

# Life Begins at Retirement =



A Non-Participating, Non-Linked, General Annuity Product





## KOTAK ASSURED PENSION

**Kotak Assured Pension** is an annuity plan that promises to pay a regular stream of income on immediate basis or post deferment period for life ensuring a worry-free retirement.

The plan will be offered to Individual Customers (Including customers transferring UK tax relieved assets through Qualifying Recognised Overseas Pension Scheme i.e. QROPS), Reverse Mortgage Schemes, Subscribers of NPS.

#### Who can buy this product?

Individual Customers who wish to financially secure their retirement can opt for this plan, it will include:

- New Customers (Individual)
- Existing Customers (Individual)
- QROPS Customers
- NPS Subscribers
- Nominees of Deceased Pension Plan Policyholders of Kotak Life Insurance

Note: Individual Customers means Life Assured & Policyholders.



## **KEY FEATURES**

#### ■ Immediate Annuity

- ✓ 8 Options to choose from
- ✓ Flexibility to avail additional annuity payout through Top Up
- ✓ Issued annuity rates are guaranteed for lifetime
- ✓ Higher Annuity Rates for Higher Premium

#### ■ Deferred Annuity

- ✓ 2 Options to choose from
- ✓ Option to choose Single, Regular or Limited Premium Payment Term
- $\checkmark$  Flexibility to choose Deferment Period between 1 10 years basis on your annuity requirement
- ✓ Guaranteed<sup>®</sup> Additions accrued during the Deferment Period
- ✓ Lump-sum amount payable on Death of Annuitant or Surviving Annuitant during & after the Deferment Period
- ✓ Issued Annuity Rates are guaranteed for lifetime
- ✓ Higher Annuity Rates for Higher Premium

@Guaranteed if the policy is in force and all premiums are paid in full.



## PLAN WORKING

#### Step 6

Provide your Age and Pay the Premium

#### Step 5

Choose Premium Payment Term and Premium Payment Frequency

#### Step 1

Choose between Immediate /Deferred Annuity basis your requirement

#### **Kotak Assured Pension**

#### Step 4

Choose the Annuity Payout Frequency

#### Step 2

Choose the Annuity Option as per your requirement

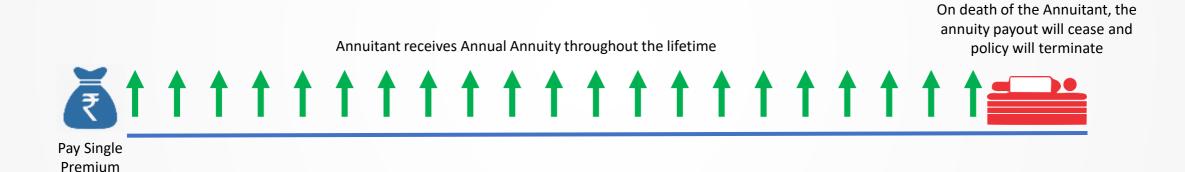
#### Step 3

In case of Deferred Annuity, choose Deferment Period



#### **Option 1: Lifetime Income**

Annuity will be paid throughout the lifetime of the Annuitant, which will cease only on death of the Annuitant.

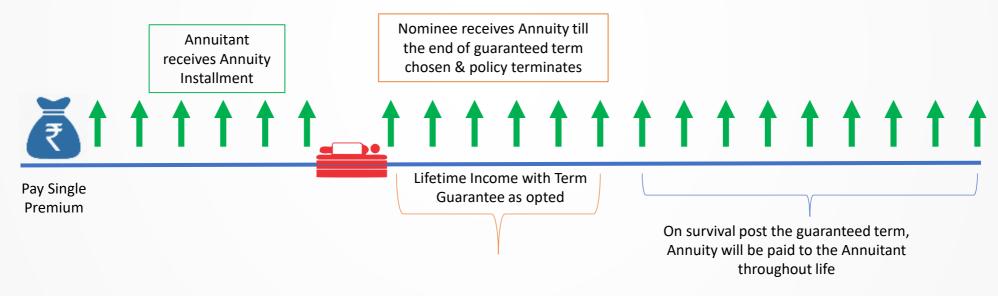




#### Option 2: Lifetime Income with Term Guarantee of 5 / 10 / 15 / 20 years

The annuity will be paid at least for a guaranteed period of 5 / 10 / 15 / 20 years as chosen by the Annuitant, irrespective of the survival status of the Annuitant. Upon death of the Annuitant during the guaranteed term, the annuity will continue to be paid to the Nominee, till the expiry of the guaranteed term.

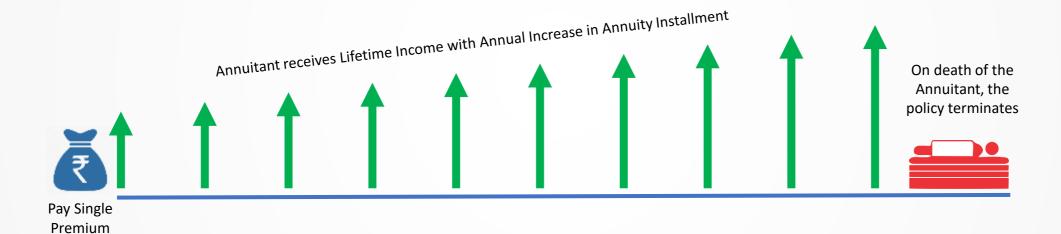
- In the event where the Annuitant survives post the chosen guaranteed term, then the payout will continue throughout his / her lifetime.
- On death of the Annuitant after the guaranteed period, the annuity payout will cease.





