

# Kotak

SINGLE  
INVEST  
ADVANTAGE

Individual, Unit-Linked, Non-Par, Single Premium Life Insurance Plan

In this plan, the investment risk in the investment portfolio is borne by the policyholder.

The Unit Linked Insurance Products do not offer any liquidity during the first five years of the contract. The policyholder will not be able to surrender /withdraw the monies invested in Unit Linked Insurance Products completely or partially till the end of the fifth year.



**Build wealth for a brighter future, by investing just once.**





## KOTAK SINGLE INVEST ADVANTAGE

Individual, Unit-Linked, Non-Par, Single Premium Life Insurance Plan

There are times when life can surprise you pleasantly with financial windfalls or unexpected rewards. Such surplus is normally spent by you over a period of time or it simply lies idle. However, an intelligent investment of such a lump sum amount can go a long way in ensuring a bright future for you.

Keeping this in mind Kotak Life Insurance brings to you **Kotak Single Invest Advantage**, a hassle-free unit linked plan, where you invest once and reap the benefits throughout the policy term. Coupled with easy liquidity and investment strategies to suit your investment objectives, this plan ensures that your investments work for you and not vice versa.

### Key Advantages

- Convenience of one-time payment
- Advantage of Loyalty Additions
- Option to choose from 3 Investment Strategies as per your Investment Objective

# How does this plan work?

## Convenience of One Time Investment

In this plan, a single premium enables you to enjoy the benefits of investment and insurance throughout the policy term. There is no obligation of future payments, which means that now you can sit back and relax.

## Advantage of Loyalty Additions

While your money remains invested, Loyalty Additions on your investment is an added advantage. Thus, your single premium earns extra for you and adds to the returns. The plan will add Loyalty Additions every 5 years starting from the end of 10th policy year (subject to policy being in force i.e. not in the Discontinued state), i.e. in a 10 year Policy Term the Loyalty Addition will be added at the end of 10th Policy year and for a 15 year Policy Term the Loyalty Additions will be added at the end of 10th and 15th Policy Year.

The Loyalty Addition will be as a %age of the average Fund Value in the immediately preceding three years. The rates will be dependent on the Single Premium bands and Policy Term as follows:

Single Premium Band (₹)	Loyalty Addition %	
	10 years term	15 years term
2,00,000 – 6,99,999	4%	5%
7,00,000 & above	5%	6%

## Option to choose from 3 Investment Strategies

Some of us might be aggressive and look for maximum equity exposure while others might be cautious and would like safety of capital and some of us not that comfortable managing the portfolios. Whatever be your investment style, Kotak Single Invest Advantage offers you investment strategies to match your risk profile, investment objective and comfort factor. You can work with the available strategies as per your risk taking capacity.

This plan offers you three Investment Strategies to choose from:

1. Self-Managed Strategy
2. Age Based Strategy
3. Systematic Switching Strategy (SSS)

## Strategy 1: Self-Managed Strategy

This strategy enables you to manage your investments as per your requirements “yourself”. Under this strategy, you have the following Fund Options to choose from in proportions of your choice. You can switch monies amongst these funds using the switch option.

Fund Options (SFIN)	Investment Objective	Risk-Return Profile	Equity	Debt	Money Market
Classic Opportunities Fund (ULIF-033-16/12/09-CLAOPPFND-107)	Aims to maximize opportunity for you through long-term capital growth, by holding a significant portion in a diversified and flexible mix of large/ medium sized company equities	Aggressive	75-100%	0-25%	0-25%
Frontline Equity Fund (ULIF-034-17/12/09-FRLEQUFND-107)	Aims for a high level of capital growth for you, by holding a significant portion in large sized company equities	Aggressive	60-100%	0-40%	0-40%
Dynamic Gilt Fund (ULIF-006-27/06/03-DYGLTFND-107)	Aims to provide safety to capital by investing in Govt. Securities where default risk is close to zero	Conservative	-	80-100%	0-20%
Dynamic Bond Fund (ULIF-015-15/04/04-DYBNDFND-107)	Aims to preserve your capital by investing in high quality corporate bonds that generate relatively higher fixed returns	Conservative	-	60-100%	0-40%
Money Market Fund (ULIF-041-05/01/10-MNMKFFND-107)	Aims to protect your capital and prevent downside risks	Secure	-	-	100%

**Note:** In the Scenario where the funds attached to the Product Kotak Single Invest Advantage (UIN:107L065V04) approved by the Board of the insurer, does not comply with Regulation 8 of Schedule I of the IRDAI (Investment) Regulations, 2016 read with the Master Circular – Investment issued thereunder, the policyholder will be given a free switches to fund which has similar fund objective / risk profile with same or lower fund management charge (FMC) in compliance with Regulation 8 of Schedule I of the IRDAI (Investment) Regulations, 2016.

- Also if there are no similar fund with similar risk profile, the Policyholders will be given an option to choose from the following alternative funds with same or lower FMC.
- The switching can be made to the one of the following funds. The default find shall be Money Market Fund

SFIN No	Name of the Fund	Risk Profile
ULIF-034-17/12/09-FRLEQFND-107	Frontline Equity Fund	Aggressive
ULIF-033-16/12/09-CLAOPPFND-107	Classic Opportunities Fund	Aggressive
ULIF-015-15/04/04-DYBNDFND-107	Dynamic Bond Fund	Conservative
ULIF-006-27/06/03-DYGLTFND-107	Dynamic Gilt Fund	Conservative
ULIF-041-05/01/10-MNMKCFND-107	Money Market Fund	Secure

## Strategy 2: Age Based Strategy

Your financial needs will vary at different stages of your life. Thus, it's necessary that your investment strategy has the capability to adapt to your changing needs. Age Based Strategy does exactly that, under this strategy the exposure to equity (Classic Opportunities Fund) & debt (Dynamic Bond Fund) will be based on your age (Life Insured's age) and opted Risk Appetite and will keep on changing basis your attained age and the Risk Appetite. The proportionate balance in the respective funds will be managed through Monthly Re-balancing of units.

This strategy offers three Risk Appetite options to choose from (a) Aggressive, (b) Moderate and (c) Conservative and the allocation of funds will depend on this and your age. Further you can change the mode of investment as per your changing Risk Appetite subject to term & conditions. This investment strategy is not applicable in last policy year as in the last year this strategy offers the feature of **Safety on maturity**<sup>1</sup>.

Allocation of monies under this strategy will be done between Classic Opportunities Fund and Dynamic Bond Fund.

### a) Aggressive Risk Appetite:

Age of Life Assured (years)	Classic Opportunities Fund	Dynamic Bond Fund
0-25	80%	20%
26-35	70%	30%
36-45	60%	40%
46-50	50%	50%
51 onwards	40%	60%

### b) Moderate Risk Appetite:

Age of Life Assured (years)	Classic Opportunities Fund	Dynamic Bond Fund
0-25	70%	30%
26-35	60%	40%
36-45	50%	50%
46-50	40%	60%
51 onwards	30%	70%

### C) Conservative Risk Appetite:

Age of Life Assured (years)	Classic Opportunities Fund	Dynamic Bond Fund
0-25	60%	40%
26-35	50%	50%
36-45	40%	60%
46-50	30%	70%
51 onwards	20%	80%

### Strategy 3: Systematic Switching Strategy (SSS)

If you don't want to get hassled with management of your investment and yet desire the best out of them, you can opt for the Systematic Switching Strategy option that can be chosen at the inception only and will be applicable in the first policy year wherein you can participate in the volatile equity markets in a systematic manner. This option if chosen, allows you to invest in Money Market Fund and transfer a pre-defined amount every month into any one of the following funds:

#### 1. Classic Opportunities Fund

#### 2. Frontline Equity Fund

SSS would be executed by redeeming the required number of units from Money Market Fund at the applicable unit price, and investing the proceeds in the Classic Opportunities Fund or Frontline Equity Fund at the applicable unit price. The transfer is executed automatically at the beginning of the policy month.

### Mechanism for Switching

A portion of total units available in the Money Market Fund shall be switched automatically into the selected fund i.e. Classic Opportunities Fund or Frontline Equity Fund in the following manner each policy year:

Policy Month 1: 1/12 of the units available at the beginning Policy Month 1

Policy Month t:  $1/(13-t)$  of the units available at the beginning of Policy Month t

Policy Month 12: Balance units available at the beginning of Policy Month 12

Policy Month	1	2	3	4	5	6	7	8	9	10	11	12
Proportion of units transferred	1/12	1/11	1/10	1/9	1/8	1/7	1/6	1/5	1/4	1/3	1/2	1/1

In case you stay invested in this strategy throughout the policy term without switching to any other strategy, you will have an option to exit the market systematically in the last policy year in order to ensure that before maturity your Fund doesn't get impacted in case of a probable fall in the equity market in the last policy year. This is called **Systematic Exit Strategy (SES)**. During the last policy year, you will have the choice to switch out of the selected fund, i.e. you can move the amount accumulated in either Classic Opportunities Fund or Frontline Equity Fund to the Money Market Fund systematically over a 12-month period, in a similar manner as mentioned above. SES can be availed at the option of the policyholder, either at policy inception or at any time prior to the final policy year.

**Note:** Please refer to Terms and Conditions Point No. 3 for the other details of the strategies

## Flexibility to Switch between Funds/Strategies

Attractiveness of investment depends both on your requirements and on the market conditions. It therefore becomes very important that your plan gives you the flexibility to move your investments from one fund to another or switch your strategies, i.e. between Self-Managed Strategy and Age Based Strategy as per your need and the market conditions. Under this plan you can switch between funds under “Self-Managed Strategy” for 12 times in a policy year for free. You can also switch between the investment strategies i.e. between Self-Managed Strategy and Age Based Strategy; however, preferably each strategy needs to be provided sufficient time to perform and generate good returns, so you are advised to use this flexibility wisely to get the best out of your investment strategy.

## Death Benefit

In case of death of Life Insured during the term of the policy, the Death Benefit payable in lump sum will be:

- Highest of:**
- Basic Sum Assured equaling 10 times of Single Premium Less applicable Partial Withdrawals<sup>2</sup> OR
  - Fund Value (inclusive of Loyalty Additions, if any)
  - 105% of the Single Premium paid Less applicable partial withdrawals<sup>2</sup>

## Maturity Benefit

Fund Value including Loyalty Additions will be payable upon Maturity.

Maturity proceeds can be taken in either lump sum or as per the Settlement Options<sup>8</sup>.

## Other Benefits

<b>Access to your Fund</b>	You have the convenience and flexibility to withdraw your money from 6 <sup>th</sup> year onwards by way of Partial Withdrawals <sup>2</sup> to meet interim exigencies, if any.
<b>Settlement Options<sup>8</sup></b>	The Policyholder may take the maturity benefit either as a lump sum or over a period of five years (settlement period) in the following manner: (i) 50% of the maturity benefit as a lump sum and 50% as periodic instalments, or (ii) Entire payment of maturity proceeds as equated periodic through regular instalments;
<b>Discontinuance of policy<sup>5</sup></b>	You can request to discontinue the policy any time after the single premium is paid however, the benefit on discontinuance will be payable after the completion of first five policy years (i.e. after the lock-in period) or on the date of discontinuance whichever is later, depending on the year of discontinuance.

## Tax Benefits

Tax benefits as under the Income-tax Act, 1961 would be applicable. Tax laws are subject to amendments from time to time. Customer is advised to take an independent view from tax consultant.

## Eligibility

This eligibility table will help you plan your family's future needs.

Entry Age <sup>#</sup>	Min: 8 yrs for 10 yrs policy term 3 yrs for 15 yrs policy term	Max: 45 yrs for 10 yrs policy term 43 yrs for 15 yrs policy term
Maturity Age <sup>#</sup>	Min: 18 years	Max: 55 years for 10 yrs policy term 58 years for 15 yrs policy term
Policy Terms (Fixed)	10 and 15 years	
Premium Payment Option	Single	
Single Premium Amount	Min: ₹ 200,000 / Max: No limit	
Basic Sum Assured	10 times of Single Premium	

<sup>#</sup>Ages above will be as on the last birthday

## Illustration

Shilpi is a 30-year-old professional working with a leading Pharma company with a steady stream of income. She wants to invest with the objective of maximizing the investment potential; is keen to invest in equity yet little wary of the risk as well and also can't spare her time to manage the investment. Kotak Single Invest Advantage provides the perfect solution as it not only gives her the option to invest in funds of her choice but she has investment strategies to choose from as per her investment objective and at the same time enjoy protection cover.

Given below is an illustration of the benefits payable to Shilpi for a Single premium of ₹ 10,00,000 for a policy term of 15 yrs and a Sum Assured of ₹ 1,00,00,000. She has chosen the Self-Managed Strategy with 100% investment in Classic Opportunities Fund:

End of Year	Age (in Yrs)	Single Premium (₹)	Benefits at 4% <sup>#</sup> p.a.		Benefits at 8% <sup>#</sup> p.a.	
			Fund Value (₹)	Death Benefit (₹)	Fund Value (₹)	Death Benefit (₹)
5	35	10,00,000	10,32,947	10,000,000	12,54,986	10,000,000
10	40	-	11,42,587	10,000,000	17,08,230	10,000,000
15	45	-	12,59,010	-	23,47,778	-

