

accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.

(2) Any person making default in complying with the provision of this section shall be punishable with fine, which may extend to five hundred rupees.

The product leaflet gives only the salient features of the plan. The policy document is the conclusive document, and provides in detail all the conditions relating to the Kotak Retirement Income Plan

#### Contact details

Ahmedabad: 6408521-29	Jodhpur: 2632901/02	Nagpur: 520582-85
Bangalore: 212 2842/47	Karnal: 2268671/73	Nasik: 5605000
Bhavnagar: 2525163/67	Kolhapur: 2659007-09	NewDelhi: (Ambhadeep) 51795000
Bhopal: 2777741-45	Kolkata: 22881799	NewDelhi: (Def.Col.)8595000
Chandigarh: 387000	Kolkata:(Gorihant) 221617714/15/16/17	Palanpur: 261911-12
Chennai:28544859/8577679	Ludhiana: 389642-47	Pune: 6059041-50
Gandhidham: 225940-44	Mumbai:(Lower Parel) 56614602/10	Rajkot: 2242830-33
Guwahati: 2599120	Mumbai: (Chembur)55995000	Surat: 23463804/07
Hyderabad: 3412929/39	Mumbai: (Andheri)56765000	Vadodara: 2323706-10
Indore: 525612-16	Nadiad:2561090-93	Vapi: 434913-16
Jaipur: 2371627-29		
JamNagar: 2558752/54		

☎ 1600-22-8081



OM Kotak Mahindra Life Insurance Company Ltd.

Regn. No.: 107.

Regd. Office: 6th Floor, Peninsula Chambers,  
Peninsula Corporate Park,

Ganpatrao Kadam Marg, Lower Parel,  
Mumbai - 400 013. Tel.: 56635000.

Website: [www.omkotakmahindra.com](http://www.omkotakmahindra.com)

E-mail: [marketing@omkotakmahindra.com](mailto:marketing@omkotakmahindra.com)

Insurance is the subject matter of solicitation

Form No.: KRPO1

# kotak

## RETIREMENT INCOME PLAN



A pension builder plan with life insurance options.

kotak

PREFERRED RETIREMENT SOLUTIONS



☎ 1600-22-8081



Today you are a self-reliant individual, working hard to realize your dreams in this fast-paced world. You live on your own terms and achieve what you want out of life. But, you need to stop for a moment and think about your future after retirement. Wouldn't you want to enjoy the lifestyle that you've been accustomed to, without having to look to others for financial support?

Presenting the Kotak Retirement Income Plan, which is designed to give you the financial independence to meet your requirements after retirement. This plan helps you live your retired life comfortably without worrying about inflation and increasing insecurities.

What is the Kotak Retirement Income Plan?

The Kotak Retirement Income Plan is a savings plan designed to meet your post-retirement needs. It is a plan that gives you "jeene ki azaadi" by giving you the choice to remain independent even after retirement.

The Kotak Retirement Income Plan is a participating plan. The plan comes in two forms:

(i) With Cover (ii) Without Cover

Who can avail of the Kotak Retirement Income Plan?

How old do you have to be to avail of this plan?      Minimum Age - 18 yrs  
Maximum Age - 60 yrs

For what term can you choose to pay the premiums?      5 yrs - 30 yrs

How old do you have to be to receive your annuity?      Minimum Age - 45 yrs  
Maximum Age - 65 yrs

At what intervals can you pay the premium?      **Mode**  
Quarterly  
Half yearly  
Annually

What are the advantages of the Kotak Retirement Income Plan?

- You can choose to retire at any age between 45 years and 65 years.

**On Retirement:**

You may take a lump sum in cash of upto a third of your



Basic Sum Assured or Accumulation Account\*, whichever is higher; and the balance of the benefit you are eligible for will be used to buy an annuity of your choice.

**Annuity Options:**

You may buy an annuity either from OM Kotak Mahindra (subject to the choice and rates available at that time)\*\* , or from any other insurer.

**Early Retirement Benefits:**

You may opt to retire early, i.e. at any age before the normal retirement date (subject to the policy being in force for 3 years or your attaining a minimum age of 45 years, whichever is later). You can then secure benefits with your Accumulation Account, net of an early retirement charge of 5%.

If the early retirement is due to ill health, then you may retire before attaining the age of 45. You can then secure benefits with your full Accumulation Account.

**Late Retirement Benefits:**

You may opt to retire after the retirement date originally selected, and select a new retirement date (subject to a maximum of 65 years). No further premiums will be payable and the death benefit will be equal to the balance in Accumulation Account. (However, all riders will cease at the original retirement date).

