to pay the premium by a mode other than the one opted herein, the premium payable will be quoted on request.

(**) On the death of the Policyholder named herein (see Annexure (LG) for specific terms and conditions) future premium payments for all other benefits shall be waived.

(%) On the accidental disability of the Policyholder named herein (see Annexure (ADG) for specific terms and conditions) future premium payments for all other benefits shall be waived.

Special Conditions, if any :

Nominee[s]:

Name of Nominee(s) under Section 39 of the Insurance Act, 1938 :

Name of the Nominee (s)	Name of the Appointee where Nominee is Minor	Entitlement (%)

Signed for and on behalf of Kotak Mahindra Old Mutual Life Insurance Limited at Mumbai on

Authorised Signatory

/ Kotak Flexi Plan

1. Proof of Age

The premium has been calculated on the basis of the age of the life insured as declared by him/her in the proposal form. If at a future date, the age is found to be different from the age declared, without prejudice to the Company's other rights and remedies including those under the Insurance Act, 1938, and any other laws then prevailing, the policy will automatically be converted to a policy for an amended sum assured based on :

- the correct age at entry,
- the premium rates then in force, and
- the premiums paid on the policy,

subject to any additional underwriting required, the other terms and conditions of the contract remaining the same.

If the correct age is such as would have made the life insured ineligible for any of the benefits (including riders) of this policy, without prejudice to the Company's other rights and remedies including those under the Insurance Act, 1938, and any other laws then prevailing, the benefits shall be altered to those generally granted by the Company based on :

- the correct age at entry,
- the premium rates then in force, and
- the premiums paid on the policy,

subject to any additional underwriting required by the Company.

If this is not possible, the policy shall be cancelled from the date of commencement and premiums shall be refunded after deducting expenses incurred by the Company.

2. Payment of Premiums

An annual premium is payable in advance on the anniversary of the date of commencement of the policy. However, with the consent of the Company, the premium can be paid by half-yearly or quarterly installments. Further for policyholders desiring to pay premiums electronically, they can opt for monthly premium payment mode, with the consent of the Company.

A grace period of 30 days from the due date of payment will be allowed in case of annual, quarterly or half-yearly premium payment modes. And in case of monthly premium payment mode a grace period of 15 days from the due date of payment will be allowed. If the premium is not paid on or before the expiry of the grace period, the policy will automatically:

- Lapse if in first three policy years if any premium(s) have not been fully paid.
- Else enter Automatic cover maintenance thereafter.

Premiums may be revised by the Company to give effect to any changes in the prevailing tax laws or other legislation.

If death occurs within the grace period and before the payment of the premium then due, and the death claim is admitted, the claim will be settled after deducting the premium then due and the balance of the year's premium for cases where the premium is not paid annually in advance.

The policyholder has the option of making top-up premiums being not less than an amount as shall be fixed by the Company from time to time. The policyholder may instruct the Company to utilize the supplementary account for payment of premiums, on such terms and conditions as may be prescribed by the Company, from time to time in this regard.

The top-up premiums can be remitted so long as the total top-up premium injected remains within limit of 25% of the total premium paid towards the Main Account. It is clarified that no death cover is available in respect of top-up premiums.

The Company may by way of a written intimation remind the Policyholder of the premiums due and payable under this Policy. However, whether or not such an intimation is received by the Policyholder, it shall be sole responsibility of the Policyholder, at all times, to discharge the premium obligations as mentioned herein.

Likewise it shall not be obligatory on the company to issue any communication to a policyholder conveying that his/her premium paying instrument (including those for any other payments under the policy) has bounced and/or any standing instructions by the policyholder to a bank has not been honoured, thereby resulting in non-payment/non-receipt of the premium(s)/payments under the policy. As mentioned above it shall be the sole responsibility of the policyholder, to ensure that the premiums as mentioned herein (including for any other payments under the policy) are duly and properly discharged.

3. Allocation of Available Monies to Fund(s)

The basic premiums paid (excluding taxes (if any), extra premiums and policy fee) after deducting sales related expenses (please refer clause 14 for details of these and other expenses), are used by the Company to buy units of the Funds that the policyholder has elected to link his policy to. The charges, if any on lump-sum injections shall be prescribed, reviewed and revised by the Company from time to time.