#### **Option 3: Lifetime Income with Annual Increase of 3% or 5%**

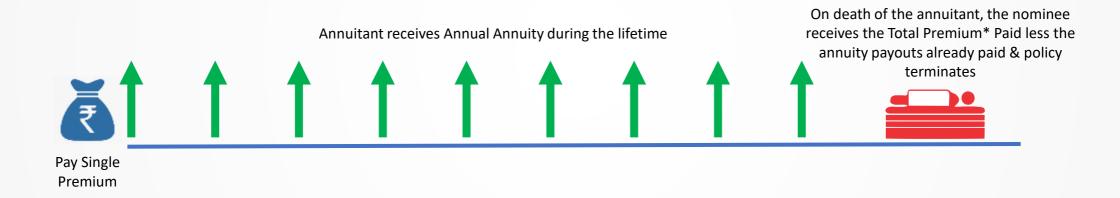
Annuity will be paid throughout the lifetime of the Annuitant. However, the annuity payout shall increase either by 3% or 5% p.a. at the end of every policy year (simple interest) as opted by the Annuitant. In case of unfortunate demise of the Annuitant, the annuity payments will cease immediately.





#### **Option 4: Lifetime Income with Balance Cash- Back**

Annuity will be paid to the Annuitant throughout his/her lifetime. However, in case of unfortunate demise of the Annuitant, the Total Premium\* Paid (excluding Goods and Services Tax or other statutory levies, if any) less the annuity payouts already paid, shall be payable to the nominee. In case the total annuity payouts already paid exceeds the Total Premium\*, no Death Benefit will be payable.



<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.

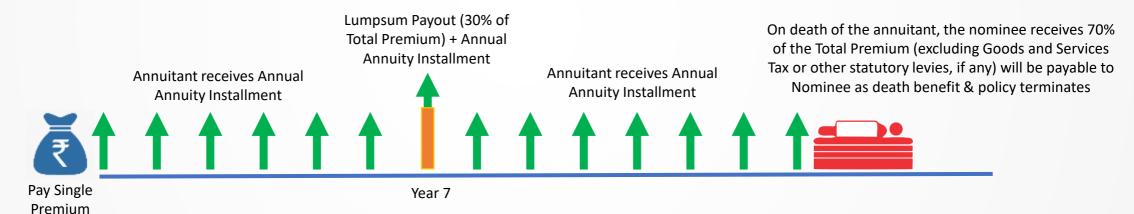


#### **Option 5: Lifetime Income with Cash-Back in parts**

Annuity will be paid to the Annuitant throughout his/her lifetime. In the event where Annuity has been paid for a period of 7 years (in full), 30% of the Total Premium\* Paid (excluding Goods and Services Tax and Other Levies, if any) shall be payable to the Annuitant as a lump-sum at the end of 7<sup>th</sup> year.

However, in case of unfortunate demise of the Annuitant, the benefit payable shall be as follows:

- **Death within 7 years from date of commencement of the Policy**: 100% of Total Premium\* (exclusive of Goods and Services Tax and Cess, if any) shall be payable to Nominee and the policy terminates
- Death after 7 years from date of commencement of the Policy: 70% of Total Premium\* (exclusive of Goods and Services Tax and Cess, if any) shall be payable to Nominee and the policy terminates



<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.



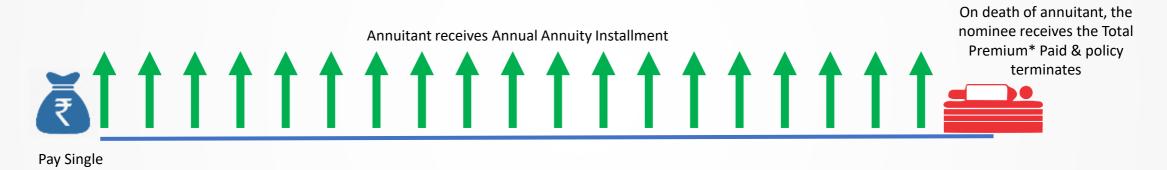
Premium

## SINGLE LIFE ANNUITY OPTIONS

**Option 6: Lifetime Income with Cash-Back** 

6a: Lifetime Income with Cash-Back on Death

Annuity will be paid throughout the lifetime of the Annuitant and upon the death of the Annuitant, the Total Premium\* Paid (excluding Goods and Services Tax or other statutory levies, if any) will be paid back to the nominee.



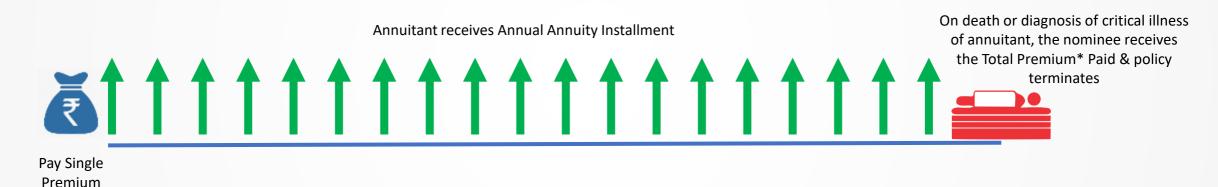
<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.



#### **Option 6: Lifetime Income with Cash-Back**

#### 6b: Lifetime Income with Cash-Back on Death or Critical Illness

Annuity will be paid throughout the lifetime of the Annuitant and on the event of the Annuitant being diagnosed with any one of the 6 specified Critical Illnesses before attainment of 86 years or upon the Death of the Annuitant whichever is earlier, the Total Premium\* Paid (excluding Goods and Services Tax or other statutory levies, if any) will be paid back to the Annuitant / Nominee.