*The above illustration is an extract of a separate, more detailed benefit illustration. For full details, please refer to the Benefit Illustration. The above figures are net of Goods and Services Tax and Cess<sup>15</sup>, as applicable. Goods and Services Tax and Cess rates are subject to change from time to time as per the prevailing tax laws and/or any other laws. The above illustration is for a healthy individual. <sup>#</sup>The values are based on assumed investment rate of return of 4% p.a. & 8% p.a. The values shown are not guaranteed and they are not the upper and lower limit of returns, they have been shown for illustrative purpose only.*



## Charges

### Premium Allocation Charge:

This charge is a percentage of the premium. The net premium is then allocated at the Net Asset Value (NAV)<sup>9</sup> prevailing on the date of receipt of premiums. Following are the applicable allocation charges:

Single Premium Band	Premium Allocation Charge (% of single premium)
₹ 2,00,000 to ₹ 6,99,999	3%
₹ 7,00,000 and above	2%

### Policy Administration Charge:

No policy administration charges are applicable under this plan.

### Fund Management Charge (FMC):

To manage your money efficiently, an annual charge is levied as a percentage of the Fund Value and is adjusted in the NAV on a daily basis. The annual FMC of the funds in this plan are:

- Classic Opportunities Fund: 1.35% p.a.
- Frontline Equity Fund: 1.35% p.a.
- Dynamic Bond Fund: 1.20% p.a.
- Dynamic Gilt Fund: 1.00% p.a.
- Money Market Fund: 0.60% p.a.
- Discontinued Policy Fund: 0.50% p.a.

### Switching Charge:

For Self-Managed Strategy only (Switching not applicable in case of other strategies) - Twelve switches are free in a policy year. For every additional switch thereafter, ₹250 will be charged.

### Partial Withdrawal Charge:

For each Partial Withdrawal from the Fund Value in a policy year ₹ 250 will be charged. This charge may be increased to a maximum of ₹ 500 subject to prior approval from IRDAI.

### Discontinuance Charge:

The discontinuance charges applicable will be:

Year during which policy is discontinued	1	2	3	4	5 & Onwards
Maximum Discontinuance Charges	Lower of 1% *(SP or FV) subject to a maximum of ₹ 3,000/-	Lower of 0.70% *(SP or FV) subject to a maximum of ₹ 2,000/-	Lower of 0.50% *(SP or FV) subject to a maximum of ₹ 1,500/-	Lower of 0.35% *(SP or FV) subject to a maximum of ₹ 1,000/-	Nil

\* SP: Single Premium; FV: Fund Value on the date of discontinuance

### Mortality Charge:

This is the cost of life cover, which will be levied by cancellation of units on a monthly basis. Given below are the charges per thousand Sum at Risk<sup>1</sup> for a healthy individual.

<b>Age in Years</b>	20	30	40	45
<b>Mortality charge</b>	0.888	1.056	1.803	2.155

\*Sum at Risk = Death Benefit (or Reduced Paid up Death Benefit) – Fund Value

### Other Charges:

- Replacement of policy document will be charged ₹ 250 per request.
- For Cheque dishonor, ₹ 250 will be charged.

## Terms and Conditions

### 1. Safety on maturity:

As the Policy with Age Based Strategy approaches the Maturity date, to ensure that short-term market volatility does not affect the accumulated savings, the total corpus will be transferred from the above funds to the Money Market Fund. The Policyholder shall also have the option to switch to Self-Managed Strategy. The transfer will be automatically executed through over a 12-month period in a manner as mentioned below:

<b>Policy Month 'm' refers to current policy month</b>	$1/(13-m) \times$ the units available in the funds other than Money Market Fund, at the beginning of Policy Month m
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Thus, it will be as follows:

<b>Policy Month</b>	1	2	3	4	5	6	7	8	9	10	11	12
<b>Proportion of units transferred</b>	1/12	1/11	1/10	1/9	1/8	1/7	1/6	1/5	1/4	1/3	1/2	1/1

### 2. Partial Withdrawals

- Partial Withdrawal will only be allowed if the Life Insured has attained 18 years of age.
- Partial Withdrawals will be allowed after completion of five policy years.
- Minimum amount for partial withdrawal is ₹ 5,000 and in multiples of ₹ 1,000.
- Minimum balance of 50% of Single Premium shall be required to be maintained after Partial Withdrawal. Partial Withdrawals leading to Fund Value being less than 50% of Single Premium shall not be allowed. If the Fund Value (after Partial Withdrawal) subsequently falls below the mentioned limit, either because of a charge or due to a fall in NAV, the policy will continue till the Fund Value remains positive.
- In case of death of the Life Insured, Basic Sum Assured and 105% of Single premium paid will get reduced by partial withdrawals made in the two years immediately preceding the date of death.
- Partial withdrawal will not be allowed during Discontinuance state and during Settlement period.