The policyholder must inform the Company of the percentage allocation to each Fund. The allocation percentages, subject to IRDA Guidelines /Directions, mentioned in the schedule will apply to premiums, net of charges. As a result of differences in the performance of the selected Funds, the apportionment of the realisable value between these Funds will differ from the allocation percentages originally selected.

The policyholder may elect to amend the allocation of available monies in future. This will be effective from the premium due date and will not affect the existing unit holdings. Rs100/- will be charged for each such amendment for the allocation (premium Redirection) of available monies.

Any change in the allocation percentages mentioned in the schedule must be in writing and communicated to the Company.

The policyholder has the option to switch all or part of his holding from one Fund to another at any time subject to minimum switch amounts prescribed by the Company, from time to time. Switching shall be done by liquidating the units of one Fund at the prevailing Unit price, and converting the money so realized into units of the desired Fund at the prevailing unit price.

For the first four switches within a Policy Year, there will be no separate charges. Further switches [i.e. beyond 4 switches within a year] would attract a charge as may be specified by the company from time to time. Currently such charge is Rs. 500/-, as per such additional switch request.

Each Fund will be valued at the prevailing market price of the assets in that Fund.

The Company has the right to close any Fund at any time and can ask the policyholder to select another Fund at that time. Further the Company may add more funds to those listed above or modify the existing funds from time to time.

The Company will periodically liquidate such number of units as are necessary to meet certain charges referred to in clause 14.

The allotment of units will be done only after the receipt of the premium. The premium will be treated as received the day on which the local cheque or the demand draft payable at par is received. The premium/top-up premium will be treated as received on the day of realization of the outstation cheque/ demand draft not payable at par.

In respect of premiums/switch request received before 4.15 pm the closing unit price of the day on which the premium/switch request is received will be applicable. In respect of premium/switch request received after 4.15 pm the closing unit price of the next business day will be applicable. For written requests received for redemption of units by way of switch, surrender etc. before 4.15 pm the same day's closing unit price will be applicable. For such requests received after 4.15 pm, next business day's unit price will be applicable.

4. Revival of Lapsed Policy

When the premium is not paid within the grace period as mentioned in 2 above, the policy together with the rider benefits, shall lapse from the due date of the unpaid premium, except where the Automatic Non-forfeiture provision is applicable. However, the policyholder can revive the lapsed policy with or without rider benefits added to the policy, by making an application within a period of two years from the due date of the first unpaid premium and before the date of maturity of the policy.

The policy may be revived on the following terms:

	within six months from the due date of the first unpaid premium;	without evidence of health;	on payment of a) premiums in arrears, and; b) 9% of the premiums in arrears as an administration charge.
	after six months but within two years from the due date of the first unpaid premium and before the date of maturity of the policy;	on production of evidence of good health and good habits to the satisfaction of the Company and also the evidence of there being no adverse change in the personal or family history or occupation;	at such premium rate and from such date as may be fixed by the Company.

In either case, the available monies on revival will be used to purchase units at the unit price prevailing on the date of revival of the policy.

Where a policy lapses, the Guaranteed Maturity Benefit automatically falls away. It will only be reinstated on revival within 6 months of each unpaid premium. Otherwise the benefit at maturity will be the value of the funds in the Main and Supplementary Accumulation Accounts.

If the policy is not revived within the aforesaid period of two years the policy shall cease and surrender value if any, shall be paid after end of said period or on the expiry of third policy anniversary, whichever is later.

The Company may, at its absolute discretion, accept or decline the request for revival (made by the policyholder in writing) of a lapsed policy, or accept the request for revival on such terms and conditions as it deems fit. The revival of the policy will be effective after the Company's approval is communicated in writing to the policyholder.

5. Guaranteed Surrender Value

On receipt of all the premiums for a period of at least three consecutive years, the policy shall acquire a guaranteed surrender value with effect from the date of the third Policy anniversary, reckoned from the date of commencement.

The guaranteed minimum surrender value allowable under the policy will be Thirty Percent (30%) of all premiums paid excluding the first year's premium, rider premiums, and additional premiums/top-up premiums, if any.

This benefit shall be allowed only in case of full and complete surrender of the main account and supplementary accounts.