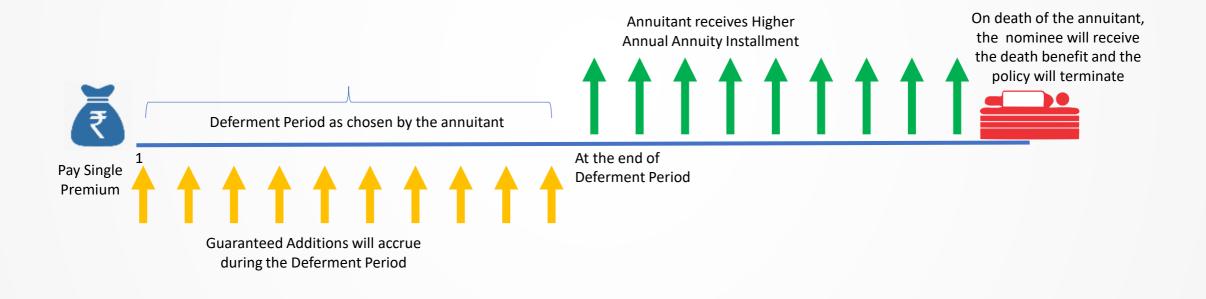
Note: For nominees of existing pension policyholders, "Lifetime Income with Cash-Back on Death or Critical Illness" shall not be allowed if the Nominee is less than 18 years or is above 80 years.

<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.



#### Option 7: Deferred Income with Cash-Back (Single Pay)

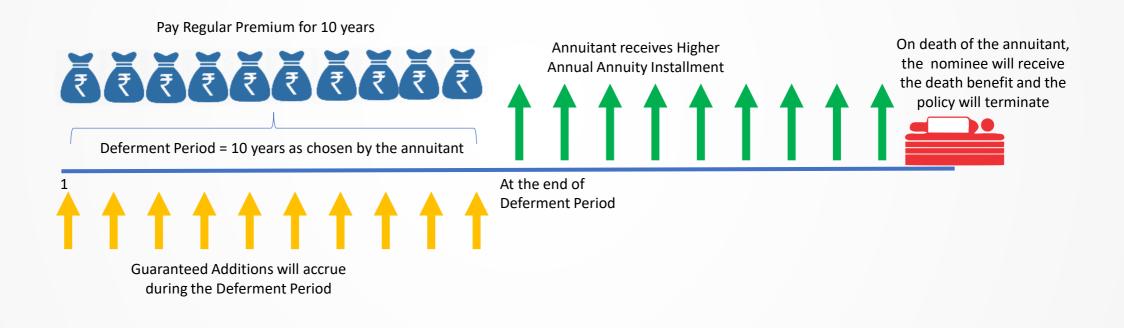
Annuity will be paid throughout lifetime of the Annuitant, post Deferment Period. The annuity payout will cease only on death of the Annuitant. Guaranteed Additions shall accrue during the Deferment Period. On death of the Annuitant, the Death Benefit shall be payable to the Nominee.





#### **Option 7: Deferred Income with Cash-Back (Regular Pay)**

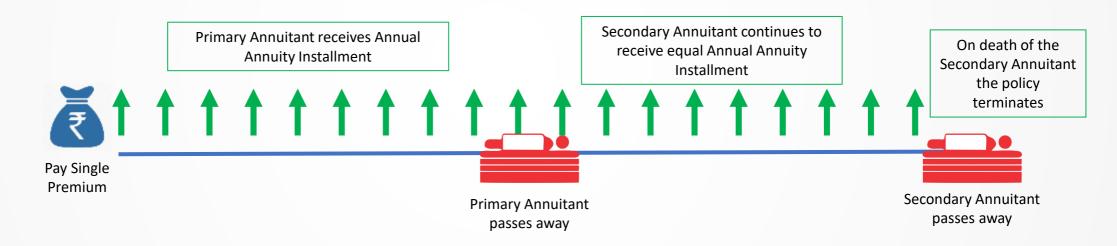
Annuity will be paid throughout lifetime of the Annuitant, post Deferment Period. The annuity payout will cease only on death of the Annuitant. Guaranteed Additions shall accrue during the Deferment Period. On death of the Annuitant, the Death Benefit shall be payable to the Nominee.





# Option 8: Last survivor Lifetime Income with 100% /50% Annuity to Secondary Annuitant 8a. Last survivor Lifetime Income with 100% Annuity to Secondary Annuitant

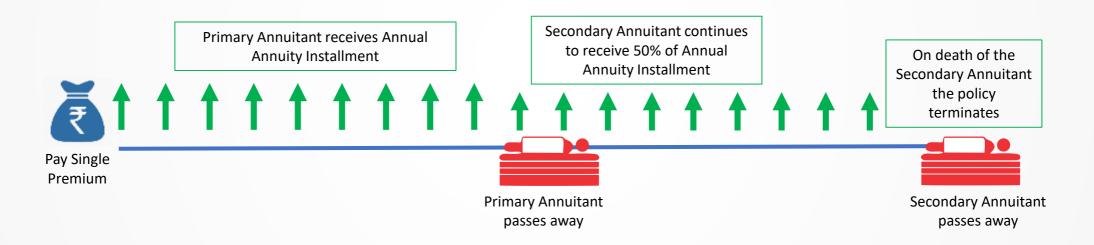
The annuity will be paid throughout lifetime of the Primary Annuitant and upon his / her death, 100% of the annuity will be paid to the Secondary Annuitant throughout his/her lifetime. If the Secondary Annuitant predeceases the Primary Annuitant, 100% of annuity payout shall continue for the Primary Annuitant. On death of Surviving Annuitant, the annuity payments will cease immediately.





# Option 8: Last survivor Lifetime Income with 100% /50% Annuity to Secondary Annuitant 8b. Last survivor Lifetime Income with 50% annuity to Secondary Annuitant

The annuity will be paid to the Primary Annuitant throughout his / her lifetime and upon his / her death, 50% of the annuity will be paid to the Secondary Annuitant throughout his/her lifetime. If the Secondary Annuitant predeceases the Primary Annuitant, 100% of annuity payout shall continue for the Primary Annuitant. On death of Surviving Annuitant the annuity payments will cease immediately.

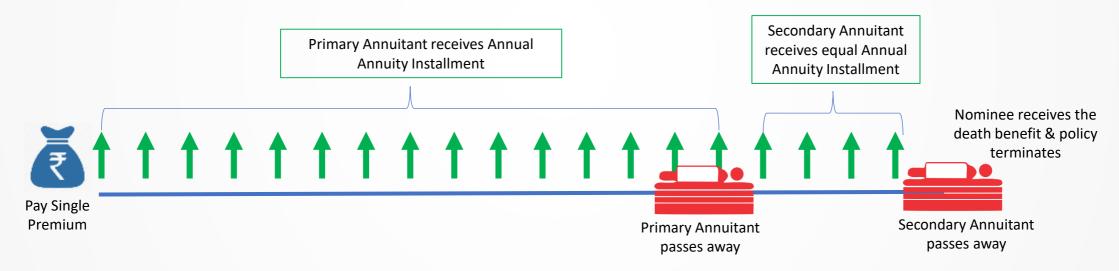




Option 9: Last survivor Lifetime Income with 100% /50% annuity to Secondary Annuitant and cash-back on death of Surviving Annuitant

9a. Last survivor Lifetime Income with 100% annuity to Secondary Annuitant and cash-back on death of Surviving Annuitant

The annuity will be paid to the Primary Annuitant throughout his/her lifetime and upon his / her death, 100% of the annuity will be paid to the Secondary Annuitant throughout his /her lifetime. If the Secondary Annuitant predeceases the Primary Annuitant, the annuity payouts shall continue for the Primary Annuitant. On death of the surviving annuitant, Total Premium\* Paid (excluding Goods and Services Tax or other statutory levies, if any) will be paid back to the Nominee.



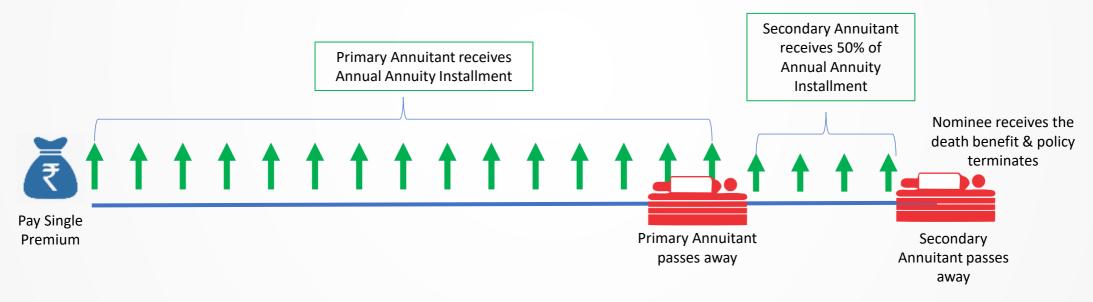
<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.



Option 9: Last survivor Lifetime Income with 100%/50% annuity to Secondary Annuitant and cash-back on death of Surviving Annuitant

9b. Last survivor Lifetime Income with 50% annuity to Secondary Annuitant and cash-back on death of Surviving Annuitant

The annuity will be paid to the Primary Annuitant throughout his /her lifetime and upon his / her death, 50% of the annuity will be paid to the Secondary Annuitant throughout his /her lifetime. If the Secondary Annuitant predeceases the Primary Annuitant, 100% of the annuity payouts shall continue for the Primary Annuitant. On death of the surviving annuitant, Total Premium\* Paid (excluding Goods and Services Tax or other statutory levies, if any) will be paid back to the Nominee.



<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.

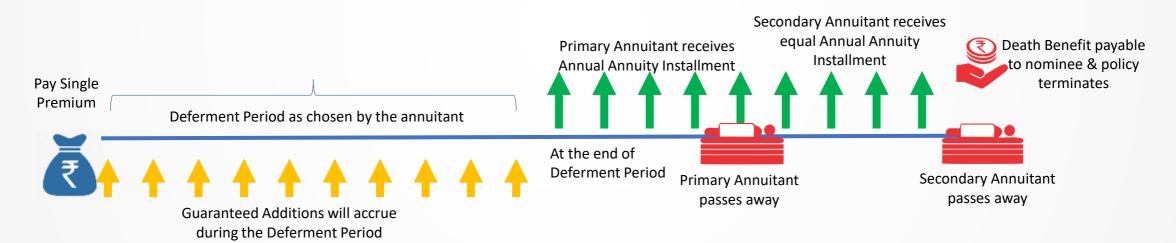


# Option 10: Deferred Income with 100% / 50% Annuity to Secondary Annuitant and Cash-Back on death of Surviving Annuitant 10a. Deferred Income with 100% Annuity to Secondary Annuitant and Cash-Back on death of Surviving Annuitant

Annuity payout will be made throughout lifetime of the Primary Annuitant, post Deferment Period. Guaranteed Additions will accrue during the Deferment Period. In the event of the unfortunate demise of the Primary Annuitant.

- <u>During the Deferment Period</u>: 100% of Annuity shall be payable to the Secondary Annuitant post the completion of Deferment Period.
- After the Deferment Period: 100% of the Annuity shall continue to be paid to the Secondary Annuitant throughout his/ her life.