### **3. Details of the Strategies:**

#### **(i) For all the Investment Strategies**

- Simultaneous Investment Strategies shall not be allowed, thus at a time only 1 Investment Strategy can work.
- SSS can be chosen only at the inception and will work only during the first policy year
- Anytime during the policy term, the policyholder can choose to exit the opted Strategy and select other Strategy that will be effective from next policy anniversary after the receipt of written request. In such scenario, the funds in existing Investment Strategy will be transferred to the opted Investment Strategy
- The Policyholder can also stop the Investment Strategy at any point of time during the policy term by a written request and on such a request, policyholder will have to select from the funds available under Self-Managed Strategy (default strategy) for transfer of the funds. This shall take effect from the next policy month after the receipt of written request.
- The Policyholder will have the option to re-start the Investment Strategy (Self-Managed Strategy and Age Based Strategy) at any point of time during the policy term by a written request and it shall take effect from the next policy anniversary after the receipt of request.
- Exiting out of SSS will be allowed but re-starting SSS will not be allowed.
- Fund switches shall only be chargeable when the policyholder exhausts all available free switches by doing manual fund switches (Applicable only in case of Self-Managed Strategy).
- Free fund switches available under this plan are exclusive of the fund switching initiated through Investment Strategies.
- Investment Strategies will not be available and/or operational during Discontinuance.
- For choosing the Fund allocation for Settlement period, funds available under Self-Managed Investment Strategy only will be available. Policyholder will have to intimate the fund name under which the investments will continue during Settlement period.

#### **(ii) Self-Managed Strategy:**

- Switching from one fund to another is available for any number of times during each policy year subject to free switches and charges thereafter
- Switching to another Investment Strategy can be done during the policy term but shall be effective from next policy anniversary
- In case of switch over to this strategy funds available under this strategy need to be selected for transfer of the funds from the other strategy

#### **(iii) Age Based Strategy:**

- Switching between funds under this strategy or outside shall not be allowed
- However, switching to another Investment Strategy can be done during the policy term but shall be effective from next policy anniversary
- Opted Risk Appetite can be changed during the policy term by a written request which shall be effective from next monthly policy anniversary. Risk Appetite can be changed only 4 times in a policy year free of charge
- Whenever the Risk Appetite is changed, the fund allocation as per the opted Risk Appetite chosen will continue till 1 policy year before maturity unless changed.
- Whenever this Investment Strategy is opted, the fund allocation shall be done basis the attained Age of the Life Insured under the opted Risk Appetite
- This strategy will not be available in the last policy year

**(iv) Systematic Switching Strategy (SSS):**

- This strategy can be chosen only at the inception and will work in the first year
- Switching between funds under this strategy or outside shall not be allowed
- However, switching to another Investment Strategy can be done during the policy term but shall be effective from next policy anniversary
- Exiting out of SSS will be allowed but re-starting SSS will not be allowed.
- SSS will not operate in the last policy year, if Systematic Exit Strategy (SES) has been availed of.

**(v) Systematic Exit Strategy (SES)**

- Systematic Exit Strategy will be available in last policy year
- SES can be opted for either at the policy inception or at any time prior to the final policy year
- The policyholder will have the option to stop the SES at any point of time during the policy term, even in the last year, when it is operating, by a written request and it shall take effect from the next monthly Policy anniversary after the receipt of request
- Upon stopping, the Funds will remain in the respective funds as on date and the respective Fund Values will be paid out upon maturity or death whichever is earlier

**4. Money Market Fund** is the Default Fund in case of closure or modification of any fund offered under this product in future.

**5. Discontinuance Terms:**

**5.1 Discontinuance of the Policy during Lock-in Period:**

The policyholder has an option to surrender any time during the lock-in period. Upon receipt of request for surrender, the fund value, after deducting the applicable discontinuance charges, shall be credited to the discontinued policy fund.

- i) Such discontinuance charges shall not exceed the charges stipulated in Regulation 27 (e) (2) of IRDAI (Unit Linked Insurance Products) Regulations, 2019.
- ii) The policy shall continue to be invested in the discontinued policy fund and the proceeds from the discontinuance fund shall be paid at the end of lock-in period. Only fund management charge can be deducted from this fund during this period. Further, no risk cover shall be available on such policy during the discontinuance period.

Note: "Proceeds of the discontinued policies" means the fund value as on the date the policy was Discontinued, after addition of interest computed at the interest rate stipulated in Regulation 13 under these Regulations.