6. Special Surrender Value

In case of Main Account, once the policy has acquired a guaranteed surrender value, and the policyholder surrenders the Main Account, the Company will pay the higher of the guaranteed surrender value and the special surrender value. The special surrender value will be the then current value of the units in the Main Accounts (based on unit price) less a surrender charge of 3% in 4th year, 2% in 5th year, 1% in 6th year, of the value of units. The value of units in the supplementary accounts will also be paid out (currently with no surrender penalty) although company may at its sole discretion, impose a surrender charge from any future date. However, there will be no surrender charge after the term of 7 years of the Policy.

Needless to say that in case of complete surrender the Policy shall stand terminated and no further death benefit is provided

7. Partial Surrender

Partial surrender from the Main Account is admissible once the policy has acquired a guaranteed surrender value as mentioned in clause 5 above.

Partial surrenders from the Supplementary Accounts are admissible three years after the date of payment of the top-up premium into the respective Supplementary Account.

On exercise of the option of partial surrender, the Unit Holding valued at the unit price (equivalent to amount requested for part surrender and surrender charge, if any) shall be initially liquidated from qualifying Supplementary Accounts (i.e. those older than three years). In case the value of the qualifying Supplementary Accounts is insufficient to meet the part-surrender request, the Main Account shall be utilized to meet the part-surrender request, provided the policy has attained Surrender Value as herein mentioned.

Partial surrender(s) from the Main Account will attract surrender charges of 3% in 4th year, 2% in 5th year, 1% in 6th year of the value of the units surrendered, subject to minimum balance of one annualised premium. However, there will be no charge on partial surrenders after the term of 7 years of the Policy. The Company shall at any time in future, at its discretion, prescribe limits on part surrender and minimum balance Unit Holding, after part surrender.

Surrender from the Supplementary Accounts shall not attract any surrender charge, although the Company may at its sole discretion, impose a surrender charge from any future date. Further the company shall at any time in future, at its discretion, prescribe limits on part surrender and minimum remaining Unit Holdings after part surrender.

In the event of death claim, being admitted, the death benefit shall stand reduced by an amount equivalent to partial withdrawals, if any, made during the two years immediately preceding the death of life Insured. Further on the life insured attaining age 60 all partial withdrawals made under the policy will be set off against the death benefit. Partial withdrawal will only be allowed where the life insured is age 18 or above.

The guaranteed maturity benefit will be reduced proportionately for each partial withdrawal taken from the main account .

8. Automatic Non-forfeiture Provision

Once this policy has acquired a surrender value, and the premium due has not been paid within the days of grace, then such number of units will be liquidated at the prevailing unit price as are necessary to meet mortality and administration charges from main account as these fall due. In case the policy becomes a death claim whilst the non-forfeiture provision is in operation and if the claim is admitted, the basic benefit will be paid.

On the policy falling into automatic non forfeiture mode the guarantee on maturity benefit will stand withdrawn. However, where the policyholder reinstates the policy within 6 months from the date of first unpaid premium (on payment of outstanding premium along with administration charges on the same terms and conditions as detailed in clause 4), the guarantee on maturity benefit shall stand reinstated.

Further where the policy is not reinstated as mentioned above, the Guaranteed Maturity Benefit will cease. Where the policy is not so reinstated during the said period of 2 years, the policyholder will have the option to reinstate the Basic policy alone, without any Rider Benefits not any Guaranteed maturity benefit.

The Automatic Non forfeiture condition will continue until the unit value (in main account) is at least equal to one year's annualised premium where after the policy contract will stand terminated and such balance unit value along with unit value in supplementary accounts (if any) will be paid to the policyholder.

9. Reduced Paid-up Option

No reduced paid up option will be available under this policy.

10. Suicide

If, within one year of the date of issue of this policy, and/or from the date of reinstatement, the life insured commits suicide, whether being sane or insane at the time of committing suicide, the value of units shall be payable.

11. Forfeiture of Policy

The policy will be forfeited if,

- any premium is not duly paid as stated in clause 2
- and / or policy is not revived as specified in clause 4 herein above or
- the Units have been fully utilized to cover the mortality and administration charges, or
- any condition herein contained or endorsed hereon is contravened, or
- it is found that a statement made
 - in the proposal for insurance, or
 - in any report of a medical officer, or
 - in any other document leading to the issue of the policy,

was inaccurate, or false, or not made in good faith or any material matter or fact was suppressed, then, and in every such case (but subject to the provisions of Section 45 of the Insurance Act, 1938) the policy shall be void, and all claims to any benefit under this policy shall cease and all monies that have been paid in consequence of this policy shall belong to the Company, excepting in so far as whatever relief may be granted as per the law.

[*Section 45 states that "**No policy of life insurance effected before the commencement of this Act shall after the expiry of two years from the date of commencement of this Act and no policy of life insurance effected after coming into force of this Act shall, after the expiry of two years from the date on which it was effected, be called in question by an insurer on the ground that a statement made in the proposal for insurance or in any report of a medical officer, or referee, or friend of the insured, or in any other document leading to the issue of the policy, was inaccurate or false, unless the insurer shows that such statement was on a material matter or suppressed facts which it was material to disclose and that it was fraudulently made by the policyholder and that the policyholder knew at the time of making it that the statement was false or that it suppressed facts which it was material to disclose: Provided that nothing in this section shall prevent the insurer from calling for proof of age at any time if he is entitled to do so, and no policy shall be deemed to be called in question merely because the terms of the policy are adjusted on subsequent**

12. Assignment and Nomination

An assignment of this policy may be made by an endorsement upon the policy itself or by a separate instrument signed in either case by the assignor specifically stating the fact of assignment and duly attested. Such assignment shall be operative as against the Company effective

from the date that the Company receives a written notice of the assignment.

The life insured, where he is the holder of the policy, may, at any time before the date of maturity of policy, make or change a nomination for the purpose of payment of the monies secured by the policy in the event of his death. Where the nominee is a minor, the policyholder who is also the life insured may appoint a person to receive the money during the minority of the nominee. Nomination shall be made or changed by an endorsement on the policy and by communicating the same in writing to the Company.

By recording the assignment or registering the nomination or change in nomination, the Company does not express itself upon the validity nor accept any responsibility on the assignment or nomination.

13. Notice

Any notice, information or instruction to the Company must be in writing and delivered to the address intimated by the Company to the policyholder which is currently:

Customer Care :
Kotak Mahindra Old Mutual Life Insurance Limited
11-12, Krishna House,
2nd Floor, Raghuvanshi Compound,
Senapati Bapat Marg,
Lower Parel (West)
Mumbai 400013
Telephone : 6050 5000/ 1800 22 8081
Fax No.; 022 - 66635363
e-mail: clientservicedesk@kotak.com

The Policyholder is also advised to promptly notify the Company of any change in his/her address and/or that of his/her nominee

Any such notice, information and instruction shall be deemed to be served 7 days after the posting, or immediately upon receipt by the Company /Policyholder in the case of recorded hand delivery or courier.

The Company may change the address stated above and intimate the policyholder of such change by suitable means.

Any notice, information or instruction from the Company to the policyholder shall be mailed to the address specified in the proposal form or to the changed address as intimated to the Company in writing.

Any such notice, information and instruction shall be deemed to be served 7 days after the posting, or immediately upon receipt by the Company /Policyholder in the case of recorded hand delivery or courier.

14. Charges

Sales Related Expense Charges

Sales related expense charges are required to meet selling expenses (including commission paid to agents). They are deducted from the premiums before allocation to the respective Fund.

For the first year, the sales related expense charges as mentioned in the summary of charges (1) and will be deducted as and when premiums are paid.

For the second and subsequent years, the sales related expense charges will be equal to 4.375% of the premiums and will be deducted as and when premiums are paid.

Administration Expense Charges

Administration expense charges are required to meet administration expenses. They are met by liquidating units of the Fund(s) invested in.

For the first year, the administration expense charges are equal to 7% of the annual premium (for premiums up to Rs. 20,000) and 3% of the annual premium (for that portion of the premium in excess of Rs. 20,000), and will be taken from the Funds in monthly instalments.

For the second and subsequent years, the administration expense charges are currently equal to 4% of the annual premium (for premiums up to Rs. 20,000) and 2% of the annual premium (for that portion of the premium in excess of Rs. 20,000), and will be taken from the Funds in monthly instalments. This charge may be changed in future, but only if a change takes place for all similar policies and on prior written notice to the policyholder. This charge will not be increased by more than 40% from the original level during the first 10 years of the contract term, or by more than 100% from the original level after the first 10 years of the contract term.

Fund Management Charge *

The Fund Management Charge depends on the Fund selected:

Fund	Charges as a % of the value of the assets in each fund of the Main / Supplementary Account / Post Maturity Account
Kotak Guaranteed/Dynamic Money Market Fund	0.6 % per annum
Kotak Guaranteed/Dynamic Gilt Fund	1.0 % per annum
Kotak Guaranteed/Dynamic Bond Fund	1.2 % per annum
Kotak Guaranteed/Dynamic Balanced Fund	1.3 % per annum
Kotak Guaranteed/Dynamic Growth Fund	1.5 % per annum
Kotak Guaranteed/Dynamic Floating Rate Fund	1.2% per annum
Kotak Aggressive Growth Fund	1.6% per annum

The Guaranteed funds apply to main account and the rest apply to the supplementary account. This charge may be changed in future, but only if a change takes place for all participants in that Fund and on prior written notice to the policyholder. This charge will be taken monthly from the assets in each Fund, and will thus be reflected in the unit prices (selling and buying).

* These rates will not be increased by more than 40% from the initial levels.

Mortality Charges

Mortality charges are required to meet the benefits payable on death during each year. The Mortality Charges, along with extra premium on the basic benefit shall be met by liquidating, from the Main Account, units of the Fund(s) invested in. The recovery takes place in monthly instalments every year.

The annual mortality charge will be equal to greater of zero OR the (basic sum assured less premiums due but not paid less the prevailing value of the unit holding in Main Account) multiplied by the mortality rate for the life insured's current age. The current mortality rates are set out in the table below. These rates may be changed in future, but only if a change takes place for all similar policies and on prior written notice to the policyholder.

These charges as stated in the table below may be changed in future, but only if a change takes place for all similar policies and on prior written notice to the policyholder

Mortality table

Age	Rate		Age	Rate		Age	Rate
14	0.000713		37	0.001868		60	0.013073
15	0.000770		38	0.001996		61	0.014391
16	0.000823		39	0.002140		62	0.015904
17	0.000873		40	0.002328		63	0.017612
18	0.000919		41	0.002495		64	0.019516
19	0.000961		42	0.002638		65	0.021615
20	0.000999		43	0.002795		66	0.022724
21	0.001033		44	0.002997		67	0.025617
22	0.001063		45	0.003248		68	0.028823
23	0.001090		46	0.003548		69	0.032372
24	0.001113		47	0.003899		70	0.036294
25	0.001407		48	0.004298		71	0.040623
26	0.001422		49	0.004747		72	0.045392
27	0.001434		50	0.005244		73	0.050639
28	0.001441		51	0.005819		74	0.056404
29	0.001445		52	0.006443		75	0.062728
30	0.001445		53	0.007116			
31	0.001446		54	0.007839			
32	0.001476		55	0.008611			
33	0.001521		56	0.009433			
34	0.001583		57	0.010294			
35	0.001662		58	0.011025			
36	0.001757		59	0.011951			

Summary of charges

The details of the charges to be levied are set forth in the table below. Under unforeseen circumstances, the charges may be increased to the maximum level as mentioned in this table.