In case of unfortunate demise of the Secondary Annuitant, prior to Primary Annuitant's death, the Annuity Payout shall continue to be paid to the Primary Annuitant throughout his/her life, post deferment period. In the event of death of the surviving Annuitant, the Death Benefit, shall be payable to the Nominee and the policy shall stand terminated.



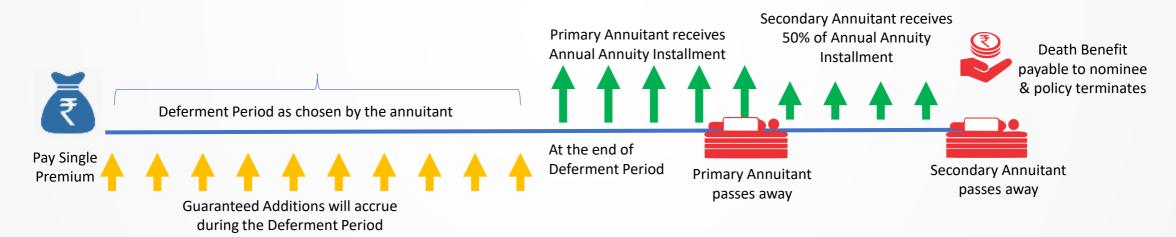


# Option 10: Deferred Income with 100% / 50% Annuity to Secondary Annuitant and Cash-Back on death of Surviving Annuitant 10b. Deferred Income with 50% Annuity to Secondary Annuitant and Cash-Back on death of Surviving Annuitant

Annuity payout will be paid to the Primary Annuitant throughout his / her lifetime, post Deferment Period. Guaranteed Additions will accrue during the Deferment Period. In the event of the unfortunate demise of the Primary Annuitant

- <u>During the Deferment Period</u>: 50% of Annuity shall be payable to the Secondary Annuitant post the completion of Deferment Period
- After the Deferment Period: 50% of the Annuity shall continue to be paid to the Secondary Annuitant throughout his/ her life.

In case of unfortunate demise of the Secondary Annuitant, prior to Primary Annuitant's death, 100% Annuity Payout shall continue to be paid to the Primary Annuitant throughout his/her life, post deferment period. In the event of death of the Surviving Annuitant, the Death Benefit shall be payable to the Nominee and the policy shall stand terminated.





# SAMPLE ILLUSTRATION (Immediate Annuity)

| Annuity Option   | Guarantee<br>Period | Deferment<br>Period | Annual Annuity<br>Amount (in Rs.) | Annuity Rate |
|--|---------------------|---------------------|-----------------------------------|--------------|
| Lifetime Income  | NA                  | NA                  | 79,100                            | 7.91%        |
| Lifetime Income with Term Guarantee of 5/10/15/20 Years  | 20 years            | NA                  | 72,100                            | 7.21%        |
| Lifetime Income with Annual Increase of 5%   | NA                  | NA                  | 51,100                            | 5.11%        |
| Lifetime Income with Balance Cash-Back   | NA                  | NA                  | 77,100                            | 7.71%        |
| Lifetime Income with Cash-Back in parts  | NA                  | NA                  | 50,100                            | 5.01%        |
| Lifetime Income with Cash-Back on Death  | NA                  | NA                  | 61,600                            | 6.16%        |
| Lifetime Income with Cash-Back on Death or Critical Illness  | NA                  | NA                  | 61,400                            | 6.14%        |
| Last survivor Lifetime Income with 100% annuity to the Secondary annuitant   | NA                  | NA                  | 65,700                            | 6.57%        |
| Last survivor Lifetime Income with 50% annuity to the Secondary annuitant  | NA                  | NA                  | 71,000                            | 7.10%        |
| Last survivor Lifetime Income with 100% annuity to the Secondary Annuitant and cash-back on death of Surviving Annuitant | NA                  | NA                  | 60,700                            | 6.07%        |
| Last survivor Lifetime Income with 50% annuity to the Secondary Annuitant and cash-back on death of Surviving Annuitant  | NA                  | NA                  | 65,500                            | 6.55%        |

Primary Annuitant Age: 60 years, Secondary Annuitant Age: 55 years, Client Category: New Customers, Premium Payment Option: Single Pay, Premium: Rs. 10 lacs, Premium is excl of GST



## SAMPLE ILLUSTRATION (Deferred Annuity)

Primary Annuitant & Secondary Annuitant Age: 45 years, Client Category: New Customers, Premium Payment Mode: Single Premium, Premium is excl of GST

| Annuity Option  | Premium   | Premium Payment<br>Term | Deferment<br>Period | Annual Annuity<br>Amount (in Rs.) | Annuity Rate |
|---|-----------|-------------------------|---------------------|-----------------------------------|--------------|
| Deferred Income with Cash-Back  | 10,00,000 | Single                  | 10 years            | 1,06,700                          | 10.67%       |
| Deferred Income with 100% Annuity to Secondary Annuitant with Cash-Back on death of Surviving Annuitant | 10,00,000 | Single                  | 10 years            | 98,000                            | 9.80%        |

Primary Annuitant Age: 50 years, & Secondary Annuitant Age: 45 years, Client Category: New Customers, Premium Payment Mode: Single Premium, Premium is excl of GST

| Annuity Option  | Premium   | Premium Payment<br>Term | Deferment<br>Period | Annual Annuity<br>Amount (in Rs.) | Annuity Rate |
|---|-----------|-------------------------|---------------------|-----------------------------------|--------------|
| Deferred Income with Cash-Back  | 10,00,000 | Single                  | 10 years            | 1,10,400                          | 11.04%       |
| Deferred Income with 100% Annuity to Secondary Annuitant with Cash-Back on death of Surviving Annuitant | 10,00,000 | Single                  | 10 years            | 99,600                            | 9.96%        |