**5.2 Segregated Discontinued Policy Fund:**

- a) The Discontinued Policy Fund shall be a Segregated Unit Fund
- b) The Fund Management Charge on Discontinued Policy Fund shall be declared by the Authority from time to time. Currently, the Fund Management Charge shall not exceed 50 basis points per annum

### 5.3 Minimum Guaranteed Interest Rate:

- a) The minimum guaranteed interest rate applicable to the discontinued fund shall be declared by the Authority from time to time. The current minimum guaranteed interest rate applicable to the discontinued fund is 4% per annum.
- b) The excess income earned in the discontinued fund over and above the minimum guaranteed interest rate shall also be apportioned to the discontinued policy fund in arriving at the proceeds of the discontinued policies and shall not be made available to the shareholders.

### 5.4 Discontinuance of Policy after the lock-in-Period:

The policyholder has an option to surrender the policy at any time. Upon receipt of request for surrender, the fund value as on date of surrender shall be payable.

### 5.5 Death Benefit during the discontinuance within the lock-in period:

Proceeds from Discontinued Policy Fund (with addition of interest subject to minimum interest rate as prescribed by IRDAI, from the date of discontinuance up till the date of death intimation) will be payable

## 6. Discontinued Policy Fund

The details of the Fund are as follows:

Fund Options	Investment Objective	Risk-Return Profile	Debt (Including Money Market Instruments)*
Discontinued Policy Fund (ULIF- 050-23/03/11-DISPOLFND-107)	Aims to provide secure returns to policies in the discontinued state, by investing in low-risk debt instruments.	Secure	Money Market: 0% to 40% Govt. Securities: 60% to 100%

\* The asset categories under the Discontinued Policy Fund may vary in future in line with relevant IRDAI Regulations.

## 7. Availability of Unit Statement :

The policyholder may check the Unit Statement in D02 format available on the Online Policy Manager (OPM) using the prescribed link: <https://customer.kotaklifeinsurance.com/CP/Loginopm.aspx>. In order to view the Unit Statement, the Policyholder has to register on Online Policy Manager to generate the Login ID and Password.

## 8. Settlement Options

These Options provide the Life Insured the flexibility of taking the maturity proceeds by way of pre-selected periodic installments (yearly, half-yearly and quarterly only) and this should be intimated to the company within 3 months prior to the date of maturity. The Settlement Options available are:

1. 50% of the maturity proceeds as a lump sum and balance 50% as periodic installments OR
2. Entire payment of maturity proceeds as equated periodic through regular instalments;
  - i. The first instalment under settlement option shall be payable on the date of maturity.
  - ii. The instalments can be taken over a maximum period of 5 years called the Settlement period.

- iii. In case of non-annual modes, the yearly instalments for each year shall be further divided equally as per mode chosen. (e.g., For Quarterly mode=  $5\% (20\% \div 4)$  of the Maturity Benefit payable each quarter)
  - Life Insured should specify mode of the periodic instalments, i.e. quarterly/half-yearly/yearly at the point of pre-settlement notification.
  - In case of option 1 above, after the payment of lump sum amount, 20% of the balance amount shall be payable each year (i.e. 10% of the Maturity Benefit) over a period of 5 years.
  - In case of option 2 above, the yearly installments i.e. 20% of Maturity Benefit will be payable over a period of five years.
- iv. Only Self-Managed Investment Strategy will be available for choosing Funds available during Settlement period. Choice of funds in which maturity proceeds are to be maintained during the Settlement period also needs to be communicated to the Company at the point of pre-settlement notification. Available funds under the plan only can be used for this
- v. At the end of Settlement Period, the balance of Fund Value, if any will be paid out as one lump sum and the policy will cease thereafter
- vi. On selecting the Settlement Option, the number of units to be liquidated to meet each payment shall depend on the respective fund NAVs as on the date of each payment. First instalment will be payable at the end of frequency period chosen, i.e. if half-yearly frequency is chosen, the first instalment will be due at the end of the first half year.
- vii. During the settlement period, the investment risk in the investment portfolio is borne by the Life Insured. Thus there is a possibility that the Fund Value can grow or deplete during the Settlement period and the return/risk of such movement will be borne by the Life Insured. Accordingly the Total Benefit payable under the product may vary i.e. the instalment amount payable may be higher or lower than the actual instalment.
- viii. If the Life Insured requests for pre-closure or Fund Value is insufficient to pay the desired amount of instalment during the settlement period (due to volatility in the market or due to charges), then the balance Fund Value will be payable and the policy will be terminated without levying any other charges.
- ix. Switching between the funds will be allowed during the settlement period.
- x. Partial withdrawals will not be allowed during the settlement period.
- xi. In case of death of Policyholder / Life Insured, higher of 105% of Single premium paid or the balance Fund Value shall be paid immediately as a lump sum and the policy will be terminated. No other benefit is provided during Settlement Period.
- xii. No other charges except Fund Management Charge, Switching charges and the applicable taxes (currently Goods and Services Tax and Cess) are levied during this period. These charges will be recovered by adjustments to the NAVs of the funds invested in. Mortality charge will be also be levied during Settlement Period based on the Sum At Risk.