S.No.		Current	Maximum																
	Premium Related																		
1.	Sales Related																		
	<i>First Year</i>	<table border="1"> <thead> <tr> <th>Premium paying Term</th> <th>Sales expense Charge in FY</th> </tr> </thead> <tbody> <tr> <td>3</td> <td>28%</td> </tr> <tr> <td>5,6,7</td> <td>42%</td> </tr> <tr> <td>10 to 14</td> <td>56%</td> </tr> <tr> <td>15 and more</td> <td>65%</td> </tr> </tbody> </table>	Premium paying Term	Sales expense Charge in FY	3	28%	5,6,7	42%	10 to 14	56%	15 and more	65%	Same as current						
Premium paying Term	Sales expense Charge in FY																		
3	28%																		
5,6,7	42%																		
10 to 14	56%																		
15 and more	65%																		
	<i>Other Years</i>	4.375% of the premium	Same as current																
2.	Administration Expense Charge		Increased maximum by 40% from the original level during first 10 years or by 100% of the original level after 10 years																
	<i>First Year</i>																		
	Premium <= 20,000	7%																	
	Portion of Premium in excess of 20,000	3%																	
	<i>Other Years</i>																		
	Premium <= 20,000	4%																	
	Portion of Premium in excess of 20,000	2%																	
3.	Fund Management Charges	<table border="1"> <thead> <tr> <th>Fund</th> <th>Charges as a % of the value of the assets in each fund of the Main / Supplementary Account</th> </tr> </thead> <tbody> <tr> <td>Kotak Guaranteed/ Dynamic Money Market Fund</td> <td>0.6 % per annum</td> </tr> <tr> <td>Kotak Guaranteed/ Dynamic Gill Fund</td> <td>1.0 % per annum</td> </tr> <tr> <td>Kotak Guaranteed/ Dynamic Bond Fund</td> <td>1.2 % per annum</td> </tr> <tr> <td>Kotak Guaranteed/ Dynamic Balanced Fund</td> <td>1.3 % per annum</td> </tr> <tr> <td>Kotak Guaranteed/ Dynamic Growth Fund</td> <td>1.5 % per annum</td> </tr> <tr> <td>Kotak Guaranteed/ Dynamic Floating Rate Fund</td> <td>1.2% per annum</td> </tr> <tr> <td>Kotak Aggressive Growth Fund</td> <td>1.6% per annum</td> </tr> </tbody> </table>	Fund	Charges as a % of the value of the assets in each fund of the Main / Supplementary Account	Kotak Guaranteed/ Dynamic Money Market Fund	0.6 % per annum	Kotak Guaranteed/ Dynamic Gill Fund	1.0 % per annum	Kotak Guaranteed/ Dynamic Bond Fund	1.2 % per annum	Kotak Guaranteed/ Dynamic Balanced Fund	1.3 % per annum	Kotak Guaranteed/ Dynamic Growth Fund	1.5 % per annum	Kotak Guaranteed/ Dynamic Floating Rate Fund	1.2% per annum	Kotak Aggressive Growth Fund	1.6% per annum	Maximum increase of 40% from the current level
Fund	Charges as a % of the value of the assets in each fund of the Main / Supplementary Account																		
Kotak Guaranteed/ Dynamic Money Market Fund	0.6 % per annum																		
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Kotak Guaranteed/ Dynamic Floating Rate Fund	1.2% per annum																		
Kotak Aggressive Growth Fund	1.6% per annum																		
4.	Mortality Charges	The age wise rates are mentioned above	conditional																
5.	Initial Charge on top-up premium	Shall be prescribed by the Company from time to time	N.A.																

S.No.		Current	Maximum								
6.	Surrender Charge in respect of Special Surrender Value										
	Main Account	<table border="1"> <tr> <td>4th policy year</td> <td>3%</td> </tr> <tr> <td>5th policy year</td> <td>2%</td> </tr> <tr> <td>6th policy year</td> <td>1%</td> </tr> <tr> <td>7th year onwards</td> <td>Nil</td> </tr> </table>	4th policy year	3%	5th policy year	2%	6th policy year	1%	7th year onwards	Nil	Same as current
4th policy year	3%										
5th policy year	2%										
6th policy year	1%										
7th year onwards	Nil										
	Supplementary Account	No surrender allowed in first policy year and 0% thereafter	5%								
7.	Miscellaneous charges	For premium redirection Rs 100/- and for an Alteration Rs 500/- for each alteration									
8.	Service Tax	12%	As per statutory provisions								
9.	Education Cess	2% of Service Tax	As per statutory provisions								

15. Loans

No Loans are permissible on this policy.

16. Claim

All claims payable will be subject to production of proof of the claim event satisfactory to the Company, such other requirements as stipulated by the Company and the legal title of the claimant, satisfactory to the Company.

The primary documents normally required for processing a claim are:

- intimation of the claim event, in writing and in the Company's format and signed by the beneficiary / nominee/ assignee/ legal heirs as the case may be. This intimation shall mention the following :
 - a statement that the claim event (i.e. death/ accidental death/ permanent disability/critical illness) has occurred
 - details of the policy under which the insured is covered
 - date of the claim event
 - place of occurrence of claim event (i.e. residence/ hospital etc.) and the address of such place
 - cause of claim event with supporting documents
 - proof of claim event with supporting documents (e.g. original death certificate in the case of a death claim/hospital reports in the case of a critical illness claim etc.)
- original policy document
- proof of age of the insured, if this has not been previously admitted by the Company (e.g. birth certificate, school leaving certificate etc.)

The Company reserves the right to call for any additional information and documents required to satisfy itself as to the validity of a claim.

The amount due under this policy is payable at the office of the Company situated at Mumbai, but the Company at its absolute discretion may fix an alternative place of payment for the claim at any time before or after the policy has become a claim.

17. Insurance Ombudsmen

The Company shall endeavour to promptly and effectively address Policyholder's grievances. However, in case the Policyholder may not be satisfied with the response of the Company, he/she may also approach the Insurance Ombudsman located in his/her region. Details of the offices of the Ombudsmen across the country is made available on the website of the Company at www.kotaklifeinsurance.com and will also be made available to the Policyholder on request.

18. Free Look Provision

The Policyholder is offered a 15 days free look period, from the date of receipt of this policy. During this period the Policyholder may choose to reconsider his/her decision to hold this policy, or may choose to return the same within the said 15 days. Should the Policyholder choose to return the Policy, he/she shall then be entitled to a refund of the premium paid after adjustments for expenses for medical examination, stamp duty and proportionate risk premium for the period of cover.

III. ANNEXURES

Annexure : FD

Allocation of monies to funds is subject to IRDA guidelines / directions

Fund Descriptions

- 1) Kotak Guaranteed Money Market Fund [for Main Account] and Kotak Dynamic Money Market Fund [for Supplementary Account]: The portfolio will consist of money market investments such as treasury bills, commercial paper, certificates of deposit, short-term deposits, bills of exchange, debentures, bonds and Government securities etc.

	Minimum	Maximum
Short term Investments such as money market instruments, short term bank deposits, call money and cash	100%	100%

- 2) Kotak Guaranteed Gilt Fund [for Main Account] and Kotak Dynamic Gilt Fund [for Supplementary Account]: The portfolio will primarily consist of Government securities and infrastructure debt assets as defined in the IRDA regulations as per the following indicative investment pattern.

	Minimum	Maximum
Investment in Government / Government guaranteed securities	80%	100%
Short term Investments such as money market instruments, short term bank deposits, call money and cash	0%	20%

- 3) Kotak Guaranteed Bond Fund [for Main Account] and Kotak Dynamic Bond Fund [for Supplementary Account] : The portfolio will consist of highly rated debt instruments including corporate debt and infrastructure debt assets as defined in the IRDA regulations, Government securities and short term investments.

	Minimum	Maximum
Investment in Government / Government guaranteed securities	0%	75%
Investment in other debt securities	25%	100%
Short term Investments such as money market instruments, short term bank deposits, call money and cash	0%	20%

- 4) Kotak Guaranteed Balanced Fund [for Main Account] and Kotak Dynamic Balanced Fund [for Supplementary Account]: The portfolio will include primarily listed Indian equity shares, debt instruments including corporate debt, Government securities and short term investments

	Minimum	Maximum
Investment in listed equity shares	30%	60%
Investment in Government / Government guaranteed securities and other debt securities and infrastructure assets	20%	70%
Short term Investments such as money market instruments, short term bank deposits, call money and cash	0%	20%

5) Kotak Guaranteed Growth Fund [for Main Account] and Kotak Dynamic Growth Fund [for Supplementary Account]: The portfolio will consist of a professionally managed portfolio primarily invested in listed equity and equity-related investments. Security will be enhanced through holdings in Government and other debt securities, infrastructure assets as defined in the IRDA regulations together with short-term investments.

	Minimum	Maximum
Investment in equity shares / equity related instruments	40%	80%
Investment in Government / Government guaranteed securities and other debt securities and infrastructure assets	20%	60%
Short term Investments such as money market instruments, short term bank deposits, call money and cash	0%	20%

6) Kotak Guaranteed Floating Rate Fund [for Main Account] and Kotak Dynamic Floating Rate Fund [for Supplementary Account]: The portfolio will consist of highly rated floating rate debt instruments including corporate debt and infrastructure debt assets as defined in the IRDA regulations, Government securities and short term investments.

	Minimum	Maximum
Investment in Government / Government guaranteed securities	0%	75%
Investment in floating rate debt instruments	25%	100%
Short term Investments such as money market instruments, short term bank deposits, call money and cash	0%	20%

7) Kotak Aggressive growth fund [For supplementary account]

The portfolio will consist of a professionally managed portfolio primarily invested in listed equity and equity-related investments with a balance holding in debt securities. This will be a higher risk portfolio with potential to earn higher returns but with a volatility of returns, which may be negative in a particular year

	Minimum	Maximum
Investment in equity shares / equity related instruments	60%	100%
Debt Instruments	0%	40%

The Company may add more funds to those listed above from time to time.