## SAMPLE ILLUSTRATION (Deferred Annuity)

Primary Annuitant Age: 45 years, Client Category: New Customers, Premium Payment Mode: Annual, Premium is excl of GST

| Annuity Option                 | Premium   | Premium<br>Payment<br>Term | Deferment<br>Period | Annual Annuity<br>Amount (in Rs.) | Annuity Rate |
|--------------------------------|-----------|----------------------------|---------------------|-----------------------------------|--------------|
| Deferred Income with Cash-Back | 10,00,000 | 5                          | 5                   | 3,14,500                          | 6.29%        |
| Deferred Income with Cash-Back | 10,00,000 | 5                          | 10                  | 4,32,000                          | 8.64%        |
| Deferred Income with Cash-Back | 10,00,000 | 7                          | 7                   | 5,13,800                          | 7.34%        |
| Deferred Income with Cash-Back | 10,00,000 | 7                          | 10                  | 6,10,400                          | 8.72%        |
| Deferred Income with Cash-Back | 10,00,000 | 10                         | 10                  | 8,18,000                          | 8.18%        |

Primary Annuitant Age: 50 years, Client Category: New Customers, Premium Payment Mode: Annual, Premium is excl of GST

| Annuity Option                 | Premium   | Premium<br>Payment<br>Term | Deferment<br>Period | Annual Annuity<br>Amount (in Rs.) | Annuity Rate |
|--------------------------------|-----------|----------------------------|---------------------|-----------------------------------|--------------|
| Deferred Income with Cash-Back | 10,00,000 | 5                          | 5                   | 3,17,000                          | 6.34%        |
| Deferred Income with Cash-Back | 10,00,000 | 5                          | 10                  | 4,42,500                          | 8.85%        |
| Deferred Income with Cash-Back | 10,00,000 | 7                          | 7                   | 5,22,200                          | 7.46%        |
| Deferred Income with Cash-Back | 10,00,000 | 7                          | 10                  | 6,25,100                          | 8.93%        |
| Deferred Income with Cash-Back | 10,00,000 | 10                         | 10                  | 8,39,000                          | 8.39%        |



## **Benefits**

#### **Survival Benefit**

Basis on the annuity options selected, the annuity payout shall continue throughout the:

- · Annuitant's lifetime (in case of Single Life Options) or
- Primary / Secondary Annuitant's lifetime (in case of Joint Life Options)

#### **Benefit Payout on Critical Illness**

Annuity Option 6b: Lifetime Income with Cash-Back on Death or Critical Illness, the Total Premium\* (exclusive of Goods and Service Tax and Other Statutory Levies) will be payable in case the Annuitant is diagnosed with any one of the 6 Critical Illnesses covered under this plan.

- a. Cancer of Specified severity
- b. Open Chest CABG
- Myocardial Infraction (First Heart Attack of specified severity
- d. Kidney Failure Requiring Regular Dialysis
- e. Major Organ/ Bone Marrow Transplant
- f. Stroke resulting in Permanent Symptoms

<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.



## Death Benefit

Death Benefit shall be payable as per the Annuity Option opted.

| ANNUITY OPTIONS  | WHEN IS THE DEATH BENEFIT PAYABLE | DEATH BENEFIT   |  |
|--|-----------------------------------|---|--|
| <b>Option 2:</b> Lifetime Income with Term Guarantee of 5/10/15/20 years |                                   | <b>During Guarantee Period:</b> Annuity continues and payable to Nominee <b>After Guaranteed Period:</b> Not applicable and Annuity Terminates  |  |
| <b>Option 4:</b> Lifetime Income with Balance Cash-Back                  |                                   |   | Lump-sum amount equal to Total Premium* Paid less Annuity amount already paid. In case the total annuity payments made exceeds Total Premium*, no Death Benefit will be payable. |
| <b>Option 5:</b> Lifetime Income with Cash-Back in parts                 |                                   | Death within 7 years from the date of commencement of the policy: 100% of Total Premium* will be payable  Death beyond 7 years from the date of commencement of the policy: 70% of the Total Premium* Paid will be payable to Nominee |  |
| <b>Option 6a:</b> Lifetime Income with Cash-Back on Death                |                                   | Lump-sum amount equal to Total Premium* Paid  |  |

<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.



| ANNUITY OPTIONS   | WHEN IS THE DEATH BENEFIT PAYABLE   | DEATH BENEFIT  |
|---|---|--|
| <b>Option 6b:</b> Lifetime Income with Cash-Back on Death or Critical Illness   | On death of the Annuitant or upon diagnosis of specified 6 Critical Illnesses before attainment of 86 years, whichever is earlier | Lump-sum amount equal to Total Premium* Paid   |
| Option 7: Deferred Income with Cash-Back  | On death of Annuitant   | Higher of Total Premium Paid (excluding modal loading) PLUS Guaranteed Additions (GA) LESS Total Annuity Paid till date of Death OR 110 % of Total Premiums Paid (including modal loading). In case of death of the annuitant during the deferment period refer clause "Annuitisation of benefits" clause.   |
| <b>Option 9:</b> Last survivor Lifetime Income with 100% / 50% annuity to Secondary Annuitant and cash-back on death of Surviving Annuitant | On death of the Surviving Annuitant   | Lump-sum amount equal to Total Premium* Paid   |
| <b>Option 10:</b> Deferred Income with 100% / 50% Annuity to Secondary Annuitant and Cash-Back on death of Surviving Annuitant              | On death of the Surviving Annuitant   | Higher of Total Premium* (excluding modal loading) paid PLUS Guaranteed Additions (GA) LESS Total Annuity Paid till date of Death <b>OR</b> 110 % of Total Premium4 (including modal loading). In case of death of the annuitant during the deferment period refer clause "Annuitisation of benefits" clause |

<sup>\*</sup>Total Premiums is defined as total of all the premiums received (including Additional Premium), excluding any extra premium, any rider premium and taxes.



#### **Deferment Period & Guaranteed Additions**

<u>Deferment Period</u> - flexibility to choose a Deferment Period between 1 - 10 years on inception.

- Option 7 : Deferred Income with Cash-Back
- Option 10: Deferred Income with 100% / 50% Annuity to Secondary Annuitant and Cash-Back on death of Surviving Annuitant

The annuity payout under the below mentioned Annuity Options shall start from the completion of Deferment Period. During the Deferment Period, Guaranteed Additions shall continue to accrue under the plan.

#### **Guaranteed® Additions**

Guaranteed Additions are applicable only under Deferred Annuity Options, during the Deferment Period. Guaranteed Additions will be accrued on a monthly basis and the same shall be calculated as:

#### **For Single Pay Policies:**

Guaranteed Additions = Total Premium paid X Annuity Rate^/12 and accrues at the end of every policy month

#### **For Regular / Limited Pay Policies:**

#### During the Premium Payment Term:

Guaranteed Addition = Annualized Premium \* Policy Year \*Annuity Rate^/12 and accrues at the end of every policy month Policy Year shall start from 1

#### After the Premium Payment Term:

Guaranteed Addition = Annualized Premium \* Premium Payment Term \*Annuity Rate^/12 and accrues at the end of every policy month.

Guaranteed Additions shall continue to accrue, on a monthly basis, using original annuity rate under Option 10, even on unfortunate demise of the Primary Annuitant during the Deferment Period provided the due premiums are being paid. However, the Annuity Payout post Deferment Period shall be payable to the Secondary Annuitant as opted for under Option 10. Guaranteed Additions will not be attached to a Lapsed or Reduced Paid Up Policies.

<sup>&</sup>lt;sup>®</sup>Guaranteed if the policy is in force and all premiums are paid in full. ^Annuity Rate shall be guaranteed throughout the lifetime of Annuitant/ Primary Annuitant/ Secondary Annuitant once the policy has been issued.



## **Enhanced Annuity Rates**

The enhanced annuity rates will be offered to the following customer segments:

- Category A: Purchase of Annuity from the Kotak Life is compulsory
- Category B: Purchase of Annuity is compulsory but not from the Kotak Life
- Category C: Purchase of Annuity is not compulsory



# High Premium Bands

## **Single Premium Policies:**

| Bands  | Single Premium (₹)               | Applicable Annuity Rate     |
|--------|----------------------------------|-----------------------------|
| Band 1 | Less than 250,000                | Base Annuity Rate           |
| Band 2 | 250,000 to less than 500,000     | Base Annuity Rate * 100.50% |
| Band 3 | 500,000 to less than 10,00,000   | Base Annuity Rate * 101.75% |
| Band 4 | 10,00,000 to less than 50,00,000 | Base Annuity Rate * 102.25% |
| Band 5 | 50,00,000 & above                | Base Annuity Rate * 102.50% |

## **Deferred Annuity Options: Regular / Limited Premium Policies:**

| PPT (in years) | <1Lac | >=1Lac to <2Lacs | >= <b>2</b> Lac |
|----------------|-------|------------------|-----------------|
| 5              | 0     | 4.00%            | 6.00%           |
| 6-7            | 0     | 3.50%            | 5.00%           |
| 8+             | 0     | 3.50%            | 4.50%           |



# Eligibility

|   | Primary & Secondary Annuitant Minimum   |                           |                                       |                          |  |  |
|---|---|---------------------------|---------------------------------------|--------------------------|--|--|
|   |   | Immediate Annuity Options |                                       | Deferred Annuity Options |  |  |
|   | New / Existing Individual Customers   | 40 years                  |                                       | 40 years                 |  |  |
|   | Policy purchased as QROPS 55 years  |                           | years 55 years – Deferment Period (ii |                          |  |  |
| Entry Age (Last Birthday)   | Existing Individual KLI Pension Plan Policyholders / Members of Superannuation Fund   |                           |                                       | 18 years                 |  |  |
|   | Maximum   |                           |                                       |                          |  |  |
|   | Annuity Options   |                           | Maximum Age at Entry                  | ıry                      |  |  |
|   | All Immediate Annuity Options except Option   | 6b                        | 85 years                              |                          |  |  |
|   | Immediate Annuity Option 6b   |                           | 80 years                              |                          |  |  |
|   | Deferred Annuity Options (Option 7 & 10)  |                           | 70 years                              |                          |  |  |
|   | The maximum age difference allowed between  | n Primary & Seco          | ondary Annuitant is 30 years          |                          |  |  |
| Entry age for Nominees of deceased KLI Pension Plan policyholders (Last Birthday) | <ul> <li>Min: 0 years ; Max: 99 years (70 years for Deferred Annuity Option 7 &amp; 10)</li> <li>For nominees of existing pension policyholders,</li> <li>"Lifetime Income with Cash-Back on Death or Critical Illness" shall not be allowed if the Nominee is less than 18 years or is above 80 years</li> <li>Joint Life Annuity Options shall not be allowed if the Nominee is less than 18 years</li> </ul> |                           |                                       |                          |  |  |