- You can make **lump sum injections** into your policy at any time before retirement (such lump sum injections during a year may not exceed 25% of the Basic Sum Assured). A Supplementary Accumulation Account will be created for this, and will be paid out in the same manner as other benefits.

- You may exercise the option of paying premiums from the **Supplementary Accumulation Account**, created from "lump sum injections", if the need arises.

- For a "With Cover" plan, you have the facility of **Automatic Cover Maintenance**, which ensures that the cover remains in force even when you miss the premium payments. This facility is available after the first three years of the term.

- You have the option of paying premiums in quarterly, half yearly or yearly installments.

- You have the facility of a 15 day **free look period**.

\*Accumulation Account is your personal account in which the premiums that you pay are deposited, the returns declared every year are added and risk and expense charges are deducted.

\*\*For example, you can currently avail of the Kotak Immediate Income Plan, which gives the option of Life Annuity with Return of Purchase Price. The annual annuity rate applicable for an immediate annuity purchase now is 6.11% of Purchase Price (before deduction of charges), for the age group 56 years to 65 years. This, however, will vary with prevailing market interest rates, but will be competitive.

What value-adds you can opt for?

You may avail of the following value-adds for a nominal premium at the time of taking the policy, subject to the aggregate premium on the value-adds not exceeding 30% of the premium on the basic benefit.

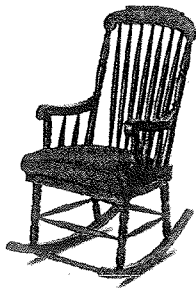


**Term/Preferred Term Benefit \*\*:** In the event of death during the term of this benefit, the beneficiary would receive an additional Death Benefit amount, which is over and above the Sum Assured. The maximum amount of benefit you can avail of is equal to the Basic Sum Assured. Where the Term Benefit cover applied for is more than Rs.10 lakhs, better rates may apply, subject to meeting eligibility requirements.

**Accidental Death Benefit:** In the event of death as a result of an accident during the term of this benefit, your beneficiary will receive an additional benefit, which is over and above the Basic Sum Assured. The maximum Accidental Death Benefit you can avail of is equal to the Basic Sum Assured (subject to a maximum of Rs.10 lakhs).

**Critical Illness Benefit\*\*:** In case of the first occurrence of a critical illness during the term of this benefit, the Critical Illness Benefit Sum Assured will be added to the Supplementary Accumulation Account. Once the addition is made to the Supplementary Accumulation Account, the Basic Sum Assured would reduce by the Critical Illness Benefit Sum Assured, the Basic Accumulation Account would reduce in the same proportion and future premiums for the plan would be recalculated based on the reduced Sum Assured. The maximum Critical Illness Benefit Sum Assured you can avail of is equal to the Basic Sum Assured (subject to a limit of Rs.20 lakhs).  
(Please contact our Life Advisor for the list of critical illnesses covered.)

**Permanent Disability Benefit:** If you meet with an accident during the term of this benefit, and are permanently disabled, you would be entitled to an additional amount, which is over and above the Basic Sum Assured. This amount will be added to the Supplementary Accumulation Account and will be available on retirement. The maximum benefit available under this plan is equal to the Basic Sum Assured (subject to a maximum of Rs.10 lakhs).  
*Permanent Disability is defined as the permanent and immediate inability to work or the permanent loss of use of two limbs or a total and permanent loss of sight.*



**Life Guardian Benefit:** In case of the unfortunate death of the proposer, this benefit keeps the policy alive by waiving all future premiums on the policy. This is available only where the proposer and the life insured are two different individuals.

**Accidental Disability Guardian Benefit:** In case the proposer is permanently disabled as a result of an accident, this benefit keeps the policy alive by waiving all future premiums on the policy. This is available even if the proposer is also the life insured.

\*\*Are available as value-adds only on the "With Cover" plan.

What are the Tax Benefits on this Plan?

Premiums upto Rs.10,000 are eligible for a tax deduction under Sec. 80 CCC (1) of the Income Tax Act, 1961.

On retirement, the portion taken in cash (upto one third of the benefit) is currently not taxed.

What happens in the event of the death of the life insured before retirement?

For the "With Cover" plan:

The benefits to the beneficiary will be, greater of:

- (i) Sum Assured less all the premiums due but not paid, or
- (ii) Accumulation Account

This is used to buy an annuity, and provide commutation benefit, in accordance with the beneficiary's choice.

For the "Without Cover" plan:

The benefits to the beneficiary will be, greater of:

- (i) Return of premiums (without interest), or
- (ii) Accumulation Account.

This will be used to buy an annuity, and provide commutation benefit, in accordance with the beneficiary's choice.

How does the Kotak Retirement Income Plan work?