**Note:**

*The Fund Value will be computed based on the closing Net Asset Value (NAV) on:*

- i. The business day coinciding with the date of maturity if it is a business day; or*
- ii. The next business day if the date of maturity falls on a holiday.*

## 9. Fund NAV

NAV of a fund is calculated and published in financial newspapers on each business day. NAV of a Unit Linked Fund shall be calculated as follows:

$$\frac{(\text{Market Value of investment held by the fund} + \text{Value of Current Assets} - \text{Value of Current Liabilities \& Provisions, if any})}{\text{Number of Units existing on Valuation Date (before creation/redemption of Units)}}$$

- The current cut-off time is 3:00 p.m. which may vary from time to time as per IRDAI guidelines
- Transaction requests (including renewal premiums switches, etc.) by way of local cheques, demand draft, received before the cut-off time will be allocated the same day's closing NAV and the ones received after the cut-off time will be allocated the next day's closing NAV
- Where premiums are paid by outstation cheques or demand drafts, the closing NAV of the day on which cheque /demand draft is credited shall be applicable
- Premiums received in advance will be allocated on the scheduled due dates. No interest will be payable.

## 10. Maximum Charge Level

Kotak Life Insurance reserves its right to impose charges not beyond the level mentioned below, subject to IRDAI approval:

- The miscellaneous, partial withdrawal and switching charges may be increased to a maximum of ₹ 500
- Mortality charges and Premium Allocation charges are guaranteed for the term of the policy
- Fund Management Charge can't exceed 1.35% p.a. The maximum Fund Management Charge applicable for Discontinued Policy will not exceed 0.50% per annum

## 11. Nomination:

Nomination will be allowed under the plan as per the provisions of Section 39 of the Insurance Act, 1938 and amendments thereto from time to time.

## 12. Assignment:

Assignment will be allowed under the plan as per the provisions of Section 38 of the Insurance Act, 1938 and amendments thereto from time to time.

## 13. Free Look Provision

The Policyholder is offered 15 days free look period (except policies sold through Distance Marketing\* mode and electronic policies which will have 30 days), from the date of receipt of this Policy Document. During this period the Policyholder may choose to reconsider his/her decision to hold this Policy, or may choose to return the same within the said 15 days /30 days by stating the reasons thereof. If the Policyholder returns the Policy, within the aforesaid period he/she shall be entitled to a refund of the non-allocated premium plus charges levied by cancellation of units plus fund value at the date of cancellation after deducting proportionate risk charges, stamp duty and cost of medical examination, if any, in accordance with IRDAI (Protection of Policyholders' Interests) Regulations, 2017. A Policy once returned shall not be revived, reinstated or restored at any point of time and a new proposal will have to be made for a new policy.

\*Distance Marketing includes every activity of solicitation (including lead generation) and sale of insurance products through the following modes: (i) Voice mode, which includes telephone calling (ii) Short Messaging service (SMS) (iii) Electronic mode which includes e-mail, internet and interactive television (DTH) (iv) Physical mode which includes direct postal mail and newspaper & magazine inserts and (v) Solicitation through any means of communication other than in person.

#### **14. General Exclusions**

In case of death due to suicide within 12 months from the date of commencement of the policy, the nominee or the beneficiary of the policyholder shall be entitled to the Fund Value, as available on the date of intimation of death.

Any charges recovered subsequent to the date of death other than Fund Management Charges shall be added back to the fund value available as on date of intimation of death.

#### **15. Goods and Services Tax and Cess**

Goods and Services Tax and Cess, as applicable shall be levied on all applicable charges as per the prevailing tax laws and/or any other laws. In case of any statutory levies, cess, duties etc., as may be levied by the Government of India from time to time, the Company reserves its right to recover such statutory charges from the policyholder(s) by deduction from the Fund Value .

#### **16. Non-Negative Claw-back Additions**

In the process to comply with the reduction in yield requirement as per IRDA (Linked Insurance Products) Regulation, 2013; Company may arrive at specific non-negative additions, if any, to be added to the Fund Value, as applicable, at various durations of time after the first five years of the Policy. Such non-negative additions shall be called as non-negative claw-back additions.

#### **17. Foreclosure and Termination of Policy**

If the fund value is not sufficient to cover the charges then the Policy will be foreclosed and the remaining fund value will be paid to Policyholder.

The Policy will terminate at the earliest of any of the below scenarios:

- Date the customer requests for termination of the cover (subject to lock-in period) or
- Date of discontinuance & release of discontinuance payout to the Policyholder (subject to lock-in period) or
- Date on which the death claim payment has been made or
- On cancellation/ termination of the Policy by Us on grounds of misrepresentation, fraud or non-disclosure established in accordance with Section 45 of the Insurance Act, 1938
- Date of cancellation of the Policy when the Policy is in free look period.
- Date on which the Policy matures & release of maturity benefit to the Policyholder or
- Date on which the last benefit payout under the Settlement Option (if opted for) is paid to the Policyholder.

#### **18. Force Majeure Event**

Means an event by which performance of any of Our obligations are prevented or hindered as a consequence of any act of God, State, strike, lock-out, legislation or restriction by any government or other authority or any circumstance beyond Our control.



## RISK FACTORS

- Unit Linked Life Insurance products are different from the traditional insurance products and are subject to the risk factors.
- The premium paid in Unit Linked Life Insurance policies are subject to investment risks associated with capital markets and the NAVs of the units may go up or down based on the performance of fund and factors influencing the capital market and the insured is responsible for his/her decisions.
- Kotak Mahindra Life Insurance Company Ltd. is only the name of the Insurance Company and Kotak Single Invest Advantage is only the name of the unit linked life insurance contract and does not in any way indicate the quality of the contract, its future prospects or returns.
- The various funds offered under this contract are the names of the funds and do not in any way indicate the quality of these plans, their future prospects and returns.
- The past performance of other Funds of the Company is not necessarily indicative of the future performance of the funds.
- Please know the associated risks and the applicable charges (along with the possibility of increase in charges), from your Insurance Agent or Corporate Agent / Insurance Broker or policy document of the insurer.
- All benefits payable under the Policy are subject to the Tax Laws and other financial enactments, as they exist from time to time.

### **Extract of Sections 41 of the Insurance Act, 1938 as amended from time to time states:**

- (1) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.
- (2) Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

### **Section 45 of the Insurance Act, 1938 as amended from time to time states that:**

Fraud, Misstatement and Forfeiture would be dealt with in accordance with provisions of Section 45 of the Insurance Act, 1938 as amended from time to time.

## About Us

**Kotak Mahindra Life Insurance Company Ltd.** is a 100% owned subsidiary of Kotak Mahindra Bank Ltd. (Kotak) which provides insurance products with high customer empathy. Its product suite leverages the combined prowess of protection and long term savings. Kotak Life Insurance is one of the growing insurance companies in India and has covered over several million lives.

For more information, please visit the company's website at [www.kotaklife.com](http://www.kotaklife.com)

### Kotak Mahindra Group

Kotak Mahindra Group is one of India's leading banking and financial services organizations, offering a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector.

For more information, please visit the company's website at [www.kotak.com](http://www.kotak.com)

#### BEWARE OF SPURIOUS PHONE CALLS AND FICTITIOUS/FRAUDULENT OFFERS

IRDAI is not involved in activities like selling insurance policies, announcing bonus or investment of premiums. Public receiving such phone calls are requested to lodge a police complaint.



**TOLL FREE 1800 209 8800**

**SMS KLIFE to 5676788**

**WhatsApp: 9321003007**

**[www.kotaklife.com](http://www.kotaklife.com)**



 *Hum hain... hamesha*

**Kotak Single Invest Advantage Plan** UIN No.: 107L065V04, Form No: L065, Ref. No.: KLI/21-22/E-PB/045.

**Kotak Mahindra Life Insurance Company Ltd.;** Regn. No.:107; CIN: U66030MH2000PLC128503. Regd. Office: 8th Floor, Plot # C - 12, G - Block, BKC, Bandra (E), Mumbai - 400 051. Website: [www.kotaklife.com](http://www.kotaklife.com) | WhatsApp: 9321003007 | Toll Free No: 1800 209 8800

This is a unit linked non-participating endowment plan. The product brochure gives only the salient features of the plan. This document is not a contract of insurance and must be read in conjunction with the Benefit Illustration and Policy Document.

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