# Eligibility

| Premium                   | <ul> <li>Min: Any amount that ensures minimum monthly annuity of ₹ 1000 for the chosen annuity option to an annuitant /member of the superannuation scheme</li> <li>Max: No Limit</li> <li>Note: NPS subscribers / Customers using existing KLI Pension Plan or Superannuation Fund will have no restriction on minimum monthly annuity payout</li> </ul> |
|---------------------------|---|
| Premium Payment Option    | Immediate Annuity: Single Pay Deferred Annuity Options (except Deferred Income with Cash-Back): Single Pay Deferred Annuity Option (Deferred Income with Cash-Back): Single / Limited / Regular Pay   |
| Premium Payment Term      | Single Pay: One time payment Limited Pay: 5 to 9 years (PPT shall be less than Deferment Period) Regular Pay: 5 to 10 years (PPT shall be same as Deferment Period)   |
| Premium Payment Frequency | Single / Yearly / Half Yearly / Quarterly / Monthly   |
| Modal Factors             | Yearly: 100% of Yearly Premium Half Yearly: 51% of Yearly Premium Quarterly: 26% of Yearly Premium Monthly: 8.8% of Yearly Premium  |



# Eligibility

| Minimum Annuity                     | Monthly : ₹ 1,000    Quarterly : ₹ 3,000<br>Half-Yearly : ₹ 6,000    Yearly : ₹ 12,000<br>*No minimum annuity requirement for NPS subscribers |                                     |
|-------------------------------------|---|-------------------------------------|
| Annuity Modes                       | Yearly, Half-yearly, Quarterly, Monthly   |                                     |
|                                     | Mode  | Annuity Installment (per frequency) |
|                                     | Yearly  | 100% of Yearly Annuity              |
| Annuity Installment (per frequency) | Half-yearly   | 98% of Yearly Annuity x 1/2         |
| . ,,                                | Quarterly   | 97% of Yearly Annuity x 1/4         |
|                                     | Monthly   | 96% of Yearly Annuity x 1/12        |



## Tax Benefit

You may avail of tax benefits as defined under the Income Tax Act, 1961 subject to conditions as specified in those sections. Payment of Annuities, Surrender Value (if any), Benefit Payout due to Death or due to Critical Illness may be subject to taxes as per the prevailing tax laws on the date of payment and as per the Annuitant's / Nominee / Legal Heir's taxable income slabs. Tax benefits are subject to change as per tax laws. You are advised to take an independent view from tax consultant. Goods and Services Tax and Cess as applicable shall be levied over and above Total Premium as per applicable tax laws.



#### Free-Look Period

#### **For Individual Policy:**

The Policyholder is offered a 30 days' free look period to review the terms and conditions of the Policy (except for policies having a policy term of less than a year) beginning from the date of receiving the Policy Document in electronic form. In case the Policyholder is not agreeable to any terms and conditions of the Policy or otherwise, the Policyholder may choose to return the Policy to the Insurer for cancellation, stating the reasons thereof within the aforesaid free look period.

Should the Policyholder choose to return the Policy, the Policyholder shall be entitled to a refund of the Total Premium paid4 after deducting the stamp duty charges. However, in case the Policy has been issued (a) under Qualifying Recognised Overseas Pension Scheme (QROPS) through transfer of UK tax relieved assets, then the Insurer shall refund the said amount directly to the pension fund administrator in the United Kingdom from which the accumulated pension amount was remitted to the Insurer; (b) with the proceeds of the National Pension Scheme (NPS) or a pension plan from another insurance company, then the Insurer shall refund the said amount to the source (in case of NPS) or to the other insurance company from whom the accumulated pension amount was remitted to the Insurer.

A Policy once returned shall not be revived, reinstated or restored at any point of time and a new proposal will have to be made for a new Policy. Where Rider(s) are available under the base Policy and so opted by the Policyholder, the same would also stand cancelled when the free look provision of the base Policy is exercised

Note: Free-look option will not be available in case of existing customers where it is compulsory to purchase annuity from Kotak Life.



#### Section 41

- 1. No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.
- 2. Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

#### Section 45

Fraud, Misstatement and Forfeiture would be dealt with in accordance with provisions of Section 45 of the Insurance Act, 1938 as amended from time to time.

Please visit our website for more details:

https://www.kotaklife.com/assets/images/uploads/why\_kotak/section38\_39\_45\_of\_insurance\_act\_1938.pdf



#### **About Us**

**Kotak Mahindra Life Insurance Company Ltd.** is a 100% owned subsidiary of Kotak Mahindra Bank Limited (Kotak). For more information, please visit the company's website at <a href="https://www.kotaklife.com">www.kotaklife.com</a>

**Kotak Mahindra Group** Established in 1985, Kotak Mahindra Group is one of India's leading financial services conglomerate. The Group offers a wide range of financial services that encompass every sphere of life. For more information, please visit the company's website at <a href="https://www.kotak.com">www.kotak.com</a>

#### BEWARE OF SPURIOUS PHONE CALLS AND FICTITIOUS /FRAUDULENT OFFERS

IRDAI or its officials do not involve in activities like selling insurance policies, announcing bonus or investment of premiums. Public receiving such phone calls are requested to lodge a police complaint.

**Kotak Assured Pension;** UIN: 107N123V09. This is a non-participating, non-linked, general annuity product. For more details on risk factors, terms and conditions, please read sales brochure carefully before concluding a sale.

Kotak Mahindra Life Insurance Company Ltd.; Regn. No.: 107, CIN: U66030MH2000PLC128503, Regd. Office: 8<sup>th</sup> Floor, Plot # C- 12, G- Block, BKC, Bandra (E), Mumbai - 400 051 | Website: <a href="www.kotaklife.com">www.kotaklife.com</a> | WhatsApp: 9321003007 | Toll Free No. - 1800 209 8800

Ref. No.: KLI/24-25/E-PPT/709

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