Mr. Mehta is a 35 year old man, who wishes to retire at age 60. He invests in the Kotak Retirement Income Plan with a Basic Sum Assured of Rs.3 lakhs. He considers the following two options; "With Cover" - Option A, and "Without Cover" - Option B.

	Option A	Option B
Kotak Retirement Income Plan premium	Rs.9,750	Rs.9,060
Term Benefit premium (3 lakhs of cover)	Rs.1,650	
Accidental Death Benefit premium (3 lakhs of cover)		Rs.240
<b>Total Annual Premium Paid</b>	<b>Rs.11,400</b>	<b>Rs.9,300</b>

(a) What is the benefit available to Mr.Mehta on retirement?

Under Option A,

Assuming that Mr. Mehta's Accumulation Account grows at 5% p.a., the fund available to him will be Rs.4,04,344. Assuming that it grows at 10%, then the fund available to him will be Rs.8,73,820.

Mr. Mehta may commute upto a third in cash immediately, and buy an annuity with the remaining benefit.



#### Under Option B,

Assuming that Mr. Mehta's Accumulation Account grows at 5% p.a., the fund available to him will be

Rs.3,99,486. Assuming that it grows at 10%, then the fund available to him will be Rs.8,56,654.

Mr. Mehta may commute upto a third in cash immediately, and buy an annuity with the remaining benefit.

(b) What is the benefit available in the event of the unfortunate death of Mr. Mehta after 15 years?

#### Under Option A,

Mr. Mehta's beneficiary will be eligible for the greater of Rs.3 lakhs or the balance in the Accumulation Account. The balance in the Accumulation Account will be less than Rs.3 lakhs, even if the Accumulation Account grows at 10% per annum. He/she will also receive an additional Rs.3 lakhs under the "Term Benefit", as Mr. Mehta availed of this value-add by paying a nominal premium of Rs.1,650 p.a. for it. The beneficiary may commute up to a third in cash immediately, and buy an annuity from the remaining benefit.

#### Under Option B,

Mr. Mehta's beneficiary will be eligible for Rs.1,79,726 if his Accumulation Account grows at 5% per annum, and Rs.2,75,654 if his Accumulation Account grows at 10% per annum. In the event that Mr. Mehta's death has been due to an accident, then his beneficiary will receive an additional Rs.3 lakhs under the "Accidental Death Benefit", as Mr. Mehta availed of this value-add by paying a minimal premium of Rs.240 p.a. for it. The beneficiary may commute upto a third in cash immediately, and buy an annuity with the remaining benefit.

#### What do you do next?

To find out more about our plans, you can call us at the numbers mentioned on the last page or e-mail us at [marketing@omkotakmahindra.com](mailto:marketing@omkotakmahindra.com)

#### About us:

We are a joint venture between Kotak Mahindra Bank Ltd. and Old Mutual Plc. Kotak Mahindra believes in offering its customers a lifetime of value. A commitment that has made it a leading financial services group with net worth of



around Rs.1400 crores as well as a market leader in the areas of car finance, investment banking, and distribution of financial products.

Old Mutual, a company with over 150 years of experience in life insurance, is an international financial services group listed on the London Stock Exchange and is a member of the Fortune Global 500 list of companies with assets under management worth over US \$208 billion (as on 31 December, 2001). For our customers, this joint venture translates into a company, which combines international expertise with an understanding of the local market.

#### General exclusion:

In case you commit suicide within 1 (one) year of issue of the plan, no benefits outlined in the plan would be payable. In case the proposer commits suicide within 1 (one) year of issue of the plan, no benefits under the Life Guardian Benefit will be allowed.

#### Exclusions for Accidental Death Benefit, Permanent Disability Benefit and Kotak Accidental Disability Guardian Benefit:

The Accidental Death Benefit, Permanent Disability Benefit, Critical Illness Benefit and Kotak Accidental Disability Guardian Benefit would not be paid out in the following circumstances:

- Self inflicted injuries, suicide, insanity, immorality, committing any breach of law or being under the influence of drugs, liquor etc.
- When the life insured is engaged in aviation or aeronautics other than as a passenger on a licensed commercial aircraft operating on a scheduled route.
- Due to injuries from war (whether war is declared or not), invasion, hunting, mountaineering, motor racing of any kind, other dangerous hobbies or activities, or having been on duty in military, para-military, security or police organization.

#### Additional Exclusion for Critical Illness:

- Unreasonable failure to seek or follow medical advice.
- Any pre-existing medical condition not disclosed at inception.
- Infection with Human Immunodeficiency Virus (HIV) or conditions due to Acquired Immune Deficiency Syndrome (AIDS).

In addition, no benefit would be paid in respect of the exclusions specific to each critical illness.

#### Prohibition of rebates:

Section 41 of the Insurance Act, 1938 states:

(1) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy